Men of Affairs in Greater Kansas City

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Men of Affairs in Greater Kansas City

1912

A Newspaper Reference Work

No. 274

Printed for

Willard Merriam

Compiled by

The Kansas City Press Club

Kansas City, Missouri

F689
K2K3

Printing and Binding:
GATE CITY PRESS

Photographs:
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STRAUSS-PEYTON
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¶ Foreword

THE Kansas City Press Club herewith presents a book of photographs and life sketches of business and professional men of Greater Kansas City—men who are performing their share in the world's work. ¶ Our purpose, rather than to give any citizen or enterprise an undue amount of publicity, is to provide for metropolitan newspaper libraries throughout the country a work of reference on Greater Kansas City. ¶ All vital facts in the biographies have been furnished by the subjects themselves; so that this book is as nearly correct as anything of the sort ever published.

THE KANSAS CITY PRESS CLUB.

April 15, 1912.

GREATER KANSAS CITY

The "Nerve Center of the Middle West" and the Gateway to an Empire of Boundless Possibilities.

IN VIEW of the fact that this volume is destined to find a place in newspaper libraries throughout the country, many of them remote from Kansas City, the compilers feel that it is no more than proper that a short history of this "gateway to the Southwest" should be incorporated within its pages. There are also those among local readers who, it is felt, will appreciate a concise resume of the features that have made the name of Kansas City a synonym for progress. In a work of this kind no attempt can be made to devote space to any one industry and statistical tabulations obviously must be left out. These matters are considered ably and in detail by the Commercial Club and other organizations and individuals who will gladly enlarge upon what is, of necessity, briefly compassed here.

Occupying a strategic point, as it were, between the vast food-supplying plains and wealth-producing mines of the West and Southwest and the manufacturing cities and towns of the East, Greater Kansas City stands unique in the roll of municipalities. By "Greater Kansas City" is meant all urban life within a ten-mile radius from the junction of the Kansas River with the Missouri. This includes the two Kansas Citys, divided by a state line, but one in interest and progress. So closely allied with these larger cities as to be virtually physical parts of them are Rosedale, Kansas, and Independence, Missouri, and the village of Harlem, Missouri, on the Clay County side of the Missouri River, where plans are developing that will mature in an immense industrial center within the next few years. In this territory dwell three-quarters of a million souls, interested in one way or another in enterprises whose aggregate invested capital is approximately a billion dollars.

The first permanent settlements in this region were made in 1821 by French fur traders from St. Louis under the leadership of Francois Chouteau. A town was laid out in Missouri in 1838, and in 1853 it was incorporated as a city. The municipality on the Kansas side of the state line dates its settlement from about the same period, but it was not chartered as a city until 1886. Independence was settled in 1827 and chartered in 1889.

Kansas City has from the first been the recognized gateway between the East and the West, being in early times the starting point for the picturesque wagon trains and stage lines that carried freight and passengers to the Southwest and Northwest before the coming of the railroads, the first of which to be built across the plains had its beginning here. This was in the early '60s. Rail connection with the East had been established already and the commercial importance of Kansas City assured. The city's growth has been rapid and virtually uninterrupted.

Proximity to the coal fields of Kansas and Central Missouri and the great oil and gas fields of the Southwest, which to a large extent solve the problem of fuel for manufacturers, together with the inexhaustible supply of raw materials native to her territory, and their accessibility by rail and water, give to Kansas City an enviable advantage in the industrial world. About two thousand five hundred plants are in active operation in and about the city, their products ranging through every demand of mankind for necessity or luxury.

As a railroad center Kansas City stands second in the United States. Virtually every system which traverses the continent has terminals or connections here. Thirty-four lines at present enter the city. Nearly three hundred passenger trains are operated into the Union station every day, with a considerable number stopping at the eight other stations within the ten-mile radius. The new Union station, in course of construction, will be the second largest in the United States and one of the most costly and complete.

The magnitude of the live stock and packing industry of Kansas City is too well known throughout the world to need more than a cursory mention here. It stands second only to that of Chicago, on which it is gaining at a rapid rate. Nearly twenty thousand persons are directly employed about the one hundred and sixty acres of yards and the eight packing establishments that utilize more than six million animals every twelve months. The finest live stock exchange building in the world shelters the firms through whose hands this enormous business passes.

To touch even briefly the many other points of Kansas City's industrial and civic greatness would alone require a volume larger than this. The following summary, however, will convey to the mind some idea of the present and potential importance of this "Gate City":

Seventy miles of boulevards.
Third largest lumber market.
Second largest primary grain market.
Four hundred miles of paved streets.
Nearly 300 churches, all denominations.

Real estate transfers, $56,000,000 a year.
Flour output, 2,500,000 barrels annually.
Third largest market for horses and mules.
Salubrious climate 750 feet above sea level.
Sewer system, storm and sanitary, nearly 400 miles.
Public parks, 2,200 acres; cost in excess of $10,000,000.
Lowest rate of taxation of any large city in the United States.
Total crop wealth in trade territory, $10,007,000,000, yearly average.
Buildings erected average 4,000 a year; total valuation, $15,000,000.
Bank clearings average $3,000,000,000 yearly; sixth in the United States.
Street railway trackage exceeds 300 miles; latest model cars; universal transfer system.

United States postoffice receipts exceed $2,500,000 annually; seventh in the United States.

Municipally owned waterworks; value $9,000,000; distributing mains, more than 400 miles.

Largest agricultural implement market in the world; sales aggregate $35,000,000 a year.

Sixty-eight public grade schools: four high schools, two devoted to manual training; 1,000 teachers; enrollment, 48,000.

Second largest distributing point in the United States for automobiles, besides two factories where motor cars are built and one assembling plant belonging to a Detroit factory. A.

READING ROOM

LOUNGING ROOM

MIDLAND BUILDING

PARLOR

BILLIARD ROOM

THE KANSAS CITY PRESS CLUB

A Short Account of the Inception, Purposes and Activities of the Organization.

THE KANSAS CITY PRESS CLUB is the outgrowth of the feeling long existent among newspaper men in Kansas City that some sort of concrete organization was needed to give visible expression to the fellow feeling that is and always has been a notable characteristic of the profession. It dates its active life from September 24, 1910. On that afternoon, pursuant to a postcard call signed by "The Committee," twenty-five men, representatives of all the newspapers in Kansas City, Missouri, met in the Century Theater building for the purpose of effecting the formation of a club, or guild, or alliance of some sort. The idea was not very clearly defined at first and several subsequent meetings with their attendant discussions were necessary before a real working basis was reached.

All the while the idea was gaining ground and new supporters were being enlisted for the project. Temporary officers were chosen and a committee appointed to frame a constitution and a set of by-laws and take such steps as were deemed necessary for the completion of the proposed organization. The constitution, by-laws, articles of association and the name, "The Kansas City Press Club," were finally adopted October 15, 1910, and the following officers elected: President, James E. Craig; vice-president, Edgar P. Allen; secretary, William S. Kirkpatrick; treasurer, William T. Armstrong. A board of seven directors was chosen at the same time. A movement was immediately begun to incorporate the club and this culminated in a charter being granted by the Secretary of State of Missouri, November 19, 1910.

The first official dinner of the new organization was given at the Sexton hotel, November 3, 1910. This was followed soon by another at the Coates house, at which Mayor Darius A. Brown was the guest of honor.

At these various gatherings the matter of a "stunt" to entertain the public and advertise the club was discussed. The idea crystallized finally and it was decided that a play should be produced. The club numbers among its members several former actors of considerable ability—so they say—and every newspaper staff includes at least one playwright. An effort was made to get these talents to working together, with a view to staging a "made in Kansas City" production. After many trials it was found, however, that the artistic temperaments of the play writers and erstwhile actors could not be made to synchronize, and all hope of a "home-made" show was abandoned.

The club members by this time had the entertainment notion firmly fixed in their minds, though, and were determined to do something along that line, despite their inability to utilize the genius within their own ranks. They, therefore, began to seek a hired attraction for presentation in a public hall or one of the smaller theaters. The more they looked about, however, the more apparent it became that this plan was not feasible. The quest then took another turn and resulted in the outright purchase for one night of "The Climax," then playing at the Willis Wood theater. This production was presented on the evening of December 19, 1910, under the auspices of the club. A handsome souvenir program of the play was issued, filled with prose, poetry and pictures by the club members, and advertisements by the business men of the city. By virtue of the last-named contributions to the publication and the generous patronage of the theater-going public, the venture proved a success. All expenses incurred were paid and a small margin remained on the credit side of the club's ledger.

Emboldened by its ability to "make good," the Press Club now began a line of earnest work, and with the prestige gained through dignified activity during the next two months it found itself taking rank among the older social and business organizations of the city. Mayor Brown manifested his recognition of the "youngster" by selecting its president, James E. Craig, as a member of his cabinet. The appointment was made in February, 1911, and through it the club obtained not a little favorable publicity.

The need of a home for the club, which had been felt from the beginning, had by the first of the year become imperative. The matter of securing suitable quarters was a vexing one. Several plans were put forward, but none seemed to meet with general approval until on February 2, 1911, an arrangement was made with Mr. Hughes Bryant, representing the Midland Building Company, whereby the use of space in the Midland building was obtained. This now comprises five rooms, four of which are pictured on another page of this book.

Owing to removal from the city of some members, and those inevitable defections that follow every new movement when the novelty wears off, the club roster is somewhat smaller today than when the organization was effected. Those who remain, however, are "stayers" and workers, and the associate list is made up of men representing the highest social, business and financial standing in the city. A.

H. H. HERR

A. N ALKIRE

R. E. WARD

E. H. KUNDEGRABER

W. D. MENG

T. J. TANNER

R. B. BAIRD

C. J. BARNETT

E. N. SMITH

W. F. LOCHRIDGE

OFFICERS AND DIRECTORS

Short Biographical Sketches of the Men at the Head of the Kansas City Press Club.

HORACE H. HERR, president, was born at Lecompton, Kansas, March 30, 1880, son of Rev. Horace D. and Mary Ann Herr, who now reside at Humboldt, Iowa. His education was acquired in the high schools of Kansas City, Kansas, and Fredonia, Kansas, and Iowa College, Grinnell, Iowa. He began his newspaper career with the Wilson County, Kansas, Citizen, and has since had a wide experience as a metropolitan newspaper writer and editor. In 1907-1909 and again in 1910-1912 he was city editor of the Kansas City Post, of which he was also at one time sporting editor. Mr. Herr at present is devoting himself to magazine work, being a contributor to several publications of national note, including Munsey's Railroad Man's Magazine, the Youth's Companion and Collier's Weekly. He was for some time engaged in railroad work, part of the time in Mexico, and most of his stories of railroad life are drawn from personal observation. On October 19, 1901, he married Addie Christman of Fredonia, Kansas. They have one daughter, Miriam Leota. Mr. Herr is a member of the Masonic lodge.

ROBERT EDWARD WARD, vice-president, was born at Golden City, Missouri, January 7, 1877, son of Rev. R. B. and Laura M. Ward, both natives of Tennessee. After studying in the grade and high schools of several different towns in Missouri, Mr. Ward entered Missouri Valley College at Marshall, Missouri, where he finished his education. He entered newspaper work immediately after graduation and was for some years connected with the different newspapers of Kansas City. For the last ten years he has been president of the Commercial News Bureau, of which he was the originator, and which furnishes most of the commercial and financial reports used by the Kansas City papers and many others throughout the Southwest. In addition to his newspaper activity, Mr. Ward is interested in several outside enterprises, one of which is the Endless Necktie Company, of which he is secretary and treasurer. On November 12, 1907, he married Frances Lee Kincaid. They have two children, a son and a daughter.

ARTHUR NEWTON ALKIRE, secretary and treasurer, was born in Callaway County, Missouri, October 30, 1876, son of Michael J. and Emily F. Erskine Alkire, who were both born in Missouri. His early education was acquired in a country school, supplemented later by a course in the Gilliam, Missouri, high school and a short period in Battle Creek College, Battle Creek, Michigan. His newspaper work began in the office of the Gilliam, Missouri, Bee in 1895. Since then he has owned country papers in Missouri and Kansas and has been connected with the Detroit Tribune, Detroit, Michigan; St. Louis Globe-Democrat, Kansas City Post and Kansas City Journal in various staff capacities. He is at present with the Journal. Outside of his newspaper experience, Mr. Alkire has been, for more or less lengthy periods, farmer, lumber jack, country school teacher, preacher, printer, advertising writer and actor, and has done some general magazine writing. He married Amy Bouche of Louisville, Kentucky, December 25, 1901.

EDWARD H. KUNDEGRABER, director, was born in Kansas City, Kansas, September 2, 1872, son of Charles and Sophia Shack Kundegraber. His father was born in Vienna, Austria, and his mother at Ackenheim, Germany, near Frankfort-on-the-Main. Starting out with a common school education, Mr. Kundegraber entered the newspaper field twenty-six years ago as "devil" in the Wyandotte, Kansas (now Kansas City, Kansas), Gazette office. From the case he graduated into the reportorial department and has since been connected with nearly every newspaper in Kansas City and one in St. Joseph, Missouri. He has been cattle market editor on the staff of the Daily Drovers' Telegram for the last six years. Prior to that he was assistant commercial editor of the Kansas City Star, in which capacity he served for ten years. At one time he published the Amusement News, a weekly paper devoted to local playhouses. He married Alice E. Blackledge on July 14, 1908. He is a member of the Masonic lodge.

THOMAS JEFFERSON TANNER, director, was born in Sacramento, Illinois, son of Dr. W. D. and Margaret A. Tanner. The father, a native of Kentucky, was a soldier in the Mexican war, later a gold hunter in the Black Hills and a physician and a successful farmer in Southern Illinois. He died in Denver, Colorado, at the age of eighty-five. The son, Thomas J., who is grain market editor on the staff of the Daily Drovers' Telegram, has been in newspaper work in its various branches for more than twenty years, mainly in Los Angeles, California; St. Louis and Kansas City, Missouri. He followed the printing trade for the first few years after finishing school. In 1896 he

married Mamie L. McGee in Kansas City, Kansas. Two children were born to them, Ralph P. and Josephine A. Tanner.

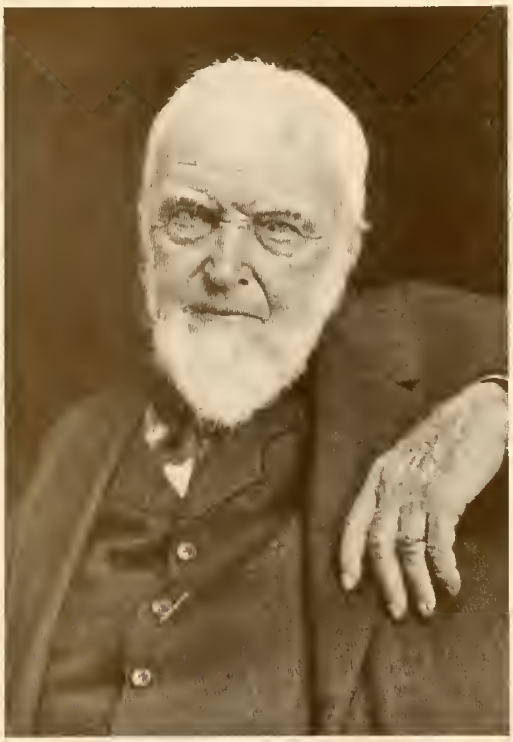
RALPH BYRON BAIRD, director, was born at Johnstown, Pennsylvania, in 1882, son of David and Tillie Jane Baird. His father was born in Ohio and his mother at Johnstown, Pennsylvania. Mr. Baird, who is staff photographer for the Kansas City Post, acquired his education in the schools of his native town and then turned his attention to photography, making a specialty of outdoor work and newspaper illustrating. He served three years in the Fourth United States Cavalry in the Philippines and in China, acting as staff photographer for Collier's Weekly during the entire period. He married Edith Willoughby November 30, 1910. They have a daughter, Betty Jane Baird.

WARREN DOUGLAS MENG, director, was born in Lexington, Lafayette County, Missouri, September 1, 1875, son of Dr. John W. and Anna Carter Meng, the former a native of Callaway County, Missouri, and the latter of Richmond, Virginia. He attended Lexington high school, Wentworth Military Academy at Lexington and Bethany College, Bethany, West Virginia. He was twice elected public administrator of Lafayette County. Mr. Meng has done newspaper work in Kansas City and the South. At present he is connected with the news staff of the Kansas City Journal and is also general manager of the Meng Press Bureau. He is unmarried.

EUGENE N. SMITH, director, was born at Leavenworth, Kansas, July 10, 1869, son of T. K. and Annie A. Nugent Smith. After attending the public schools of Kansas and Kansas City, Mr. Smith chose the newspaper profession as his vocation. He is now assistant city editor of the Kansas City Post, with which paper he has been connected for two years. Prior to that he was on the staff of the Kansas City Star. He married Marion E. Ware in 1910.

CARL J. BARNETT, director, was born at Medicine Lodge, Kansas, March 9, 1882, son of W. W. and Eudora Barnett, both natives of Illinois. His early life was spent on the cattle ranges of Southern Kansas during the period when fences were still far between and wild animals of the prairie were by no means uncommon. He acquired an education in the common and high schools of Knoxville, Illinois, which he supplemented with a course at Brown's Business College in Galesburg, Illinois, from which he was graduated in 1901. Mr. Barnett now connected with the Kansas City Journal's news staff, has had a rather varied career, having been a cowboy, a farmer, a merchant, a United States soldier and a special correspondent before joining the local newspaper fraternity. He married Dorathy B. Boone in Kansas City September 18, 1911.

WILLARD FISKE LOCHRIDGE, director until April, 1912, was born at Pawnee, Illinois, April 18, 1890, son of William Riley and Mary Elizabeth Lochridge, both natives of Sangamon County, Illinois. His great-grandfather, John Lochridge, was an officer in the War of the Revolution. Mr. Lochridge, who is telegraph editor of the Kansas City Post, has been connected with newspaper staffs in Springfield, Peoria, Bloomington and Chicago, Illinois, and St. Louis, Missouri, and came to Kansas City two years ago as manager of the Mid-Western bureau of the United Press Association. His college education was acquired at Illinois Wesleyan University, Bloomington, Illinois. He is unmarried.



ROBERT THOMPSON VAN HORN

Dean of the Newspaper Fraternity and, by Popular Consent, Foremost Citizen of Kansas City, Missouri.

THE Grand Old Man of Kansas City, Robert Thompson Van Horn, newspaper writer, soldier, statesman and, above all, student and philosopher, was born May 19, 1824, in East Mahoning, Indiana County, Pennsylvania, son of Henry and Elizabeth (Thompson) Van Horn.

Of Dutch and Scotch-Irish ancestry, Mr. Van Horn's immediate antecedents played a part in the Revolutionary and formative days of America, sufficiently important to justify a volume, but in so limited space they could be done little justice and must be passed.

Robert Thompson Van Horn was reared on his father's farm. His education was mostly of his own making, since the only schooling offered was three months each winter in a subscription school in which only the elementary branches were taught. When fifteen years old Mr. Van Horn became an apprentice in the office of the Indiana, Pennsylvania, Register, where he spent four years mastering the printer's trade and studying in his spare hours. From 1843 to 1855 he worked at his trade in Pennsylvania, New York, Ohio and Indiana, frequently varying his work by finding employment on the canal and river boats, always adding to his education. During this period he studied law in offices in Indiana, Pennsylvania. Hon. T. A. Plants, of Ohio, with whom he was associated in early practice, twenty years later was again associated with Mr. Van Horn in Congress.

July 31, 1855, Mr. Van Horn came to Kansas City and began the career which cannot be separated from the city's progress. October, 1855, he bought The Enterprise, a weekly newspaper, paying $250.00 cash and assuming an obligation of a like amount. One year later the name was changed to The Kansas City Journal, and in June, 1858, it began issuing daily, and from that day until 1897, when Col. Van Horn retired after forty-one years' control of the oaper, he fought continuously for a bigger and better city.

In 1856 the Kansas City Association for Public Improvement (later the Chamber of Commerce) was formed. Mr. Van Horn was an originator of the movement. Later he was elected alderman and in 1857 appointed postmaster, serving until the Civil War. In April, 1861, Mr. Van Horn, a Douglas Democrat, advocated in his paper the support of the government. He was

elected mayor as a Union candidate. His election doubtless saved Kansas City to the Union, for although a hostile state government endeavored to strip Mayor Van Horn of power by taking the police from under his authority, the Federal Government, on Mr. Van Horn's suggestion, sent troops to Kansas City, which practically took the place of the police.

It is impossible to so much as outline Col. Van Horn's services in the Civil War. From 1861 until 1864 he saw the most desperate service, and repeated promotion speaks of how well he faced the responsibilities thrust upon him. He was in the fight against General Price near Lexington, Missouri, the battle of Shiloh, in the operations about Corinth and as a volunteer aide to General Curtis, witnessed the Battle of Westport.

In 1862, while with his regiment, Col. Van Horn was elected to the state senate and assisted in the election of John B. Henderson as United States Senator. In 1864-65 he piloted the bill under which the Missouri Pacific Railway reached Kansas City. In 1864 he was elected to Congress from the Eighth Missouri District, serving in the Thirty-ninth, Fortieth and Forty-first and in the Forty-seventh and Fifty-fourth Congresses (1865-71, 1881-83 and 1895-97). From 1875 to 1881 he was collector of internal revenues in the Sixth Missouri District; served as a delegate to the Republican National Conventions of 1864, '68, '72, '76, '80 and '84.

On December 2, 1848, Colonel Van Horn married Miss Adela H. Cooley of Meigs county, Ohio. Four children were born to them, of whom Dick Van Horn, manager of the Van Horn estate and a former newspaper man, is the only survivor.

In an address delivered March 10, 1905, before the Greenwood Club of Kansas City, J. M. Greenwood, superintendent of schools, and a long-time friend of Colonel Van Horn, has this to say of the latter's standing and ability as a newspaper man:

"There have been four great newspaper men in the United States as I now use the term, who formulated thought and molded public opinion: George D. Prentice, whose brilliancy at this time is recognized by all who knew him personally, or in any manner since his death, have become familiar with his writings. He was a gifted genius. As a contemporary of his, but one who was his antipode, was Horace Greeley, who for years wrote those great, practical common-sense editorials which made the New York Tribune the greatest political force in the nation. He put in a direct, straightforward manner the convictions of his own conscience, and no other newspaper in this country has ever carried the masses with it as did the Tribune prior to and during the Civil War. Horace Greeley tried to tell the truth, and in this fact lay the power the Tribune held over the minds and hearts of a large number of the American people. The third is Samuel Bowles, whose editorials in the Weekly Springfield Republican caused the American nation to pause and reflect. He grasped great questions, and he handled them as a giant would take up puny things and toss them about, viewing them on every side as they were hurled through the air.

"Colonel Van Horn is the fourth in this line. His editorials were put in strong, vigorous English, expressed in simple language. The thought was always bigger than the words that carried the thought, and better than Prentice, Greeley or Bowles, his illustrations were always drawn from simple and familiar objects, better adapted to the capacity of the mass of readers than the others employed, although Horace Greeley approached him the nearest in the use of language as an instrument to convey thought. This represents only one side of Colonel Van Horn's many-sided character. There has never been a man in the state of Missouri, or perhaps in the United States, certainly no one that I have ever read after or knew personally, that knew our public political men better than he knew them. Blessed with a retentive memory, a keen and discriminating analysis of human nature and the motives that play upon it, he is one of the best informed men in this particular line that our country has ever produced At no time have I ever asked him about any one of our public men either of the present or of its past political history that he has ever hesitated for a moment in giving a correct estimate of his ability and character. His mind is simply encyclopaedic. His newspaper experience and public life fitted him completely for accumulating and massing information which he has arranged, digested and classified with wonderful skill."

HENRY L. JOST

Mayor of Kansas City, Missouri, and Formerly First Assistant Prosecuting Attorney of Jackson County.

HENRY L. JOST, mayor of Kansas City, Missouri, was born in New York City in 1874, son of Simeon and Lena Bahr Jost. He was left an orphan at the age of five years, and having no near relatives who wished to undertake his care, he was sent to a children's home. When he was seven years old, he, with a number of other homeless children, was sent West by the Children's Aid Society of New York.

Arriving at his journey's end, young Jost found a home with a farmer near Hopkins, Missouri. Here he stayed and worked through the summer months and went to school in winter. When he grew old enough to "hire out," he did so, working as a farm hand and continuing his studies at every opportunity. In this way he put himself through law school, from which he graduated with honors in 1899. Then he came to Kansas City, where he has practiced ever since with more than ordinary success.

Mr. Jost was elected grand master of the Missouri A. O. U. W. in 1904, serving four years. He took charge when the organization was almost in a bankrupt condition, and left it financially able to take care of all its obligations. He was unanimously chosen grand master for a third term, but declined to serve longer.

Appointed assistant prosecuting attorney of Jackson County, Missouri, January 1, 1909, he served until April 15 of the same year, when he resigned to become first assistant counselor of Kansas City. He resigned this office the following September, and resumed his duties in the prosecutor's office, where he remained until the spring of 1912, when he entered the race for mayor on the Democratic ticket against Darius A. Brown, Republican, being elected by one of the largest majorities ever known in Kansas City.

Mr. Jost married Alice Hanks, of Oak Grove, Missouri, in August, 1911. He is a member and a vestryman of the Episcopal church, belongs to the Knights of Pythias, is a Thirty-second degree Mason and a member of the Mystic Shrine.

DARIUS A. BROWN

Mayor of Kansas City, Missouri, 1910-12, Former City Attorney and Member of the Common Council.

DARIUS A. BROWN, elected mayor of Kansas City on the Republican platform of 1910, is a native of Kansas, having been born in Jefferson County, November 3, 1869, the son of Jacob M. and Emiline Brown. In June, 1893, he was graduated from the University of Michigan, and February 8, 1899, married Helen Prescott. They have two children.

Mr. Brown came to Kansas City in 1891 and from the first took a conspicuous part in the political life of the city. After serving for two years as city attorney, Mr. Brown became a court reporter in the Jackson County circuit court, in which capacity he served five years. For two years prior to his nomination for mayor in 1910, he served the city as an alderman and it was his stand for the rights of the people which brought him into the mayoralty race. Defeating Harry G. Kyle for the nomination by the Republican party, Mr. Brown won the election over Judge Andrew F. Evans, Democrat, by a majority of about 2,500.

The Brown administration was the first under the new charter and it fell to Mr. Brown to see that innovations, such as civil service, were carried out. Standing firmly for an impartial interpretation of the charter, Mr. Brown brought upon himself the criticism of the "bosses" in his own party and, in the face of much opposition, made his administration one of the cleanest the city ever had.

The work on the new Union Depot and the Twelfth Street Trafficway was begun during his administration. His stand for "what is square and right" made a few bitter enemies and a host of close friends and admirers. He was unanimously endorsed by the Republican party in March, 1912, for re-election, but was defeated by Henry L. Jost, Democrat.

Mr. Brown is an associate member of the Kansas City Press Club.

BRUCE DODSON

Prominent Fire and Casualty Insurance Agent and Originator of the Reciprocal Exchange.

BRUCE DODSON, well known fire and casualty insurance agent, was born in Columbia County, Pennsylvania, October 13, 1866, the son of James T. and Lanah Hess Dodson. His father's ancestors came from England during the seventeenth century, and his mother's came from Scotland and Germany during the early part of the eighteenth century. Both families settled in Pennsylvania.

After being graduated from the high school in St. Louis, Missouri, where his parents located when he was thirteen years old, Mr. Dodson spent two years in the Kansas City School of Law. May 11, 1892, he married Alta L. Moore of Columbia, Mo. They have two sons, Bruce, Jr., and Ralph.

Mr. Dodson passed his early boyhood days in Berwick, Pennsylvania. Then he lived for six years in St. Louis, subsequent to which he located in Kansas City, taking a position in the engineering department of the National Water Works Company, managed by Major B. F. Jones, which company at that time owned the city water works plant. During his service with the water works company, he assisted in making the plans and building the Quindaro pumping station.

For the last sixteen years Mr. Dodson has been engaged in the fire insurance business. His keen insight and accurate analysis of the basic principles of fire insurance, soon convinced him that a plan of insurance protection whereby those engaged in the same industry and subject to the same hazards could, by co-operation, furnish fire insurance protection to themselves, under ideal conditions and at a minimum cost.

The Reciprocal Exchange, established by Mr. Dodson in 1900, handles the fire insurance for five of the principal industries of the United States, and has developed to success the method of reciprocal insurance protection. Mr. Dodson is also manager of the Equity Fire Insurance Company, of Kansas City, a regular stock company, established by him in 1909.

Mr. Dodson is a member of seventeen business, social and golf clubs of Kansas City. He is an associate member of the Kansas City Press Club.

JOHN T. M. JOHNSTON

President of the National Reserve Bank and a Financier of Note Throughout the Southwest.

JOHN T. M. JOHNSTON, president of the National Reserve Bank and the Bass-Johnston Banking Company, of Ashland, Missouri, was born in Boone County, Missouri, March 17, 1856, the son of John T. M. and Minerva Waters Johnston. His ancestors were Scotch-English, and prominently connected with the early history of the country. His grandfather, Captain William Johnston, served the United States with distinction in the war of 1812.

Mr. Johnston was educated in a theological seminary in Louisville, Kentucky, and married Florence Brooks, October 15, 1879. They have three children, J. L., Margaret and Dorothy.

Having always commanded the confidence of every community in which he was acquainted, it was only natural that when Mr. Johnston entered the financial world, he at once took a commanding place. For years he has been one of the financial authorities in the Central West, being, besides president of the National Reserve Bank and the Bass-Johnston Banking Company, of Ashland, Missouri, a director in the National Bank, of Muskogee, Oklahoma, one of the strongest banking institutions in the new state. In Kansas City he is known as a man of unerring judgment in things financial and a progressive type of inestimable value to a growing city.

Mr. Johnston, while not active in politics beyond standing always for strictly business in municipal affairs, is a Democrat in principles. He is a member of the Mid-Day Club and the Evanston Golf Club.

THOMAS J. HIGGS

Assistant Prosecuting Attorney of Jackson County and Conspicuous in Local Democratic Politics.

THOMAS J. HIGGS, one of the prominent young attorneys of Kansas City and assistant prosecuting attorney for Jackson County, was born in Stormlake, Iowa, May 27, 1879, the son of Thomas D. and Susan (Kline) Higgs. Mr. Higgs' grandfather came from England and his mother's family was among the pioneers in Pennsylvania, settling about Welsh Run, where she was born.

After completing the high school course in Stormlake, Mr. Higgs entered Buena Vista College in the same town and on his graduation entered Iowa College at Grinnell, Iowa, from which he was graduated in 1899. He then entered Harvard Law School and was graduated in 1902. Coming to Kansas City, Mr. Higgs was admitted to the bar in 1903 and was at first associated with the law firm of Ball & Ryland and later with Elijah Robinson. When Virgil Conkling was elected prosecuting attorney for Jackson County Mr. Higgs was made assistant and is now serving in that capacity.

Mr. Higgs is a Democrat and has been conspicuous in recent campaigns, having handled the speakers' committee for both the city and the county. He is a member of the Kansas City Athletic Club, the Harvard Club of Kansas City, and is a member of the Masons. He was one of the attorneys assisting in the famous Hyde trial.

JOHN ADAMS PRESCOTT

President of the Board of Trade Office Building Company of Kansas City, Missouri.

JOHN ADAMS PRESCOTT, son of Addison and Mary Ann (Sawyer) Prescott, well known financial and investment operator, was born in East Jaffrey, New Hampshire, October 2, 1866. Mr. Prescott's ancestors were prominent in the Colonial and Revolutionary Wars and his father was a member of the New Hampshire legislature and later a banker at Topeka, Kansas.

General Prescott, of Bunker Hill fame, and William H. Prescott, the noted historian, belong to the same branch of this family. John Adams Prescott is a member of the Sons of the American Revolution, through both his father, Addison Prescott, and his mother, Mary A. (Sawyer) Prescott, a member of the Society of Colonial Dames, who were lineal descendants of men who saw service in the war for American liberty and independence.

After having begun his education in New Hampshire, in 1873 John A. Prescott went to Topeka, Kansas, with the family, where he completed the grammar and high school courses. He then entered the state university at Lawrence.

Mr. Prescott was graduated from the University of Kansas in 1888, and on February 20, 1896, married Miss Grace Canfield. They have two children.

On leaving the university, Mr. Prescott engaged in the loan and security business in Topeka; two years later he went to Chicago, and later went to Boston, Massachusetts. In 1894 he came to Kansas City and began the career which has made him one of the well known men in the state.

In handling the liquidation of the Lombard Investment Company, involving over forty million dollars, Mr. Prescott made an effective bow to financial Kansas City, and from that day he was assured a permanent place among the financial experts. Leaving the Concordia Loan and Trust Company, of which he had been vice-president and general manager, Mr. Prescott began financial operations on his own account in 1899.

Mr. Prescott is interested in a large number of successful mercantile, banking and railroad undertakings, prominent among them being the Joplin & Pittsburg Railway Company of which he is secretary, treasurer and a member of the executive committee; First National Bank of Kansas City, of which he is a director; the Kansas Gas and Electric Company, of which he is

a director. Mr. Prescott is also president of the Board of Trade Office Building Company and sole owner and manager of the John A. Prescott & Company, handling investments and liquidations. The offices of the company are in the First National Bank Building.

The Joplin & Pittsburg Railway, mentioned in the foregoing paragraph, is one of the largest interurban traction systems in either Missouri or Kansas and is almost entirely a Kansas City project. Mr. Prescott was one of the originators of the idea and upon him devolved largely the task of organizing and financing the company that built the road. With local resources and credit alone to back it, the entire system was fully completed before bonds were sold. Three and one-half million dollars was the sum required for the work and that it was raised largely among Kansas City capitalists speaks well for the standing of Mr. Prescott and his associates.

A Republican in politics, Mr. Prescott has always been for everything which might benefit Kansas City. He has very materially aided in many of the municipal improvement campaigns and is known as a man of large views and conservative and dependable judgment.

Mr. Prescott is a member of the Commercial Club, Knife and Fork Club, University Club, Kansas City Club, Country Club, Mid-Day Club, Republican Club of New York City, and an associate member of the Kansas City Press Club.

FRANKLIN HUDSON

For Many Years Connected Prominently with the Printing and Publishing Business of Kansas City.

FRANKLIN HUDSON was born in Carroll County, Ohio, September 16, 1847, of English-German descent. He was fourteen years old at the beginning of the Civil War. When his father entered the service in Sherman's Brigade organized at Mansfield, Ohio, the boy insisted on accompanying him, although refused enlistment as being too small and too young. Three brothers had already enlisted in the service.

In the fall of 1862, owing to serious ill health, the father, John Hudson, accompanied by his son, Franklin, returned to the home in Ohio. After one year of school work, in August, 1863, Mr. Hudson went to St. Louis, Missouri, when nearly sixteen years of age, and enlisted in Company C, Tenth Kansas Volunteers, Captain George D. Brooks commanding. In 1865, Mr. Hudson was commissioned a lieutenant in the Third United States Volunteers. His company having been ordered to Post Junction, Colorado, now known as Fort Morgan, he reported for duty and was detailed as post adjutant and remained in that position until the regiment was ordered back to the States and mustered out at Fort Leavenworth, Kansas.

Mr. Hudson then came to Kansas City and after a brief employment in the post office went into the business office of the Daily Kansas City Journal, where he remained for five years. For two years he was business manager of the Daily Kansas City Bulletin. He then entered into partnership with J. H. Ramsey and H. S. Millett in general printing business. This firm was in business for thirteen years until dissolved by mutual consent. Mr. Hudson then organized the Hudson-Kimberly Publishing Company and later purchased the stock of Mr. Kimberly, changing the name to the Franklin Hudson Publishing Company, and is today the principal owner of the concern.

A member of the Commercial Club since its organization, Mr. Hudson has served several terms as a director. He was President of the Board of Park Commissioners of Kansas City for two terms. He is a member of the Missouri Loyal Legion and is the youngest member on its rolls. He has three sons and one daughter. The eldest son, Allan T., is a prominent civil engineer in Guatemala City, Central America, and the second son, Kennett, is a merchant in Ardmore, Oklahoma.

FREDERICK WILLIAM FRATT

President of Union Depot and Terminal Railroad Company and The North Kansas City Development Company.

FREDERICK WILLIAM FRATT, president of Union Depot Bridge and Terminal Railroad Company, The North Kansas City Development Company, and several other associated companies, was born in Racine, Wisconsin, July 10, 1859, of Scotch-American descent. His paternal ancestors settled in Albany County, New York, in colonial times. Many of them served in the War of the Revolution. His father, Nicholas D. Fratt, was born in Watervliet, New York. His mother, Elsie Duffies Fratt, was a native of Scotland.

Mr. Fratt graduated from the University of Wisconsin in 1882, a civil engineer. He married Miss Clara Macartney, of Hudson, Wisconsin, October 16, 1884. To them was born one daughter, Marion.

Mr. Fratt entered the railway service in 1879 with the Chicago & Northwestern Railway. In 1882 he became resident engineer and later chief engineer of the Wisconsin Central Railroad in Milwaukee. He resigned in 1892 to become chief engineer of construction of the Missouri, Kansas & Texas Railway, Houston, Texas. June 1, 1893, he became general manager of the Sherman, Shreveport & Southern Railroad, and when that property was absorbed by the M. K. & T. in 1896, accepted the position of superintendent of the Texas Midland Railroad, remaining two years. The next two years he devoted to street railway and electrical work as superintendent and engineer of the Galveston City Railroad, resigning January 1, 1900, to resume work with the Missouri, Kansas & Texas Railroad as chief engineer of construction. On August 15, 1906, he left the M. K. & T. to accept his present office.

Mr. Fratt is a trustee of the First Congregational Church; a member of the Sons of the American Revolution; Evanston Golf Club; University, Mid-Day and Commercial Clubs; president of the Knife and Fork Club and vice-president of the Engineers' Club. He is generally regarded as among the best of all-round railroad men, and while very busy with his regular duties, finds time to help with public affairs. He has taken a lively interest in the project for improving and navigating the Missouri River, worked in the campaign of money raising for that project, and attended many of the Deep Water Conventions and River and Harbor Congresses.

FRANK A. FAXON

President of the Faxon & Gallagher Drug Company of Kansas City, Missouri.

FRANK A. FAXON, known to Kansas City for his great work for the betterment of school and industrial conditions, is a native of Massachusetts, born in Scituate, May 29, 1848, a son of Asaph A. and Mercy Lincoln (Manson) Faxon. The Faxon ancestors came from England and settled at Braintree, Massachusetts, early in the seventeenth century. Frank A. Faxon received his education in the common schools of his native place. When he was nine years of age, his parents moved West, locating at Lawrence, Kansas. At the age of fourteen, he took a minor position with the retail drug house of B. W. Woodward, Lawrence, Kansas, and has devoted his entire commercial life to that one house. At the age of twenty, he became a partner in the concern, the style changing to B. W. Woodward & Company. In 1878 the wholesale drug house of Woodward, Faxon & Company was established in Kansas City. It was later changed to Faxon, Horton & Gallagher and at present the style is the Faxon & Gallagher Drug Company. Mr. Faxon is president of the Faxon & Gallagher Drug company, Kansas City, was a member of the council of Kansas City, 1888-1890; was president of the Wholesale National Drug Association, 1893-1894, and was president of the Kansas City Commercial Club, 1889-1890, and is still a member thereof. Mr. Faxon was married November 9, 1871, to Kate Darlington of Chester County, Pennsylvania, who departed this life in 1884, leaving three children, Henry D., Frank T. and Mildred. The sons are in business with their father and the daughter is married. Mr. Faxon was again married January 9, 1892, to Frances Darlington, the issue being one daughter, Frances Darlington Faxnn.

Mr. Faxon is a philanthropist of note and is connected with all the charitable organizations of Kansas City. It was he who, while President of the Kansas City Commercial Club, coined that well known and often used phrase, "Make Kansas City a good place to live in."

As a member of the school board, Mr. Faxon has done more than any other one man for the children of Kansas City.

CONWAY FLOWERREE HOLMES

Vice-President of the Pioneer Trust Company of Kansas City, Missouri.

CONWAY FLOWERREE HOLMES, a native of Kansas City and for years a leader in financial circles of the West, was born September 17, 1865, the youngest son of Nehemiah and Mary Flowerree Holmes. His father was a native of New York State and his mother was a Virginian.

Quite naturally, since Kansas City was his birthplace, Mr. Holmes has been connected with almost every progressive movement of the present generation and to him and his brother, Walton H., the city owes much.

Conway F. Holmes attended the grade schools in Kansas City and received a business college education in Poughkeepsie, New York. Returning to Kansas City at a time when the growing city was sadly in need of transportation facilities, he selected the field of street railroads and in 1886 became superintendent of the old Grand Avenue Cable Company.

The early history of street railroads in Kansas City is a complicated one. Mr. Holmes and his brother brought about the consolidation of various lines and companies which eventually gave the city one of the greatest street car systems in the United States, the Metropolitan Street Railway Company. Of this new concern, Mr. Holmes became general superintendent and later general manager. He was also among the men who promoted and made a success of the Kansas City Electric Light Company.

At present Mr. Holmes is president of the Kansas City Western Railway Company and vice-president of the Pioneer Trust Company, one of the strongest financial institutions in Missouri. In 1885 he married Maude L. Gregory, daughter of Kansas City's first mayor. They have two children. Mr. Holmes is a member of the Commercial Club, Kansas City Club and Country Club, and every newspaper man who has worked in Kansas City knows him as a friend.

GEORGE STEVENSON, JR.

President of the Great Western Life Insurance Company of Kansas City, Missouri.

GEORGE STEVENSON, JR., president of the Great Western Life Insurance Company, was born in Oswego, New York, September 15, 1859, son of George and Maria Stevenson. His father's people were Scotch and his mother's English, and they were pioneers in New York State. George Stevenson, Jr., received a common and high school education in Waterville, Kansas. In July, 1880, he married Mary R. Robbins. They have five children.

Secretary Chappelle, in one of the Great Western news letters, had the following to say regarding Mr. Stevenson:

"He's a pioneer—and that means a lot. New York claims him by birth, but Kansas and the great Central West claim him by adoption and by ties of strongest affection.

"Mr. Stevenson first came west in '70 and settled in Northeast Kansas with his parents on a homestead. He became a land owner, general merchant and all-round business man. He knew his greatest assets would ever be a clean mind, an unimpeachable business record and a good character. How well he has adhered to these ideals is evidenced by his high standing wherever he is known.

"Mr Stevenson first became interested in life insurance by becoming a stockholder and policyholder in the Great Western Life and his natural ability and wide acquaintanceship made him a leader."

In 1907 Mr. Stevenson was elected president of the American-Angus Breeders' Association of North America, at the national convention in Chicago, Illinois. During the same year he was elected and served as president of the American Royal Live Stock Show at Kansas City, and it was in that year that the show took its place as the greatest exposition of its kind in the United States. He is known throughout the country as a champion of the West and has been a valuable booster for many Kansas City projects.

Mr. Stevenson, while having been interested in various commercial and banking concerns as a director or stockholder, now devotes his entire time and attention to the interests of the Great Western Life Insurance Company and its wonderful success is the evidence of his ability.

JACOB A. HARZFELD

Prominent Attorney and President of the First Public Utilities Commission of Kansas City, Missouri.

JACOB A. HARZFELD, the president of Kansas City's first Public Utilities Commission, to which place he was appointed under Mayor Brown's administration, May, 1910, was born in Chicago, Illinois, January 30, 1877. His father, Albert Harzfeld, came from Bavaria, Germany, and his mother, Carrie Harzfeld, from Saxony, Germany.

For years one of the leading men in the Republican party in Jackson County, Mr. Harzfeld came prominently before the public through his efficient handling of the affairs of the Public Utilities Commission and his fight to force the Kansas City Gas Company and the Metropolitan Street Railway Company to live up to the tenets of their franchises.

Mr. Harzfeld is an attorney, a graduate of Northwestern University in 1897. At the time this sketch was written, 1912, a Leap Year, he was not married.

Member of the Jackson County Bar Association, the Mid-Day, Knife and Fork, City and Progress Clubs and one of the first associate members of the Kansas City Press Club.

JAMES ROBERT DOMINICK

President of the Traders Bank of Kansas City, also of the Produce Exchange Bank of Kansas City.

JAMES ROBERT DOMINICK was born at Houston, Mississippi, December 9, 1863, and lived in that state until he grew to young manhood. His father owned a mill, a store and quite an extensive farm, and about one or the other the son found constant employment when not in school. He was graduated from the University of Mississippi in 1884, and was employed in a general store in West Point, Mississippi, the following two years. He was attracted to Kansas City, Missouri, by its railroad facilities and tributary territory, and moved there in August, 1886. He obtained a minor clerkship in the American National Bank, his starting salary being thirty dollars per month. During the following fourteen years he served the bank in various capacities, being promoted to the assistant cashiership in 1897 and to the cashiership in 1898.

In October, 1900, Mr. Dominick and his friends organized the Traders Bank of Kansas City, and he became its president and has continued in this position to the date of this sketch. This institution started with a capital of $50,000, which was doubled the following year, and again doubled in 1908, at which time it was converted into the Traders National Bank. In 1908 Mr. Dominick and his friends also organized the Produce Exchange Bank of Kansas City, and he has served continuously as its president to the date of this sketch. This institution also started with a capital of $50,000, which was doubled the following year. Mr. Dominick was elected treasurer of the Missouri State Bankers' Association in 1906, was made vice-president in 1907, and president in 1908. He is a Democrat, a member of the Methodist Church, the Commercial Club and various local organizations.

Mr. Dominick was married October 28, 1891, to Miss Gertrude Masten of Kansas City.

CHARLES DAVID PARKER

President of the United States Water and Steam Supply Company, Kansas City, Missouri.

CHARLES DAVID PARKER, the subject of this sketch, was born July 12, 1853, in Garden Plain, Illinois. He obtained his early education in the public schools of Whiteside County, Illinois. As a means of livelihood he followed farming first, then raising fine stock, buying and selling live stock, grain, etc., until December, 1887, when he located in Kansas City, Missouri.

Immediately upon his arrival he engaged in the real estate and loan business, locating his offices in the New Nelson building, remaining there about one year, when he removed to the American Bank building, being its first tenant. He moved from this location in 1893 to the Massachusetts building, remaining there until the completion of the new building for the First National Bank in February, 1906, where he is now located. In 1893 he added fire insurance to his business. The firm is known as C. D. Parker & Company, the members being C. D. Parker and Herbert Parker, a brother.

There has never been a movement for the betterment of Kansas City that Mr. Parker has not been found in the front ranks. He has been president of the Real Estate Exchange, president of the Implement, Vehicle and Hardware Club, president of the Commercial Club, a member of the Kansas City Athletic Club, the Board of Directors of the Provident Association for upwards of twelve years, and continues his membership in these associations as well as the Oriental Commandery Ararat Shrine, Archaeological Society, and the Masonic Fraternity in which he has reached the Thirty-second Degree, and Sons of the American Revolution. Mr. Parker is also president and a large stockholder of the United States Water and Steam Supply Company, the largest steam fitting and plumbing supply house in Kansas City.

On January 6, 1876, Mr. Parker married Amanda Sutherland in Fulton, Illinois. He has one son, Carl Sutherland Parker, born in Garden Plain, Whiteside County, Illinois, February 12, 1877. C. S. Parker married Susan Amsden of Abilene, Kansas. They have one son, Charles David Parker, second, born February 6, 1904.

THOMAS J. ZOOK

President and General Manager of Zook & Zook Live Stock Commission Company of Kansas City.

THOMAS J. ZOOK, one of the most prominent and successful live stock commission men in the West, was born near Belleville, Mifflin County, Pennsylvania, March 2, 1855, the son of Menno K. and Barbara Kauffman Zook.

Mr. Zook is president and general manager of the Zook & Zook Live Stock Commission Company. He has been in Kansas City eight years and for thirty-five years has been in the cattle business, having been with great success in the commission business in Indiana prior to his coming to Kansas City.

In November, 1885, he married Ida B. Ewing. They have two children.

Mr. Zook is a Republican and a broad minded citizen who takes a lively interest in all the municipal and public improvement campaigns.

JAMES R. PAGE

A Corporation Attorney of Kansas City, Missouri, Who Has Attained National Fame.

JAMES R. PAGE, one of the foremost attorneys in Jackson County, was born in Sullivan County, Missouri, April 15, 1876, son of Philip A. and Eliza J. Page. He was literally drafted for service in Kansas City, since his record as prosecuting attorney for Sullivan County from 1901 to 1905 was such that his reputation went throughout the state and brought him to the attention of the legal department of the Metropolitan Street Railway Company of Kansas City.

After joining the legal department of the Metropolitan, Mr. Page proved to be one of the best trial attorneys in civil cases in Missouri, and in five years of service he made a remarkable record, winning more than seventy-five per cent of the cases in which he appeared.

When the second trial of Dr. Bennett Clark Hyde, charged with the murder of Col. Thomas H. Swope, came up, late in 1911, Mr. Page was made assistant prosecutor for Jackson County, that he might lend his abilities to the prosecution. After the case was well advanced, the disappearance of a juror caused a mistrial, but Mr. Page had demonstrated again his ability to handle a complicated case in a masterful way.

A Democrat of very progressive views, Mr. Page has been a power in the party throughout the entire state. He is a married man and has two sons, one eight and the other eleven years old.

JAMES FRANKLIN HOLDEN

Vice-President of the Kansas City Southern Railway; also Director of the National Reserve Bank of Kansas City, Missouri.

JAMES FRANKLIN HOLDEN, son of James and Orilla Holden, was born in Whitby, Ontario, Canada. His father was a prominent banker and railroad builder, and many of the pioneer roads in the Dominion were his work. He died in 1882.

James Franklin Holden, vice-president of the Kansas City Southern Railway, followed in the footsteps of his father and is now one of the best known railroad authorities in the United States. Aside from the vice-presidency of the Port Arthur Route, he served the C., O. & G. as vice-president from 1892 to 1901, the C., R. I. & P. as freight traffic manager at Chicago, from 1902 to 1906, and the Midland Valley as vice-president and general manager at Muskogee, Oklahoma, from 1906 to 1910.

Mr. Holden was educated in Whitby (Ontario) Collegiate Institute, from which he was graduated in 1877. He married Charlotte Erene Ellsworth of Peterboro, Ontario, and they have five children.

A Republican in politics, Mr. Holden is exceptionally well advised on all the issues of the day. His time and labor, however, are spent on the projects with which he has become affiliated and he is anything but a politician.

Mr. Holden is a director in the National Reserve Bank of Kansas City, and director in the Southern Surety Company of St. Louis. He is a member of the Hyde Park Methodist Church of Kansas City.

EDWARD L. MARTIN

Judge of the Jackson County Court, Western District; Former Mayor of Kansas City, Missouri.

EDWARD L. MARTIN, judge of the Jackson County Court from the Western District, and one of the early mayors of Kansas City, was born in Marysville, Kentucky, March 12, 1842, the son of William and Margaret Sheridan Martin. Mr. Martin's father came to America from Belfast, Ireland, in 1820.

Mr. Martin was educated in Richardson Academy, Marysville, Kentucky, and December 10, 1861, married Mary E. Rickett, of Marysville. They have two children, both residents of Kansas City, Mrs. Thos. E. Gaines and E. R. Martin.

When Mr. Martin started out for himself he went into the merchandizing and manufacturing business and met with unusual success. He has now retired from active business. From the first he took a conspicuous place in the political life of Kansas City. A Democrat of progressive views, he was elected mayor for the term of 1873-74 and served the public as a member and treasurer of the board of education for twenty-one years. Two years ago he was elected by a good majority associate judge of the Jackson County Court.

Organizer of the Kansas City, Pittsburg & Gulf Railroad, now the Kansas City Southern, Mr. Martin was its president until it was built into Port Arthur, Texas. He has been interested in numerous other enterprises of benefit to Kansas City and the state.

WILLIAM HUGHES

Agency Director in Kansas City for the New York Life Insurance Company.

WILLIAM HUGHES, well known as an insurance man and agency director for the New York Life Insurance Company, was born in Howard County, Missouri, July 26, 1862, the son of J. Romeo and Priscilla Ann (Wilcoxson) Hughes. Mr. Hughes' ancestral stock is Welsh. His people settled in Virginia in the Colonial days and later were pioneers in Kentucky. His grandparents settled in Howard County, Missouri, in 1816.

Mr. Hughes was educated in Central College, Fayette, Missouri, and married Margaret Ricketts, December 21, 1895. They have one son, J. Ricketts Hughes, born November 22, 1896.

Beginning his business career in Texas as a cattleman in 1884, Mr. Hughes went over the trail with cattle from Jones County, Texas, to Custer County, Montana, in 1885 and remained in the cattle business there until 1892, when he returned to Howard County, Missouri, and engaged in the newspaper business as editor and proprietor of the "Democrat-Banner." He conducted that paper as a daily and semi-weekly until 1897. He began his life insurance work with the Equitable in 1897 and continued with that company until 1902, when he associated himself with the New York Life Insurance Company at St. Joseph, Missouri. In 1903 he was made agency director of the company's branch office at Quincy, Illinois, in 1905 agency director of the company's branch office at Wichita, Kansas, and in 1906 agency director of the company's branch office in Kansas City.

The New York Life Insurance Company was the first and only great life insurance company to express in a substantial way its confidence in the future greatness of Kansas City and its trade territory by erecting in 1887 the New York Life building at Ninth Street and Baltimore Avenue. The interests of nearly twenty thousand policy holders who are insured for nearly forty million dollars are looked after through this branch office.

WILLIAM B. SCHNEIDER

Wholesale Meat Dealer and General Broker in Packing House Products.

WILLIAM B. SCHNEIDER, wholesale dealer in meats and broker in packing house products, was born in Chillicothe, Missouri, October 27, 1875, the son of Andrew and Cassie Schneider. Mr. Schneider's father was a native of Germany and his mother was born in Pennsylvania.

Coming to Kansas City in 1892, Mr. Schneider worked for various markets in the city until he was thoroughly posted on local conditions and he then went into business for himself, organizing the W. B. Schneider Meat Company, of which he is president, in 1900; later the company was incorporated. The general offices are in Suite 707, Sharp Building.

Mr. Schneider's company deals in meats at wholesale, furnishing many of the largest hotels in the Central West with their entire supply. After the wholesale meat business had grown to unexpected dimensions, Mr. Schneider organized the Investment Brokerage Company, which has built up a gigantic trade in packing house products.

August 7, 1901, Mr. Schneider married Mary M. Thurston. They have two daughters and a son.

PAUL JOHN LEIDIGH

President of the Leidigh and Havens Lumber Company.

PAUL JOHN LEIDIGH, president of the Leidigh & Havens Lumber Company, was born August 22, 1878, in Topeka, Kansas, the son of John H. and Sarah Shellabarger Leidigh, both of whom were natives of Pennsylvania.

After completing the grade and high school courses, Mr. Leidigh entered Yale University and was graduated in 1901. He attended the Kansas City Law School during 1902 and then went into the retailing and manufacturing of lumber. From the first he made a success of the business and the Leidigh and Havens Company today is one of the largest lumber concerns in the state.

January 29, 1907, Mr. Leidigh married Anne Warner. He is a member of the University Club, Kansas City Club, and Country Club, and holds a conspicuous place in the social and commercial life of the city.

When questioned concerning his ancestors, Mr. Leidigh gave it as his opinion that he had the usual quota and assortment, but he was unable to say whether any of them were ever hanged, though they had been mixed up in the troubles incident to the founding of the Swiss Republic. He was positive, however, that none of them carried William Tell's bow or ate the apple he is reputed to have shot at.

ALBERT MILLEN WILSON

Prominent Physician and President of the Sphinx Publishing Company.

ALBERT MILLEN WILSON, well known physician and president of the Sphinx Publishing Company, was born in Aurora, Indiana, June 23, 1854, the son of Thomas True and Sarah Speese Wilson. His ancestors came from England, Scotland and Germany, and were pioneers in Kentucky directly following the Revolutionary War. His father and mother were both natives of Kentucky.

After being graduated from DePauw University in 1877, Dr. Wilson, in 1885, located in Kansas City, where he was graduated from the University Medical College in 1891. In 1876 he married Emma J. Dyke, and after her death he married Nelly Kreps July 15, 1884. He has four sons and two daughters.

Dr. Wilson has an extensive practice, but has found time to organize the Sphinx Publishing Company and edit the Sphinx Magazine, devoted to magic and sleight of hand. It is the only magazine of its kind published in the West and has a general circulation throughout the globe.

Prior to coming to Kansas City Dr. Wilson was state secretary of the Y. M. C. A. in Ohio. For thirteen years he was professor in general medicine, materia medica, physiology and hygiene in the University Medical College of Kansas City. He is now, and has been for the past twenty-one years, professor of materia medica and therapeutics and general pathology in the Western Dental College.

Dr. Wilson is a Scottish Rite Mason and a member of the Methodist Church.

THOMAS S. RIDGE

General Insurance Agent. Prominent in All Municipal Improvement Campaigns of Recent Years.

THOMAS S. RIDGE was born in Kansas City November 26, 1859, beginning his career simultaneously with the city's municipal existence. The family history is so interwoven with that of Kansas City that our work would be incomplete without mention of the sterling integrity of the early merchant-trader, Judge Thomas A. Smart, Mr. Ridge's grandfather on his mother's side, who was elected probate judge by the early settlers, and of the untiring pioneer, Dr. Isaac M. Ridge, who, in 1848, cast his lot with this people, and for twenty years, with distinguished success, alleviated suffering by the practice of his profession.

Thomas S. Ridge has been a factor in shaping the commercial and civic career of this community. When fifteen years old he began to earn his own way, and in 1878, when, because of generally depressed conditions, tax deeds were about to be made to the family property, from his savings he furnished the necessary amount to redeem and preserve the estate.

In 1878 Mr. Ridge's mother died and in 1879, after graduating from Kansas City's high school, he attended the State University at Columbia. In the fall of 1879 Judge Smart died, and from his estate Mr. Ridge inherited the money with which he finished his four-year university course, and the property which furnished the nucleus of his present possessions. Mr. Ridge in 1884 married Miss Effie Searcy of Boone County, with whom he had been associated in the university. He then entered commercially into the activities of Kansas City, first in the hardware and sheet metal manufacturing business, then with his brother in real estate, afterwards as president of the Central Bank, and in 1892 in real estate and insurance, in which latter business he is still engaged.

Mr. Ridge has a most estimable wife and three sons. Dr. Francis I. Ridge, the eldest son, is a graduate of the College of Physicians and Surgeons, and is now in Belleview Hospital, New York, serving his second and last year as interne. T. S. Ridge, Jr., the second son, is attending the Irving School for boys at Tarrytown, New York, and William Searcy, the youngest son, is attending the Country Day School, Kansas City, preparing for a course in Yale or Princeton.

REV. MICHAEL P. DOWLING

Pastor of St. Aloysius Church and a Leading Member of the Kansas City Clergy.

REV. MICHAEL P. DOWLING was born in Cincinnati, Ohio, June 14, 1851, and finished his college course in St. Xavier College in 1869, at which time he entered the Society of Jesus. He made the usual studies of literature at St. Stanislaus Seminary, St. Louis, Missouri; philosophy, theology, mathematics and other branches at Woodstock, Maryland, and St. Louis, Missouri. He was ordained priest by Archbishop Elder in the Cincinnati Cathedral, December 21, 1881. For some years before and after his ordination he taught rhetoric, poetry and literature in the Jesuit Colleges at Cincinnati, St. Louis and Detroit. His first position of responsibility was as president of Creighton University, Omaha, Nebraska, from 1885 to 1889. In 1889 he was transferred to Detroit as president of Detroit College, where he opened a new home in 1891. During his administration a debt of $12,000 was cleared off the parish school and the church was renovated at a cost of $30,000.

The next four years Father Dowling spent as pastor of the Holy Family Church, Chicago, probably one of the largest congregations in the land.

For less than two years, beginning in 1897, he was pastor of the Gesu, Milwaukee, one of the largest parishes in Wisconsin, where, in conjunction with the Rev. Banks Rogers, he worked wonders. Later he was removed to Omaha, where Creighton University called for a stout heart and an energetic hand. Distressing financial embarrassments caused his ecclesiastical superiors to deliberate about giving up the university. Father Dowling secured the co-operation and continued financial assistance of Count John A. Creighton, who had unlimited confidence in his ability.

After the death of Mr. Creighton in 1907, and the settlement of an estate which left over a million dollars to the university, Father Dowling, at his own request, was relieved of a charge, which he had held continuously for more than nine years during his second administration and thirteen years altogether.

At the time of this writing, March, 1912, Father Dowling is pastor of St. Aloysius Church, Kansas City, Missouri, and charged with the building of Rockhurst College, under the care of the Society of Jesus.

ARTHUR C. BROWN

One of the Leading Patents, Trademarks and Copyrights Attorneys in the Central West.

ARTHUR C. BROWN was born in Logan County, Ohio, September 18, 1878, the son of Thomas S. and Mary E. Brown. His father was a native of Ohio and his mother was born in Meford, Canada.

Mr. Brown, after obtaining a common and high school education, took up the study of law, following in the footsteps of his father, who for years was one of the leading patent attorneys in the Central West. He was graduated from the Kansas City Law School in 1903, and June 1 of the following year married Grace C. Hawes. They have two daughters and a son.

In 1903 Mr. Brown succeeded to the business of his father, devoting his entire time to legal questions regarding patents, trademarks and copyrights. He has been admitted to practice before the federal courts, and of the younger attorneys in Kansas City none is better known than Mr. Brown. While taking no active part in politics, Mr. Brown is a staunch Republican.

JOHN C. EGNER

Noted Fire Fighter and Chief of the Kansas City Fire Department.

JOHN C. EGNER was born in Chicago, Illinois, November 29, 1860. His father, Charles Egner, was a native of Germany and his mother was born in Chicago. John C. came to Kansas City in 1871. As a young man in 1879 he joined the John Robinson circus and remained with it four years.

Early in the '80s Mr. Egner joined the Kansas City fire department and he has been in almost continuous service ever since, serving in almost every capacity until his promotion to chief of the entire fire fighting force, on December 17, 1906. In 1893 he went to London, England, as captain of the crew which, under George Hale, won the highest honors over the entire world. In August, 1900, he was again captain of a picked crew which proved the sensation of the exposition in Paris, France. He is known the world over as an authority on fire apparatus and organization of crews.

September 15, 1887, he married Alice L. Clark. He has a daughter and a son.

Mr. Egner is a Republican of liberal views. He belongs to the following lodges and organizations: Masons and Scottish Rite, Kansas City Turnverein, Fraternal Order of Eagles, International Association of Fire Chiefs, Loyal Order of Moose and the Kansas City Royal League.

GEORGE A. LOCK

Manager of the Western Missouri Department of the Fidelity Mutual Life Insurance Company of Philadelphia.

GEORGE A. LOCK, one of the best-known insurance men in the State of Missouri, was born in Barbourville, Knox County, Kentucky, July 19, 1880, the son of William and Ellen A. (Pogue) Lock. The Lock family followed Daniel Boone into Kentucky. The ancestry on the mother's side came from Scotland, where they had played such a conspicuous part in the religious wars that they were exiled.

Mr. Lock was educated in Union College, Kentucky, from which he was graduated in 1900. June 12, 1902, he married Jerree Pollard, of Cincinnati, Ohio. They have two daughters, Helen May, and Georgia.

After leaving college Mr. Lock went into the banking business in Barbourville, Kentucky, being assistant cashier of the First National Bank, one of the strongest financial institutions in the state. January, 1907, he resigned his position to become manager of the central district of the Fidelity lege, and for three years was on the lecture staff of the University Medical transferred October, 1909, to take charge of the company's big office in Kansas City and since his arrival here has met with remarkable success and is considered one of the first insurance authorities of the state.

LOUIS C. BOYLE

One of the Leading Attorneys of Missouri; Former Attorney General of Kansas.

LOUIS C. BOYLE, former attorney general of Kansas, now one of the leading attorneys in the State of Missouri, was born in Port Colborn, Canada, February 26, 1866, of Irish descent. His childhood was spent in Port Colborn and Watford, Canada, where he acquired but a meager education. At the age of fifteen he went to Colorado to work in the mines, and there, doing the labor of a man, he saved and studied until he had qualified himself for an academic course at Ann Arbor, Michigan.

In 1889 Mr. Boyle was graduated from the Ann Arbor Law School and was admitted to the bar in Michigan. He then went to Fort Scott, Kansas. A strong, liberal Democrat, he was elected by that party prosecuting attorney of Bourbon County and served four years, after which he returned to a general practice in Fort Scott. In 1896 he was drafted by the Democratic party as a candidate for attorney general of the state and was elected, serving until 1899. At the expiration of his term he came to Kansas City.

From the day he came first to Kansas City Mr. Boyle has enjoyed an extensive law practice and his work in several celebrated criminal cases has attracted the attention of the press and legal fraternity throughout the country. He has earned the confidence of the public and is one of the strongest men in the Democratic party of Missouri.

In 1890 Mr. Boyle married Miss Gertrude Burson, of Garnett, Kansas. They have one son, George, and two daughters, Katherine and Clara Louise. Mr. Boyle is a Scottish Rite Mason and a Shriner, an Elk and a member of the K. of P. order, and he has always been a good friend of the newspaper fraternity.

W. EUGENE KING

President of the House Wrecking, Salvage and Lumber Company, Kansas City, Missouri.

W. EUGENE KING, president of the House Wrecking, Salvage and Lumber Company, was born in Grundy County, near Trenton, Missouri. Opportunity did not seem to be rapping in his vicinity and at the age of eleven years he was doing a man's work with a pick and shovel. He obtained a common school education and clerked in a drug store at the same time. For nine months he went to school to Governor Carroll of Iowa.

In 1888 Mr. King was clerking in a drug store at Twenty-ninth street and Southwest Boulevard in Kansas City. He later bought out the owner. He added two stores to his interests and found time to study medicine and surgery in the University Medical College. He was graduated in 1897. He then entered into a partnership with Dr. E. B. Lewis, the well-known surgeon. He became a lecturer on surgery for the Medico-Chirurgical College, and for three years was a lecturer at the University Medical College. In late years he has lectured to the nurses of St. Joseph's Hospital, being a member of the hospital surgical staff. In 1894-95 he was president of the Kansas City Pharmacy Association.

When the Bank of Commerce Building burned in 1907, Dr. King conceived the idea of forming a wrecking and salvage company, and in face of the opposition of his friends he bought the damaged building and wrecked it. He tore down the nine-story building in thirty-four days, which was a record. He established a yard and in a year had to obtain another. Later he added a third, and in 1910 opened the Bargain Lumber and Salvage Company in Kansas City, Kansas. Dr. King is also president of the Kansas City Motor Truck and Transfer Company.

Dr. King takes a great interest in politics and was once a candidate for the upper house of the council on the Democratic ticket. He has a fine country home just out of Independence and his hobby is standard bred bird dogs. He helped organize, and is a director of, the Kennel Show.

In 1887 Dr. King married Miss Lyda M. Sheets, of Gallatin, Missouri. They have three children living, S. R. King, Miss Ona Belle and Maud Lee.

WILLIAM THOMSON

Prominent Attorney and Formerly President of the Kansas State Bar Association.

HON. WILLIAM THOMSON was born in Linlithgow, Scotland, February 24, 1845, the son of Thomas and Marion (Somerville) Thomson. The family came to America and located in Chicago, Illinois, when William was five years old. Obtaining a common school education in Chicago, he entered Chicago University and was graduated in 1867 with the degree of B.A. His college work was interrupted by his enlistment in the One Hundred and Thirty-fourth Regiment of the Illinois Volunteers during the Civil War.

After teaching school for a time Mr. Thomson returned to Chicago and entered the law office of Judge S. M. Moore and Barney Caulfield. He later completed his law study in the University of Chicago, was admitted to the bar in 1869 and began practicing with Robert W. Moore.

In 1870 Mr. Thomson went to Burlingame, Kansas, and in that year was appointed probate judge of Osage County by Governor Humphrey. On completing this term he was elected prosecuting attorney. In 1878 he was made secretary of the Republican State Committee of Kansas, serving two years to the general satisfaction of the party. He was secretary of the Kansas delegation to the National Republican Convention of 1880. Governor Humphrey appointed him the first judge of Wabaunsee and Pottawatomie Counties in 1869 and in 1893 he was again elected to the place in the face of an overwhelming defeat of the Republican ticket. He retired from the bench in 1902. In 1898 he was admitted to practice before the United States Supreme Court and at that time had the endorsement of the Kansas bar for appointment as federal judge. He was elected president of the Kansas Bar Association, serving in 1897-98.

Judge Thomson came to Kansas City in 1904, establishing the firm of Thomson, Stanley & Price, Thomson handling cases involving corporation law, for which he is considered an authority throughout the country. He helped organize the Great Western Life Insurance Company and is now its general counsel. He is a member of the G. A. R., the Masons, Phi Delta Phi, and the Presbyterian Church.

In 1874 Judge Thomson married Sarah E. Hudnall, of Astoria, Illinois. They have one daughter, Maud Somerville Holtz.

EDWIN RUTHVEN CRUTCHER

Prominent in the Real Estate, Loan and Insurance Business of Kansas City, Missouri.

EDWIN RUTHVEN CRUTCHER, one of the organizers of the Kansas City Real Estate Exchange, was born August 29, 1853, near Nashville, Tennessee. His ancestors came from Wales to Virginia in 1675 and were prominent in the Revolutionary War. Mr. Crutcher is a man who believes in taking a man for what he is worth rather than what his ancestors were and when asked for his ancestral tree remarked, "Well, all of them for three hundred years were highly respectable and quite honest."

Mr. Crutcher spent his childhood in Louisville, Kentucky, and received a common school education there. Later he took a course in civil engineering and at the age of seventeen was one of the official engineers of Louisville. In 1875 he married Laura Loving. They have three children, Edwin R. Jr., Loving T. and Wallace Mayo.

After several years in the corn milling and grain business, Mr. Crutcher moved to Kansas City in 1887. He had been here but a short time when he accepted the position of cashier of the Bank of Columbus, at Columbus, Kansas; later he became manager of the New York office of the Jarvis-Conklin Mortgage Trust Company, from which he went to the Chattanooga Savings Bank as cashier, returning to Kansas City in 1891 to engage in business for himself.

With James B. Welsh, Mr. Crutcher organized the real estate firm of Crutcher & Welsh and from the first took a leading place in the commercial life of the city. Some years ago Mr. Crutcher reorganized his interests and the firm is now known as Crutcher & Sons with offices in the Commerce Building.

A Democrat in politics, Mr. Crutcher has never been an aspirant for office, but has always responded and been a leader in campaigns for municipal improvements.

ALEXANDER MAITLAND, JR.

President of the Kansas City Bridge Company and a Prominent Civil Engineer.

ALEXANDER MAITLAND, JR., president of the Kansas City Bridge Company, was born on a farm near Richmond, Missouri, February 9, 1866, the son of Alexander and Mary Maitland. His ancestors were of Scotch-Irish blood. His father was born in Toronto, Canada, while his mother was a native of Missouri. Mr. Maitland was graduated from the University of Missouri in 1889, and in 1896 married Miss D. Henderson. They have six children.

Educated for the profession of civil engineering, Mr. Maitland held the chair of assistant professor of civil engineering in Missouri University during 1892-3. For five years immediately following he was assistant engineer in the bridge and building department of the Missouri Pacific Railroad Company and from 1901 to 1905 he was contracting manager of the American Bridge Company.

Mr. Maitland came to Kansas City in 1898. His reputation as one of the first civil engineers in the central west had preceded him and after leaving the American Bridge Company in 1905 he went into the Kansas City Bridge Company, of which he is now president. His offices are in the Orear-Leslie Building.

A member of the Masonic Lodge, Mr. Maitland is also a member of the University Club, the recently organized Engineers' Club and the American Association of Civil Engineers.

JOHN PUNTON

Alienist and Neurologist, Former President of the University Medical College of Kansas City.

JOHN PUNTON, one of Kansas City's foremost physicians, an alienist and neurologist of national reputation, was born in Dorking, Surrey, England, July 12, 1855, the son of William and Emily Gumbrall Punton. Both parents were natives of England.

Coming to America in 1872, he obtained his early education in Jacksonville, Illinois. His first employment was in the druggist's department of the asylum at that place. He read medicine during his spare moments and was soon in a position to take a course in the University of Michigan. In 1883 he was graduated from Miami Medical College, Cincinnati, Ohio. Returning to Jacksonville he practiced there a short time, then moved to Lawrence, Kansas, where he later served as city physician. His work there attracted the attention of the State Board of Charities and he was made assistant superintendent of the State Hospital for the Insane at Topeka, a place he resigned in 1887 to take a course in neurology at the Northwestern Medical College. In 1888 he came to Kansas City and has enjoyed a large practice from the first.

Dr. Punton has served the University Medical College of Kansas City both in the capacity of director and president and as a lecturer as well. He was once president of the Academy of Medicine and a vice-president of the State Medical Association. He is also a member of the American Medical Association and the American Neurological Association.

July 17, 1884, Dr. Punton married Miss Frances Evelyn Spruill of Jacksonville, Illinois. They have four sons, Frank S., John, Jr., William Bruce, and Charles Wesley. Dr. Punton is a Thirty-second Degree Mason, Scottish Rite, and a member of the Linwood Boulevard Methodist Church.

MATT R. SMITH

One of the Most Extensive Dealers in Lumber in the Central West.

MATT R. SMITH was born in Decatur, Illinois, July 3, 1866. When Matt was six years old his father died, and quite naturally responsibilities came to the son when he was scarcely more than a boy. As a young man he started in the newspaper business and was at one time head of the circulation department of the Decatur Morning Herald, but he eventually found his field of activity in the lumber business where his success has been most remarkable.

Today Mr. Smith is president of the Caddo River Lumber Company, capitalized at $450,000; president of the M. R. Smith Shingle Company, operating three mills in Washington state, with offices at Tacoma, and president of the M. R. Smith Lumber Company, which maintains a retail yard in Kansas City, Kansas, and is interested in seven retail lumber yards in Kansas and Missouri.

Mr. Smith first started in the lumber business in Kansas, where he engaged in the retail trade in various cities. He came to Kansas City from Council Grove, Kansas, and knowing the business and the field, was not slow in arriving at a commanding place in the industry.

In 1886 Mr. Smith married Lillian Odell. They have six children. Mr. Smith is a man of strong and pleasing personality and has been active in many of the campaigns for the improvement of commercial and industrial conditions in the city and state. Politically he is an Independent.

JOSEPH C. WIRTHMAN

Druggist, and for Four Years a Member of the Upper House of the City Council.

JOSEPH C. WIRTHMAN, who owns and operates four drug stores in Kansas City and who for four years has been a member of the upper house of the council, was born in Kansas City in 1865.

Mr. Wirthman was graduated from the public schools of Kansas City and obtained a business education by attending night school at Spalding's Commercial College. Later he entered the Chicago College of Pharmacy, from which he was graduated in 1886. Immediately following his graduation he returned to Kansas City, and with his brother went into the drug business. In 1896 Mr. Wirthman began business on his own account and now operates four of the largest and most successful drug stores in Kansas City. He has been connected with the drug business for thirty years, having first been associated with it, when a boy, in 1881.

Besides building up a large business, Mr. Wirthman has found time to devote to affairs affecting the interests of the city, and four years ago the Democrats placed him before the people as a candidate to the upper house of the city council. He was elected by a large majority and his work in the council has been such as to bring him universal commendation. He is a member of the Commercial Club, Knights of Columbus and of the Kansas City Lodge of Elks. Mr. Wirthman is also a member of the Retail Druggists' Association. He is married and lives at 3102 Troost Avenue.

Mr. Wirthman is a man who has great confidence in the city's future and the money he has made he has re-invested in city real estate.

ORSON H. SWEARINGEN

Attorney at Law and State Representative from the Second District.

ORSON H. SWEARINGEN was born in Simpson County, Kentucky, July 29, 1871, the son of Benoni and Mary Hansford Whited Swearingen. In 1881, with his parents, he came to Missouri, locating in Shelby County, where he received a common school education. He came to Kansas City June 10, 1892, determined to enter the legal profession. Having no funds to enable him to take up the study of law at once, he went to work for the Schmelzer Arms Company. In September, 1895, he resigned this position and entered the University of Missouri, from which he was graduated in law June, 1897. He at once returned to Kansas City and began practicing.

A Democrat of liberal views and known integrity, when James O. Beroth, representing the Fifth Ward in the city council, died, after serving scarcely a year of his term, Mr. Swearingen was elected in a special election and served the unexpired term with credit to himself and the city. He also served the county as assistant prosecuting attorney.

Mr. Swearingen married Ruby Guy Patton October 2, 1899, at Clarksville, in Pike County, Missouri. They have one son, Clifford.

As the representative in the state legislature from the Second District, Mr. Swearingen made a reputation that was a credit to himself and the Democratic party, which elected him. As a member of the Commercial Club he has always taken a lively interest in industrial and commercial matters and repeatedly has gone to the front for commercial organizations in the legislature, such as the Warehouse Men's Association, the Retail Grocers' Association and the City Club.

Mr. Swearingen is associated with General Milton S. Moore, S. A. Handy and J. Harold Olson, attorneys, with offices in the Rialto Building.

ALBERT G. LESLEY

President of the Lesley Garment Company, a Merchant of Wide Experience.

ALBERT G. LESLEY, president of the Lesley Garment Company, was born in Kankakee, Illinois, December 11, 1865, the son of J. P. and Barbara Lesley. Both parents were natives of Germany.

With a common school education, Mr. Lesley began his business career as cash boy in a dry goods store in Lafayette, Indiana, and has worked his way through all departments of the mercantile business. His wide experience has well qualified him to be the head of a large concern and it was only natural that his general knowledge of merchandising should bring him success. At various times he has held responsible positions in the buying departments of large concerns in Nashville, Tennessee, Indianapolis, Indiana, St. Louis and Kansas City. He came to Kansas City in September, 1909.

October 22, 1889, Mr. Lesley married Mary M. Ruger. They have one son. Mr. Lesley is a member of the Elks and the Knights of Columbus.

EDWIN L. WINN

General Contractor, President of the E. L. Winn Construction Company.

EDWIN L. WINN, president of the E. L. Winn Construction Company, 1211 Scarritt Building, was born July 8, 1865, in Bowling Green, Missouri, the son of William and Jane Winn.

Mr. Winn's success has been that which the American people take pride in designating "self made." With a common school education, Mr. Winn learned the brick mason's trade. In 1886 he came to Kansas City from Bowling Green and started into business as a general contractor, and his success was exceptional. In more recent years he has constructed some of the best buildings in Kansas City, among them being the new addition to the Baltimore Hotel, the Metropolitan Power House, the Studebaker Building in the West Bottoms, the Smith Brothers Manufacturing Company's building in the East Bottoms, and the beautiful stone building on the Jackson County Farm.

For six years Mr. Winn represented the Fourteenth Ward in the city council, having been elected on the Republican ticket. In 1891 he married Mamie Turner. They have one son and two daughters.

Mr. Winn is one of the men who have shown their faith in Kansas City's future. He has been prominent in all the campaigns for municipal improvement and is heavily interested in real estate. At present he is handling the Honeysuckle Hill Addition south of the city proper, a beautiful residence tract of about thirty-three acres.

CHARLES BOYNTON RIGGS

General Manager Oldsmobile Company, in Charge of All Southwest Territory.

CHARLES BOYNTON RIGGS, general manager of the Oldsmobile Company and one of the big men in the automobile industry of the Southwest, was born in Baldwin, Kansas, during the border warfare days of 1864. He is the son of James Henry and Louise Starr Riggs. His father was a successful farmer and a pioneer in Kansas, having come to the state in 1856, making the trip up the Missouri by boat to Westport Landing. The senior Riggs was a native of New York and his wife came from Ohio.

Mr. Riggs says he was graduated from the big school of "hard experience" and the lessons he was taught were lessons that are never forgotten. He left the farm when fifteen years old, and his first job in town was pushing a truck. When sixteen years old he had learned telegraphy and was agent and operator at a small station on the Santa Fe system. Two years later he was made traveling auditor, and when but twenty-two years old had been advanced to the responsibilities of chief train dispatcher.

Resigning from the transportation department of the Santa Fe in 1898, Mr. Riggs accepted a position in the sales department of the John Deere Plow Company of Kansas City, and in 1909 was made manager of the Olds-Oakland Motor Company. One year later he was made manager of the Olds works, Lansing, Michigan, and in 1911 was made general manager of the Oldsmobile Company, in charge of all the Southwest territory.

In 1892 Mr. Riggs married Alice Isham of Coffeyville, Kansas. They have one son, John Isham Riggs.

ROBERT L. WINTER

Prominent in the Real Estate, Investments and General Loan Business of Kansas City, Missouri.

ROBERT L. WINTER, one of the most prominent real estate dealers in Kansas City, was born in Middleton, Canada, July 3, 1857, the son of Thomas B. and Martha (Smith) Winter. Mr. Winter's father was born in England but went to Canada at an early age.

Mr. Winter received a common and high school education in Strathray, Ontario, and then started into commercial life for himself. He went into the mercantile business in Port Huron, Michigan, but being a shrewd reader of municipal possibilities, he decided that Kansas City presented a remarkable field and in 1882 he moved to this city and went into the real estate and loan business, the firm being known as the G. F. and R. L. Winter Company. In 1906 G. F. Winter retired and from that date the business has been carried on under the name of R. L. Winter and Company.

January 20, 1887, Mr. Winter married Mary E. Cook. They have one son, Howard R.

Mr. Winter's history cannot be separated from the remarkable history of Kansas City real estate, for he has been interested in every material extension the city has made since 1882. He has handled many large estates for non-resident owners; the management of the New York Life Building has been in his hands for twenty-two years. Mr. Winter's specialty has been subdivisions and he has platted and sold over 2,000 acres in Kansas City lots. Goodrich Addition, Coleman's First Addition, Sheidley Park, Gates' Addition, Fairmount Park, Winter Park and Lincoln Park are but a few of the real estate extensions which he carried to complete success.

Mr. Winter is a member of the Mid-Day Club, Kansas City Club, Commercial Club and the Kansas City Automobile Club. He is among the first men in the city to respond in every campaign for municipal improvement.

ALBERT W. PEET

Secretary and Treasurer and General Manager of Peet Brothers Manufacturing Company.

ALBERT W. PEET, of Peet Brothers Manufacturing Company, a firm known throughout the world, and one that has aided materially in placing Kansas City on the commercial map, was born in Cleveland, Ohio, in 1871, the son of William and Nettie May Peet. His father was born in England, and his mother, who was of German descent, was a native of Maine.

After completing the common schools, Mr. Peet attended St. James Military College and then began his education in business, starting in as an office boy with Peet Brothers. He worked his way, without aid or preference, until he was qualified to take a prominent place in the management. Today he is secretary and treasurer and general manager of the big concern which manufactures fine soaps, is president of the St. Joseph Ice and Manufacturing Company and treasurer of the Moss Grain Company. All of these concerns are among the most successful in their respective fields.

Mr. Peet married Orelle Smith and they have two daughters and a son. Mr. Peet has been prominent in all the movements of recent years which have aimed to make Kansas City the commercial center of the Central West, and has repeatedly donated time and money for the city's good. He is a Republican of liberal views and a man who commands an extraordinary circle of friends.

JAMES R. SUTHERLIN

**President of Sutherlin and Company,
Municipal Bond Dealers.**

JAMES R. SUTHERLIN, president of Sutherlin and Company, doing a general business in municipal bonds, was born in Marshall, Missouri, May 8, 1885, the son of R. M. and Leila B. (Crutcher) Sutherlin. His father was a native of Cooper County, Missouri, and his mother was born in Bourbon County, Kentucky.

Mr. Sutherlin received the grade school education and then finished the high school courses in Chicago, Illinois. August 28, 1907, he married Miss Sombart of Boonville, Missouri. They have one daughter.

Of the younger men in Kansas City, no one has made a more gratifying success. With eleven years of experience in the municipal bond business, Mr. Sutherlin has gained an experience which has given him exceptional judgment and foresight in municipal financial affairs. As president of Sutherlin and Company, much of the responsibility of management falls to him, and that he is fully qualified and capable of shouldering responsibility has been fully demonstrated.

Mr. Sutherlin is a member of the Illinois Athletic Club of Chicago, and of the Mid-Day Club of Kansas City. In politics he is a Democrat.

HARRY FRIEDBERG

Attorney at Law and Former Assistant Prosecuting Attorney of Jackson County, Missouri.

HARRY FRIEDBERG, one of the younger attorneys in Kansas City whose success is already assured, was born in Kansas City, Kansas, in 1875, the son of Benjamin and Anne Friedberg. His father, one of the first white men in Kansas City, Kansas, having settled there in 1869, built and owned the Consolidated Electric Light and Power Company, which for years furnished light for Kansas City, Kansas, Rosedale and Argentine.

Mr. Friedberg obtained his education in Harvard University, from which institution he was graduated in 1897. He received his law degree in 1901 at the Kansas City School of Law. Since then he has been one of the leading young men in the Democratic party of Jackson County.

In 1906 Mr. Friedberg was the Democratic candidate for city attorney and served the county during 1908-9 as assistant prosecuting attorney. During the flood of 1903 Mr. Friedberg rendered the city great service as chairman of the committee of the Relief Association. He succeeded Herbert S. Hadley, present Governor of the State, as chairman of the committee having charge of Convention Hall under A. R. Meyer, and for four weeks had direct supervision of the work conducted from Convention Hall and personally supervised the distribution of household goods under W. H. Holmes. For two years he was assistant manager of the Kansas City Electric Light Company under Bernard Corrigan.

Always ready to go to the front for Kansas City and the State, Mr. Friedberg has won a circle of friends and admirers unexcelled by those of any other young man of the city. He is not married and is a member of the Elks and Masonic Lodges.

JAMES WADDELL MALCOLMSON

Well Known Throughout the Country as an Expert Mining Authority and Consulting Engineer.

JAMES WADDELL MALCOLMSON, one of the foremost mining engineers of the country, was born in Dover, Kent, England, October 12, 1866, the son of James and Cherrie Malcolmson. Both parents were natives of County Down, Ireland. He is the first of the family to be a pilgrim to America and his success has been remarkable.

After receiving the common school education, Mr. Malcolmson entered the Royal School of Mines in London, England, and was graduated from that institution in 1889. December 22, 1888, he married Katherine Haden Krause. They have six children, James Donovan, William John, Oliver Krause, David Krause, Robert Joseph, and Cherrie Katherine.

From 1892 to 1902 Mr. Malcolmson was engineer and general manager of the Mining Department of the Consolidated Kansas City Smelting and Refining Company, of which August R. Meyer was president. He is now the consulting engineer for the Lucky Tiger Combination Gold Mining Company, one of the richest mining companies in the world, with valuable mines in Old Mexico, the company being controlled by Kansas City capital.

In politics Mr. Malcolmson should be classed as an Independent, always standing for progression whether it be Republican or Democratic. He is a member of the Institution of Mining and Metallurgy of London, American Institute Mining Engineers of New York, Mining and Metallurgical Society of America, Institute of Civil Engineers of London, and belongs to the Engineers' Club of New York and the University Club of Kansas City. He lives at 3728 Main Street, and his office is at 1012 Baltimore Avenue.

CHARLES FREDERICK HUTCHINGS

Director Pioneer Trust Company and Vice-President and General Counsel for the Kansas City Western Railway Company.

CHARLES FREDERICK HUTCHINGS, a director in the Pioneer Trust Company and vice-president and general counsel for the Kansas City Western Railway Company, was born in North Barton, Tioga County, New York, May 25, 1846, the son of Samuel Dean and Betsey Rounseville (Ashley) Hutchings. The ancestral stock was of the earliest colonists in New England and many of them were conspicuous in the Continental Army during the American Revolution.

Mr. Hutchings was educated in Waverly Institute, from which he was graduated in 1863. January 14, 1869, he married Larooka Thornton Kinney. They have two sons and a daughter.

When Mr. Hutchings first came west he settled in Kansas, where he was a representative in the Legislature in 1873 and a member of the law examiners of the Kansas Supreme Court from 1903 to 1908.

Mr. Hutchings is a Democrat and has taken much interest in the industrial questions which have confronted the city in recent years. He is a man of recognized ability, and after becoming associated with the men who conceived and completed the first electric suburban railroad system out of Kansas City he was made vice-president and general counsel for the company.

GEORGE C. HALE

Member of the Fire and Water Board,
Kansas City, Missouri.

GEORGE C. HALE, known the world over as an authority on fire fighting devices and member of the Board of Fire and Water Commissioners of Kansas City, Missouri, was born in St. Lawrence County, New York, October 28, 1849.

In every sense of the word, Mr. Hale is a self-made man, having fought for his education and success from the very first. His father, Siras G. Hale, was a native of Connecticut, and his mother, Cornelia Hale, was born in New York. His grandfather was Colonel C. H. Hale, a descendant of Nathan Hale of Revolutionary War fame.

The present efficiency of the Kansas City Fire Department is, in a large measure, due to Mr. Hale, who was the chief of the department from 1881 to 1902. During his time at the head of the department Mr. Hale's work brought him to the attention of the whole civilized world. He represented the United States at the International Fire Congress in London, England, in 1893, and in Paris, France, in 1900, taking from Kansas City a fully equipped fire company, including trained horses, apparatus and life saving devices, and at each place his company won the highest honors.

For several years after his retirement as chief he devoted his time to the manufacture of fire apparatus and supplies. With the beginning of the Brown administration he was called to the Board of Fire and Water Commissioners, where he has had practically full control of the fire department. By profession, Mr. Hale is a mechanical engineer, and he has invented many fire fighting devices now used throughout the country. He is married and has one daughter, Mrs. O. C. Weisner.

GODFREY SWENSON

General Contractor and Builder of Office and Public Buildings.

GODFREY SWENSON, one of the principal general contractors in Kansas City, was born in Wimmerby, Sweden, in which city he received his early training and education. His father, Sven Swenson, was a builder of railroads and heavy construction work and he saw to it that his son knew the business thoroughly before the younger man departed for America.

Mr. Swenson came to Kansas City in November, 1896, and from the first his services were in demand. He later organized the Swenson Construction Company, of which he is president and treasurer. He has had direct supervision of the building and construction work of many of the largest buildings in the Southwest, among them being the Westport High School, Kansas City Live Stock Exchange, the Elms Hotel at Excelsior Springs, the Barnes Building of Muskogee, Oklahoma, a ten-story fireproof structure, one of the most beautiful and substantial buildings in Oklahoma. Mr. Swenson's company operates throughout the South and West.

In 1899 Mr. Swenson married Hannah Johnson. They have a son, Clarence, and a daughter, Florence. Mr. Swenson is a Thirty-second Degree Mason and a Shriner, a member of the Commercial Club and a director of the General Contractors' Association.

JOHN SULLIVAN

Attorney and Chairman of the Legal Board of the Modern Woodmen of America.

JOHN SULLIVAN, attorney, for twenty-two years located in the New York Life Building, was born in Louisville, Kansas, February 10, 1864, the son of P. and Anna Sullivan. His father was a native of Ireland and his mother was born in Austria.

Mr. Sullivan was graduated from Kansas University in 1887 and from the first year of his residence in Kansas City has been a popular and successful attorney. February 18, 1891, he married Marguerite St. Clair McClure at Lawrence, Kansas. They have three children, Elizabeth, Helen, and Vivian.

Always taking a keen interest in fraternal organizations, Mr. Sullivan is now chairman of the legal board of the Modern Woodmen of America and is one of the organization's national lecturers. He represented the Treasury Department of the Federal Government during the construction of the Federal Building in Kansas City and is one of the most prominent Democrats in the state, where he has repeatedly campaigned in behalf of his party.

For ten years Mr. Sullivan was associated with Thomas M. Spofford in the practice of law. Since that time he has been alone and today has a select clientele, the equal of that of any other attorney in the city. He is a man of strong personality and is one of the real boosters for Kansas City.

R. EMMETT O'MALLEY

Member Upper House City Council; Manager for William A. Stickney Cigar Company.

R. EMMETT O'MALLEY, Democratic member of the upper house of the city council and manager for the William A. Stickney Cigar Company, was born in Leavenworth, Kansas, April, 1874, the son of Patrick Henry and Mary L. O'Malley. His father was born in Maine and was of Irish antecedents and his mother was a native of Indiana. Mr. O'Malley's father was a bridge pier constructor.

Coming to Kansas City in 1879, Mr. O'Malley completed the public school course and started his business career as a clerk in a railroad ticket brokerage office. In 1901 he married Miss Jessie L. Lambert. They have one son.

Being a Democrat of sound principles, Mr. O'Malley was made the candidate of the party for the upper house and was elected by a good majority, going into office with the beginning of the Crittenden administration. He has been prominent in the councils of his party for several years, and during the Brown administration brought himself before the people by his remarkable fight to prevent a switching combination in the district known as the "North Side." His work was of such a popular character that he was mentioned as a candidate for mayor on the Democratic ticket in 1912, but refused to allow his friends to bring him before the convention.

Mr. O'Malley is a Past Exalted Ruler of Kansas City Lodge No. 26, B. P. O. E., a member of the Eagles, Knights of Columbus, the Kansas City Club, Kansas City Athletic Club, Mid-Day Club, Railroad Club and Elm Ridge Golf Club.

WILLARD MERRIAM

Real Estate and Insurance, Firm of Merriam, Ellis & Benton, Kansas City, Kansas.

WILLARD MERRIAM, one of the best known real estate and insurance operators in Kansas, was born in Berlin, Wisconsin, January 20, 1864, the son of Horace and Eliza Wright Merriam. His parents were New Englanders, the father being a native of Vermont and his mother from New York state.

Mr. Merriam's success has been "self made" in the sense that he had to go out and get everything, even to his education. That he was fully capable of taking care of himself in the face of adverse conditions is clearly shown by his enviable reputation today among real estate and insurance men in the Central West.

Besides his interest in the firm of Merriam, Ellis & Benton, Mr. Merriam is active in the management of the Fidelity Building and Loan Association, of which he is president. He is now or has recently been interested in the Fidelity Mortgage Company, president of the Viking Refrigerator and Manufacturing Company, president of the Merriam Land Company and president of the Real Estate Investment Company, not to mention several minor interests which have proved successful. The Merriam, Ellis & Benton firm is one of the largest real estate concerns in Greater Kansas City and their insurance department ranks with the largest between St. Louis and San Francisco.

Mr. Merriam is a Republican. In 1889 he married Bessie Burtner. After her death he married Anna Peacock in 1899. He has four children.

FRANK G. BACKSTROM

Merchant Tailor; President of the Custom Cutters' Association of America.

FRANK G. BACKSTROM, one of Kansas City's first merchant tailors, was born in Sweden June 28, 1867, the son of Elias and Eva (From) Backstrom. For seven years he has been one of the best known tailors in Kansas City, the firm being known as Backstrom-Ferguson, located at 1104 Baltimore Avenue. He is also president of the International Custom Cutters' Association of America.

Mr. Backstrom is a Republican, but has never been a candidate for office, although he takes a lively interest in city affairs. He was married in 1893 and has one daughter and two sons.

JOHN W. SNODDY

One of the Most Prominent Liverymen and Horse Dealers in Kansas City.

JOHN W. SNODDY, who for sixteen years has been one of the foremost liverymen in Kansas City, was born in Carrollton, Missouri, in 1864, the son of John T. and Sallie Wade Snoddy, his father being a native of Kentucky and his mother having been born in Virginia.

Mr. Snoddy obtained the usual common school education, and from the first showed a liking for horses. He came to Kansas City in 1887 and went into the livery and horse trading and selling business, with the result that he has an extensive business, which has steadily increased, until today it is one of the largest in the city.

In 1894 Mr. Snoddy married Iva Linton, of Kansas City. They have one son, John Harold. Mr. Snoddy is a Democrat and a man who has built up a big business by close application to his work.

WALTER LITTLEFIELD

Special Master in Chancery, United States Circuit Court, and Successful Attorney.

WALTER LITTLEFIELD, attorney and special master in chancery by appointment of the United States Court of the Eighth Circuit, was born on a farm in Lagrange County, Indiana, January 6, 1845, the son of A. M. and Hannah Emerson Littlefield. September 15, 1869, Mr. Littlefield married Ellen E. Aldrich. They have one daughter, Mrs. Frances L. Stoddard.

Mr. Littlefield was well known throughout the Central West when he came to Kansas City in 1903. He commenced his law practice in Ottawa, Kansas, and met with signal success. He served Franklin County, Kansas, as prosecuting attorney and later was called to the legal department of the Atchison, Topeka & Santa Fe Railroad, with which company he remained for fourteen years. Later he became attorney general for the St. Louis & San Francisco Railroad in St. Louis.

On coming to Kansas City Mr. Littlefield became associated with Atwood and Hooper, lawyers, the firm taking the name of Atwood, Littlefield & Hooper and becoming one of the leading firms in the city.

Republican in politics, Mr. Littlefield has always been considered one of the first attorneys of the Central West and his appointment as special master in chancery to the United States Circuit Court was a small measure of recognition of his ability.

HOWARD VANDERSLICE

President Vanderslice-Lynds Mercantile Company; Director Lucky Tiger Mining Company.

HOWARD VANDERSLICE, president of the Vanderslice-Lynds Mercantile Company and prominently connected with several commercial concerns in the Central West, was born in Georgetown, Kentucky, April 8, 1853, the son of Thomas J. and Sarah J. (Birchfield) Vanderslice, both natives of Kentucky. His grandfather, Major Daniel Vanderslice, played an important part in the development of the Central West; in 1822 he joined an exploring expedition into Illinois. While encamped on Rock Island in the Mississippi River he met the famous chiefs, Black Hawk and Keokuk. Later Major Vanderslice purchased the Kentucky Sentinel at Georgetown and aided in the election of Van Buren and Johnson in 1836. The following year he was appointed special agent for the removal of the Chickasaw Indians to their new lands west of the Mississippi.

When Major Vanderslice went west, Thomas J., the son, went with him, and the family was established in Doniphan County, Kansas, in August, 1853, Howard being but an infant. The boy grew up in an atmosphere which bred self-reliance and courage. His elementary education was obtained in Highland University, Highland, Kansas. At the age of nineteen he accepted the place of operator and agent at Iowa Point, Kansas. In 1881, with Milton Emmerson, he began dealing in grain at White Cloud.

In 1890 Howard Vanderslice came to Kansas City to engage in the feed and ice business, forming a partnership with John H. Lynds, the firm name being Vanderslice-Lynds Mercantile Company, now one of the largest commission companies in the West. June, 1907, they purchased control of the Central Ice Company. Mr. Vanderslice is also interested in mining and oil property, being a director in the Lucky Tiger Mining Company, the Chanute Oil Refinery, and the Exchange Oil Company.

January, 1874, Mr. Vanderslice married Miss M. Elizabeth Flinn, daughter of William F. Flinn, of Iowa Point, Kansas. He is a member of Smithton Lodge No. 1, the first Masonic Lodge organized in Kansas, is a Shriner, a member of the Commercial Club, Evanston Golf Club and an Independent in politics.

ROBERT M. SNYDER, JR.

President Snyder Estate Company and Director of the Kansas Natural Gas Company.

ROBERT M. SNYDER, JR., son of Robert M. and Frances Hard Snyder, president of the Snyder Estate Company and a director of the Kansas Natural Gas Company, was born in Louisville, Kentucky, January 17, 1876. His father was a native of Columbus, Indiana, and was one of the pioneers in the development of the natural gas fields of the Southwest. R. M. Snyder, Sr., organized the Missouri Gas Company in 1895, reducing the price of gas in Kansas City from $1.60 to $1.00 per thousand; in 1904 he organized the Kansas Natural Gas Company, building a pipe line a distance of two hundred miles, connecting Kansas City for the first time with the new gas fields of the Southwest and making possible the reduction in price of gas from $1.00 to 25 cents a thousand. Mr. Snyder, Jr., assisted his father in this organization, spending three years in the gas fields of southern Kansas.

Mr. Snyder, after receiving a common school and high school education, spent three years in Missouri University. April 10, 1906, he married Miss Mary Bowen, at Independence, Kansas. They have three sons, Edward Le Roy, William Kenneth and Frederick Perry.

Mr. Snyder, jointly with his brothers LeRoy J. and Kenneth W. Snyder, owns the Ha-Ha-Ton-Ka estate in the Ozarks.

PHILIP SETZLER

Senior Partner of P. Setzler & Sons, Makers and Bottlers of Soda and Mineral Waters.

PHILIP SETZLER, who established the firm of P. Setzler & Sons, of which he is now the senior member, was born in Ungstein, Bavaria, Germany, November 28, 1836, the son of Philip Lawrence and Susanna Magdeline Setzler. In 1850 the family came to America, settling in Cleveland, Ohio. Later they moved to Bellevue, Ohio.

Mr. Setzler obtained a liberal education in his native country, being graduated from high school in 1851. Afterward he devoted several years to the study of landscape gardening and fruit culture and in 1855, he followed his parents to America. For a year he engaged in a general merchandise business in Cleveland, and his brother soon afterward went into the drug business in Bellevue. In 1861 he located in Leavenworth, Kansas, and in March of the following year, came to Kansas City where he engaged in the liquor and cigar business with A. Wolf as his partner. Later, Mr. Setzler sold out his interest in the business and began the manufacture of cider and native wines which he continued until 1884, when he enlarged the business to include soda and mineral waters. Louis Philip, Charles Martin and William Herman, his three sons, are now associated with him in the firm of P. Setzler & Sons, proprietors of the Silver Rock Bottling Works.

March 15, 1864, Mr. Setzler married Philomena Hauk, in Kansas City. To them were born the following children: Wilhelmina, Louis P., Amelia Magdeline, Charles Martin, Mrs. Caroline La Rue, William Herman, Eddie May and Edward Allen.

At the begining of the Civil War, Mr. Setzler joined Company B., Seventy-seventh Enrolled Militia of Missouri, and continued with it throughout the war. He is a member of McPherson Post, G. A. R., and belongs to Humboldt Lodge, No. 4, Knights of Pythias. He has lived in Kansas City almost half a century.

EDWIN J. HESS

President of the Largest Railroad, Mill and Packing House Supplies Company in Kansas City.

EDWIN J. HESS, president of the Equipment Company, doing an extensive business in railroad, mill and packing house supplies, was born in Dayton, Illinois, June 28, 1871, the son of Charles B. and Clara I. (Green) Hess. His father's family was among the earliest in Virginia and his mother's one of the earliest in Illinois.

Obtaining a common school education, Mr. Hess received technical training for a ceramics engineer, and from 1892 to 1909 he was engaged in exploiting clay properties and building and operating sewer pipe, fire brick, paving brick and roofing tile plants. For some time he was president of the Illinois State Clay Manufacturers' Association. Today Mr. Hess is one of the real authorities on clay products in the United States.

April, 1909, Mr. Hess purchased an interest in, and became vice-president of, the Mercantile Lumber & Supply Company of Kansas City, and in April, 1911, with his associates he purchased the supply department of the company and organized it separately under the name of The Equipment Company.

Politically, Mr. Hess is a Democrat and one of the most progressive men in the city. He is a member of the Kansas City Club and the Knife and Fork Club. January 11, 1905, he married Enid Ethel Powell. They have one son, Robert Powell Hess.

ELMORE SHELTON TRUITT

Prominently Identified with the Real Estate Interests of Kansas City; Formerly a Successful Merchant.

ELMORE SHELTON TRUITT, for many years a successful merchant and now identified with the real estate interests of Kansas City, was born February 27, 1862, in Oakland, Pennsylvania, the son of James Alexander and Sarah Jane (Meredith) Truitt, both natives of Pennsylvania. The ancestors were prominent in the colonial history of America.

Mr. Truitt completed the common school course in Oakland and entered the classical and normal institute in the same city. In 1884, after having been engaged in the mercantile business with his father, he went to Colorado. He remained in Custer County about six months, then started on a trading trip through the Southwest. His party disbanded at Sherman, Texas, and in 1885 Mr. Truitt came to Kansas City.

On his arrival here he went to work as a salesman with a dry goods firm. In 1886 he went into the real estate business, his assets being his ability and determination, a foundation upon which he has built one of the most extensive and successful real estate businesses in Kansas City or the state.

August 16, 1892, Mr. Truitt married Miss Belle Morgan of Independence, Missouri. They have one daughter.

In politics a Republican, Mr. Truitt is one of the few men who really think of Kansas City's best interests before he does politics. He is known as a real booster and has always encouraged campaigns for municipal improvement.

CYRUS BARDEEN SWEET

Successful Lumberman; Vice-President Long-Bell Lumber Company and Subsidiary Concerns.

CYRUS BARDEEN SWEET, one of the foremost lumbermen of America, Vice-president of the Long-Bell Lumber Company, was born in Washburn, Woodford County, Illinois, January 20, 1861, the son of Enoch and Emma H. (Toy) Sweet. His paternal ancestors were English, and his mother's antecedents were of German stock. Both families were among the pioneers who drove the Indians from Illinois and opened the state to the white settlers.

Mr. Sweet received a common school education in Washburn and Chenoa. During vacations he worked in his father's store or on neighboring farms, until, at the age of 18, he became connected with the agency department of a railroad. After leaving that employment he turned his attention to the lumber business.

In 1884, Mr. Sweet took a place in a retail lumber yard in Cherryvale, Kansas; one year later he was, by purchase, one of the owners, the firm being C. B. Sweet & Brother, and from that day his career has been one of remarkable business extension. For twelve years this business was extended until it included lumber yards in Kansas, Missouri and all the territory now in the state of Oklahoma. In 1897, Mr. Sweet entered the manufacturing field, establishing the Hudson River Lumber Company, at Hudson, Arkansas, a subsidiary company of the Long-Bell concern. Mr. Sweet had personal charge of this milling venture and it was a big success. In 1900, he was called to Kansas City to manage the manufacturing department of the Long-Bell interests and he is now Vice-president of the Long-Bell Lumber Company and at least a dozen subsidiary companies.

Mr. Sweet married Miss Flora N. Bell, in Chenoa, Illinois, in 1884. She died three years later. In 1891 he married Jennie L. Lockwood. One daughter, born of the first union, is Mrs. J. D. Tennant, of Lake Charles, Louisiana. The children of the second marriage are Sibyl, Athelia, Cyra and Robert.

Mr. Sweet is a member of the Christian Church and in politics is a Republican. Liberal and progressive, he is today one of the most valued assets of commercial and industrial Kansas City.

WILLIAM C. CULBERTSON

Attorney and Member of the Upper House of the Common Council of Kansas City.

WILLIAM C. CULBERTSON, attorney and member of the Upper House of the Common Council, was born in Rolla, Missouri, September 12, 1874, the family being of Scotch-Irish descent and numbering many distinguished and honored men.

Mr. Culbertson took all that the public school and libraries of Rolla offered in the way of education and then went into the newspaper field, for a time editing two weekly papers. He entered William Jewell College and, while keeping up a high standard of scholarship, studied law. He was admitted to the bar by Judge E. J. Broaddus, then presiding judge of the Clay County Circuit Court.

In 1898 Mr. Culbertson came to Kansas City. Although admitted to the bar and recognized as an able attorney, he entered the Kansas City School of Law while practicing with the firm of Wallace & Wallace. In 1899 he was graduated and was immediately taken into the firm, which then became known as Wallace, Wallace & Culbertson. In 1903 he withdrew from this association to practice alone. Having made a specialty of corporation law, he is now called in an advisory capacity by many of the largest firms and corporations in the state.

In 1900, Mr. Culbertson married Miss Martha P. Wymore, of Liberty, Missouri. He is a Shriner, a member of the Odd Fellows and the Bar Association, and has always been prominent in the organizations of city, county and state which have aimed at the general improvement and betterment of industrial and political conditions.

Mr. Culbertson is especially popular in Kansas City for the fine way in which he has carried business methods into the Upper House of the Council. Elected a member of the Upper House on the Democratic ticket, he has refused to allow politics to blind him to the interests of the city. After serving four years in the Upper House, with a record excelled by no member since Kansas City received its charter, it was only natural that the Democratic party should insist on his candidacy for re-election in 1912 and it was equally natural that he should have been re-elected by a substantial majority on April 2, 1912.

ROBERT HARRY JONES

Wholesale Fruit and Produce Dealer, a Member of the Ginocchio-Jones Fruit Company.

ROBERT HARRY JONES, of the Ginocchio-Jones Fruit Company, one of the oldest and largest firms in the Southwest, was born in St. Louis, Missouri, February 18, 1863, the son of Robert Holmes and Mary Jane (Wardlow) Jones. His father was a native of Bourbon County, Kentucky, and his mother was born in Brooklyn, New York. His father was a representative of the same ancestry from which sprang Oliver Wendell Holmes, the poet.

Mr. Jones received his education in the public schools of St. Louis and, when eighteen years old, began to learn the machinist's trade in the Fulton Iron Works of that city. A year and a half later he went with Shepherd & Ginocchio Company, one of the largest fruit and produce firms in St. Louis. Coming to Kansas City in 1885, he found employment with Kesting & Smith, fruit dealers. When the firm of Ginocchio Brothers & Company decided to establish a branch in Kansas City, they bought out Kesting & Smith and made Mr. Jones manager. His management was a success from the first, and in 1899 the firm of Ginocchio-Jones was incorporated. This firm has an unbroken commercial history running back to 1850.

May 7, 1902, Mr. Jones married Mattie May Barnes in Kansas City. Mr. Jones is a member of the Commercial Club and has liberally supported all movements of recent years which have aimed to better and advertise commercial Kansas City. He is also a member of the Knife and Fork Club.

DUDLEY WARD EATON

General Claims Attorney for the Kansas City, Mexico & Orient Railway Company.

DUDLEY WARD EATON, general claims attorney for the Kansas City, Mexico & Orient Railway Company, was born near Bucyrus, Ohio, July 15, 1874, the son of John A. and Bathsheba G. (Quaintance) Eaton, who were both natives of Ohio.

Mr. Eaton was graduated from Kansas University Law School, in 1895, and October 25, 1899, married Madge McAlister. They have one daughter.

Admitted to the bar in Kansas in 1894, Mr. Eaton came to Kansas City in 1895, was admitted to the Missouri bar and was affiliated with the legal department of the Kansas City, Pittsburg & Gulf Railroad and was later made general claims attorney for the Kansas City, Mexico & Orient. which position he now holds. He is one of the few attorneys who have held aloof from politics and devoted his entire time and energy to his profession. Politically he is a Democrat of liberal views but has had no hankering after office or political favors.

Mr. Eaton is an enthusiast at golf and is a member of the Evanston and Elm Ridge Clubs.

ALBERT L. BERGER

Attorney at Law, Bank Director and Railroad President.

ALBERT L. BERGER, one of the best known attorneys in Kansas and Missouri, a resident of Kansas City, Kansas, but intimately connected with the legal fraternity of Kansas City, Mo., was born in Lebanon, Illinois, February 2, 1865. His father was a student in Heidelberg University when the German Revolution of 1848 broke out. Forced to leave the country on the failure of the revolution, he came to America and settled in Lebanon, Illinois, where he practiced medicine and surgery. He married Cecilia Adams, a near relative of John Quincy Adams.

Albert L. Berger, the son, attended McKendree College where he was a classmate of such men as L. Y. Sherman and Charles S. Deneen, now prominent in national politics. Mr. Berger completed his legal education in Washington University, St. Louis, Missouri, and was admitted to the bar in 1886. In 1887 he married Miss Estella J. Hecker, granddaughter of Col. Fred Hecker, who had fled from Germany with the senior Berger. They have two children, Home Hecker and Cecilia Marie.

Immediately upon being admitted to the bar, Mr. Berger settled in Kansas City, Kansas, where he at once took a leading place in the legal fraternity. From 1890 to 1898 he served as auditor of Wyandotte County. He assisted in the organization of the Kansas City, Kansas, State Bank, in which he is a director; the Mercantile Bank, and the Missouri River & Gulf Railroad, of which he is president. He is connected with the legal departments of the Union Pacific, St. Louis & San Francisco and the Missouri, Kansas & Texas railroads and was called in as a special counselor for the Metropolitan Street Railway receivers.

FRANK P. SEBREE

Former Police Commissioner and Member of the Board of Election Commissioners.

FRANK P. SEBREE, police commissioner under Governor Dockery and later chairman of the election board, was born in Fayette, Missouri, October 25, 1854. After attending Central College in Fayette and Pritchett College in Glasgow, Missouri, he entered the law department of the University of Missouri, from which he was graduated. Upon being admitted to the bar, he began practicing in Marshall, Missouri, where he remained until 1889, when he came to Kansas City.

One year before coming to Kansas City, Mr. Sebree was elected to the state legislature from Saline County and served with conspicuous ability as chairman of the judiciary committee.

Mr. Sebree's reputation as an able attorney and a Democrat of sterling quality and liberal views, preceded him to Kansas City, and when he arrived to make the city his home, he at once took a prominent place in the councils of his party. In 1898 he was made chairman of the county committee and rendered efficient service. In 1902, Governor Dockery appointed him a member of the board of police commissioners for Kansas City but he later resigned to accept the position of chairman of the board of election commissioners. Mr. Sebree has served the county as counselor. Today he is one of the strongest men in the Democratic party and enjoys a large law practice.

In 1883, Mr. Sebree married Miss Russie Boyd, daughter of Col. Sam Boyd, of Marshall, Missouri. They have one son, Samuel Sebree.

MATTHEW A. FLYNN

General Insurance Agent, Former City Clerk and City Comptroller, Elected April 2, 1912.

MATTHEW A. FLYNN, general agent for the Minnesota Mutual Life Insurance Company, former city clerk and city comptroller, elected April 2, 1912, was born in Cynthiana, Kentucky, July 4, 1866, the son of Thomas and Ellen Stapleton Flynn. His father was born in Ireland and his mother in Wellsville, Ohio.

Mr. Flynn obtained the usual common school education and then began to shift for himself. He came to Kansas City, where he was from the first, very popular. Of Democratic politics, he has played no small part in recent campaigns and served as city clerk of Kansas City from 1909 to 1911. On giving up the office of city clerk, he returned to the insurance business in which he was very successful.

The Democratic party, in seeking a candidate for city comptroller in 1912, selected Mr. Flynn, who was generally respected and highly esteemed by the business men of Kansas City, regardless of party. The wisdom of this selection was verified in the election when Mr. Flynn was voted into office by an almost unprecedented majority.

October 25, 1888, Mr. Flynn married Mary Cronin. They have two sons and a daughter.

VAL B. MINTUN

Kansas City Manager for the Missouri and Kansas Telephone Company, and an Authority on Telephone Operation.

VAL B. MINTUN, Kansas City manager for the Missouri and Kansas Telephone Company, was born in Kansas City, Missouri, August 29, 1874, son of Henry M. Mintun, one of the pioneers of this county and one of the owners of the first newspaper ever published in Kansas City, The Bulletin. Mr. Mintun's father was a native of Ohio and his mother came from Middletown, Deleware.

Mr. Mintun obtained a public school education and then went to work for the Missouri and Kansas Telephone Company, as a solicitor, in 1905. He served the company successively as adjuster, branch exchange worker, special agent, contract manager and assistant manager. In October, 1911, he was made manager, having come up through the ranks, and,' consequently, being equipped with a thorough technical knowledge of the telephone business.

Mr. Mintun belongs to the Elks lodge, is a Thirty-second degree Mason, a Shriner, a member of the Commercial Club, Kansas City Club, Railroad Club, Mid-Day Club and Rotary Club. He is married and has one daughter.

DAVID WILSON RIDER

General Superintendent Kansas City Terminal Railway; a Recognized Authority on Railroad Construction and Operation.

DAVID WILSON RIDER, general superintendent of the Kansas City Terminal Railway, and one of the recognized authorities on railroad construction and operation, was born in Geneseo, Illinois, August 25, 1857, the son of David Wilson and Ella C. Rider. His parents were sterling Quakers, his father being a native of New York and his mother of Massachusetts.

In 1871, Mr. Rider began his career as a messenger boy in a railroad office, having had but a public school education. He was shortly advanced to a freight checker and then began his work in the transportation department. Starting in as a switchman, he became successively brakeman, conductor, yard master and station agent and as a result had an understanding of operative methods possible only to the man who has been in personal contact with the problems arising.

From October to December, 1881, he served as superintendent of the Peoria & Pekin Union Railway; from the latter date to January 10, 1887, he was division superintendent's chief clerk on the Wabash. Fuel agent for a short time, he became in May, 1887, chief clerk to the receiver of the Wabash system. In 1889 he became superintendent of the Jacksonville Southern and in 1891 took charge as general superintendent. In October, 1892, he was made superintendent of the Kansas City Belt Railway.

Mr. Rider has been chairman of the Executive Committee of the Car Service Association, since its organization, served two terms as president of the Kansas City Division of the Central Association of Railroad Officials, has been a director of the Provident Association, Commercial Club, Convention Hall and of the Merchants and Manufacturers' Association. He is an Elk, a Knight Templar and consistory Mason. In politics, he is a Republican.

January 14, 1885, Mr. Rider married Mary Louise Mayo, of Chicago. They have two sons, David W., Jr., and George M., and a daughter, Elizabeth.

JONATHAN A. BRUBAKER

Hay Merchant and One of the Men Instrumental in Building Grand Avenue Temple.

JONATHAN A. BRUBAKER, often referred to as the "Hay King," was born in Springfield, Ohio, April 2, 1859, the son of Benjamin and Susanah Denlinger Brubaker. His grandfather, Benjamin Brubaker, Sr., was a pioneer in Ohio, coming from Virginia. The Denlinger family came from Pennsylvania and settled near Dayton, Ohio.

The fact that Mr. Brubaker received only the common school benefits did not keep him from gaining a more complete education from books and observation and when he established his hay business in Kansas City in 1881, he was well prepared to make it the mammoth success it has proved. Today he is probably the best known hay merchant in Kansas City.

Mr. Brubaker has been affiliated with the Grand Avenue Methodist Church for many years and he is one of the men who handled the business of building the elegant church and skyscraper office building at the corner of Grand Avenue and Ninth street. He was chairman of the building committee and also chairman of the board of trustees. For several years he served as superintendent of the church Sunday school.

February 8, 1883, Mr. Brubaker married Elizabeth Martin. They have one daughter, Mrs. L. W. Cuyler.

Mr. Brubaker holds an enviable position both socially and in the commercial world and he has always been among those who go to the front for the city.

LAWRENCE W. HAGG

President Hagg Investment Company, Doing a General Real Estate, Investment, Loan and Mortgage Business.

LAWRENCE W. HAGG, president of the Hagg Investment Company, was born in Stanton, Iowa, in 1880, the son of John A. and Mary Matilda Hagg, and is of German and Scandinavian descent. His father was a native of Henry County, Illinois, and his mother was born in Iowa.

After completing the common school, Mr. Hagg entered Western Normal College of Iowa and was graduated in 1899. He then went into the Southwest and for some time was in the banking business in Oklahoma. Later he went into colonization work in Amarillo, Texas, coming to Kansas City in 1908 with a large experience in the real estate and investment business and a thorough knowledge of values in the Southwest. It was only natural that, with this equipment, his business in Kansas City should have been a success from the first and that the company of which he is head should now be one of the largest of its kind in this territory.

In 1903 Mr. Hagg married Beulah Smade. They have one daughter. Mr. Hagg is a Republican, a man of liberal views, and a Kansas City booster all the time. He is a member of the Linwood Presbyterian Church.

THOMAS R. MORROW

Solicitor for Missouri and Iowa of the Atchison, Topeka & Santa Fe Railway Company.

THOMAS R. MORROW, prominent attorney of Kansas City and solicitor of the Atchison, Topeka & Santa Fe Railway Company, for the states of Missouri and Iowa, was born in Hartford, Connecticut, January 24, 1857. Mr. Morrow sums up his career thus: "Simply a hard working lawyer for about 30 years." But the high esteem in which he is held by the legal fraternity of the West, does not admit of dismissing the subject so modestly.

Mr. Morrow obtained a general education in Yale Academy, from which he was graduated in 1880. Subsequently, he entered Yale Law School and was graduated in 1882. He immediately began the practice of law and has met with uniform success throughout his career.

Devoting all of his time and attention to the work in hand, Mr. Morrow has refrained from seeking political favors, although, being a Democrat of the old fashioned type, such favors might have been his for the asking. He made one exception to his rule during the administration of Governor Francis in Missouri, and accepted at his hand an appointment to the board of police commissioners in Kansas City. He served in this capacity about three years.

July 3, 1883, Mr. Morrow married Miss Flora E. Burt, at Hartford, Connecticut.

JOHN P. MULLANE

General Agent for The Columbian National Life Insurance Company.

JOHN P. MULLANE, well known insurance man and general agent for the Columbian National Life Insurance Company, with offices in suite 1304 Commerce Building, was born in County Limerick, Ireland, May 12, 1872, the son of Patrick and Catherine Mullane.

Mr. Mullane obtained his education in the National schools of Ireland and then came to America. After trying several occupations he found his calling in the insurance field and today he is considered one of the best men in the business in the central west. In April, 1906, he married Miss Jennie Steele. They have one daughter.

Coming to Kansas City in 1892, Mr. Mullane was inpressed by the air of activity and decided to locate here. For seven years he was with the firm of Drennon, Schafer & Company, who were doing a general insurance business, and in 1909 he became associated with the Columbian National Life Insurance Company, of which he is now general agent.

ROBERT J. FLICK

President of the Franklin Ice Cream Company, One of the Largest Ice Cream Makers in the West.

ROBERT J. FLICK, president of the Franklin Ice Cream Company, was born in Ohio, May 10, 1874, the son of A. J. and Eliza Lipsey Flick. His father was a native of England and his mother was born in Ohio.

Mr. Flick followed his common school education with a course in Nebraska University, from which institution he was graduated in 1896. August 14, 1907, he married Grace Ashton.

Going into the merchandise business, Mr. Flick eventually began the wholesale manufacture of ice cream. He came to Kansas City, in February, 1910, to assume the presidency and management of the Franklin Ice Cream Company, the largest concern of its kind in the city. For fifteen years prior to his coming here, he had been in the same business in Lincoln, Nebraska, and still has a factory at that place.

WENTWORTH EDWIN GRIFFIN

Chief of Police of Kansas City, Former Superintendent of Streets, Lawyer and Business Man.

WENTWORTH EDWIN GRIFFIN, since 1908 chief of police of Kansas City, was born in Dayton, Ohio, December 24, 1872, the son of Edwin F. and Annie S. (Wentworth) Griffin, his father being a native of Vermont and his mother having been born in New Hampshire.

Mr. Griffin came to Kansas City in 1886, having prepared for the legal profession, and for a time was associated with Judge William P. Hall. From 1892 to 1903 he was associated with the Western Sash and Door Company and later served the city as superintendent of streets, being in the office when civil service became effective. Mr. Griffin took the examination and qualified, later resigning from the place to accept his present position at the head of the police department. He is a Republican of progressive and liberal views and has made his administration in the police department one of the best in the history of the city.

August 14, 1901, Mr. Griffin married Dora C. Nagle. He is a Thirty-second degree Mason, a member of Gate City No. 522, A. F. & A. M., Scottish Rite and a Shriner and is also a member of the Modern Woodmen of America.

GEORGE A. DIXON

Partner and Manager of the Cattle Department of the Charles Dixon Commission Company.

GEORGE A. DIXON, a member of the Charles Dixon Commission Company, 346-54 Live Stock Exchange Building, and manager of the extensive cattle department of the company, was born in Riley County, Kansas, February 21, 1875, the son of Thomas and Mary Hoff Dixon. His father was born in Ireland and his mother was born in Frankfort-on-the-Main, Germany.

Mr. Dixon received his early education in Junction City, Kansas, where he was graduated from the high school. October 29, 1902, he married Ida Margaret McNamara. They have one son.

In 1895, Mr. Dixon came to Kansas City and associated himself with the Charles Dixon Commission Company, one of the largest concerns of its kind in the Southwest.

PETER W. GOEBEL

Banker and Capitalist; President Commercial National Bank of Kansas City, Kansas.

SAVE a little every month, indulge in no speculations, give everybody a square deal and don't forget God. By his own admission, this simple creed enabled Peter W. Goebel to rise from an immigrant boy, without funds, to one of the most influential bankers in Kansas and Greater Kansas City.

Peter W. Goebel was born in Nassau, Germany, March 18, 1859. At the age of 14 he had completed the public school course and he at once persuaded his father to allow him to come to America.

Gaining the reluctant consent of his parents, young Goebel made the trip, steerage and alone, arriving in America with funds enough to carry him to Chicago. He went to work for an Illinois farmer until he had saved enough to pay his fare to Kansas. While learning the language, Mr. Goebel clerked in a drug store and cared for his employer's horses. When he was 19 years old he had saved enough to have a drug store of his own.

In 1882, Mr. Goebel became cashier of the banking firm of M. Reed & Company, at Louisburg. In 1897, he organized the Commercial National Bank of Kansas City, Kansas, and became its president, a position he still holds. In 1905 he organized the Citizens' State Saving Bank, of Kansas City, Kansas, and in 1907, the Kansas Trust Company. Of both of these companies he is now the head.

In 1877, Mr. Goebel married Mary Shaw. They have five children.

WILLIAM R. THURMOND

Attorney, Connected With the Legal Department of the Long-Bell Lumber Company.

WILLIAM R. THURMOND, well known attorney, affiliated with the legal department of the Long-Bell Lumber Company, was born in Fulton, Missouri, August 21, 1870, the son of Mr. and Mrs. Nicholas D. Thurmond. Both his parents were natives of Missouri, his father having been born in Pike County and his mother in Callaway County.

After obtaining the usual grade school education, Mr. Thurmond entered Westminster College, from which he was graduated in 1890. October 12, 1893, he married Alma Harlan. They have two sons and a daughter.

After leaving school, Mr. Thurmond began reading law in his father's office. He came to Kansas City from Fulton in 1891, was admitted to the bar in 1893 and began practicing the following year. He was associated with Judge Trumbull for ten years in the legal department of the Pittsburg & Gulf Railroad and while Judge Trumbull was general attorney for the Kansas City & Northern, now a part of the Q. O. & K. C.

For the past seven years Mr. Thurmond has been practicing on his own account, the firm name at present being Thurmond & Farrar, 903 R. A. Long Building. Since May, 1910, the firm has been affiliated with the legal department of the Long-Bell Lumber Company.

Mr. Thurmond is a man of recognized ability and talent, a member of the Jackson County Bar Association and the Knife and Fork Club. Politically, he is a Democrat of liberal and progressive views.

ROBERT BURNS RUFF

President of the Pioneer Life Insurance Company of America and an Attorney of Much Ability.

ROBERT BURNS RUFF, president of the Pioneer Life Insurance Company of America, with headquarters in Kansas City, was born in Winchester, Illinois, July 29, 1869, the son of John I. and Lucy A. Ruff. Mr. Ruff is from a line of sturdy and famous Scotchmen, Robert Burns, the poet, being a great-uncle of Mr. Ruff's father.

Mr. Ruff was graduated from Illinois College in 1890, and July 11 of the same year married Lizzie E. Holmes. They have three children, Mary Ellen, Robert B., Jr., and William Harrison. Mr. Ruff is a Democrat and once refused the nomination for congressman when nomination meant election. By profession he is an attorney.

CONRAD H. MANN

Secretary-Treasurer and General Manager Kansas City Breweries Company; Chairman Board of Grand Trustees, Fraternal Order of Eagles.

CONRAD H. MANN, chairman of the Board of Grand Trustees of the Fraternal Order of Eagles, and secretary-treasurer and general manager of the Kansas City Breweries Company, was born January 17, 1871, in Butler Township, Scott County, Iowa, the son of John and Barbara Mann. His father was a native of Germany and his mother was born in Richmond, Virginia.

After finishing the common school, Mr. Mann took a business college course in Davenport, Iowa, and became an expert bookkeeper and accountant. September 11, 1902, he married Emma Werde, of Milwaukee, Wisconsin.

Working on the theory that there is an opportunity for everyone who is looking for it, Mr. Mann followed his profession for several years and then became associated with the Kansas City Breweries Company, one of the largest concerns of its kind in Missouri, of which he is now the executive head. He has always been one of the hard workers in the Eagles lodge and as a recognition of his ability and effort he was made chairman of the Board of Grand Trustees of the order.

Mr. Mann has always taken a keen interest in municipal affairs. Being a man of quick sympathies, the Mayor's Christmas Tree project appealed to him and during the Brown administration he was one of the men who twice made it a success. Mr. Mann has always been a warm friend of the newspaper fraternity.

GEORGE GILCHRIST MOORE

Assistant Cashier, New England National Bank, and an able Man in Financial Matters.

GEORGE GILCHRIST MOORE, assistant cashier of the New England National Bank of Kansas City, was born in Holton, Kansas, July 19, 1876, the son of James P. and Vinnie E. Moore. His father, who is president of the First National Bank in Holton, is a native of Ohio and his mother was born in Fairfield, Iowa.

Mr. Moore, after obtaining his education, started to follow in the footsteps of his father, who is one of the prominent bankers in the Sunflower state, and became cashier of the Citizens State Bank, Ponca City, Oklahoma. While in Ponca City, Mr. Moore served the community as a member of the board of education from 1901 to 1903 and he materially assisted in establishing the excellent school system in that city. From Ponca City, Mr. Moore came to Kansas City to accept his present position as assistant cashier of the New England National Bank.

September 28, 1898, Mr. Moore married Clara B. Tucker. They have one son, James H., nine years old.

Politically, Mr. Moore is a Republican. He is a man of ability and judgment and since coming to Kansas City has built up a large circle of friends.

CHARLES CHRISTIAN HOEFER

Member of the Woodstock-Hoefer Watch and Jewelry Company, one of the Largest in the Central West.

CHARLES CHRISTIAN HOEFER, of the Woodstock-Hoefer Watch and Jewelry Company, was born March 2, 1855, in Maryville, Dodge County, Wisconsin. Thomas W. Hoefer, his father, came from Germany in 1845, landed in New Orleans, walked to St. Louis, made his way to Wisconsin and settled in Dodge County where he cleared the first forty acre farm in his vicinity. He married Philipina Knester.

His father dying in 1858 and his mother ten years later, C. C. Hoefer was an orphan at the age of thirteen. His school education was abruptly ended and he went to work.

For two years, Mr. Hoefer clerked in a drug store, two years in a dry goods store and then he went to Chicago where he worked for Marshall Field & Company and John V. Farwell & Company until 1882, when he went into the jewelry business as an employe of Otto Young & Company. Later he was with M. A. Meade & Company. In 1885 he came to Kansas City and with S. E. Woodstock, who had been a manager for a jewelry house in Des Moines, Iowa, he established what is now the Woodstock-Hoefer Watch and Jewelry Company, which from a modest beginning has come to be one of the largest jewelry establishments in the Central West.

February 11, 1885, Mr. Hoefer married Mary Virginia Schofield, of Schofield, Wisconsin. They have two daughters.

Mr. Hoefer is a member of the Kansas City Club and the Elm Ridge Club. He is a Democrat of liberal views and a booster for Kansas City.

C. HARRY DARBY

Manager of the Missouri Boiler Works Company and Interested in Banking, Real Estate and Groceries.

C. HARRY DARBY, manager of the Missouri Boiler Works Company, one of the largest concerns of its kind in the West, was born in Washington, D. C., June 17, 1865, the son of Henry C. and Mary Hannah Darby, his father having been born in Charleston, Virginia, and his mother being a native of Baltimore, Maryland.

The Darby family came to Kansas City when the subject of this sketch was a small boy and for forty-two years he has been connected with the city and its history.

After finishing his school education Mr. Darby learned the boilermaker's trade and for a long time was with the Darby Boiler Works. Later he was associated with the Kansas City Boiler Works and in 1900 went into the field for himself and organized the Missouri Boiler Works. It has been very successful from the first and at present Mr. Darby has a diversity of interests aside from it. He is interested in real estate in both Kansas Citys, has an investment in the grocery business and is in the organization of the Exchange State Bank, the Commerce National Bank and the Kansas Trust Company, all of Kansas City, Kansas.

While not a politician by any means, Mr. Darby is a Republican of liberal views and served Wyandotte County, Kansas, as county commissioner for three years to the general satisfaction of all concerned.

June 22, 1890, Mr. Darby married Florance Snith of Ellis, Kansas, daughter of Mr. and Mrs. George Snith of Rochester, New York. They have three children, Marie, Harry and Florance.

While building up a successful business, Mr. Darby has not neglected the social side of life and he has an extraordinary circle of friends. He belongs to the Elks and is a Mason, a Knight Templar and a Shriner. His position in commercial Kansas City is a monument to his hard work and honest business policy. The Missouri Boiler Works Company's plant is located at Third Street and Minnesota Avenue, Kansas City, Kansas.

SAMUEL Y. HIGH

Chief Superintendent of the Kansas City, Missouri, Waterworks.

SAMUEL Y. HIGH, head of the municipal waterworks of Kansas City, Missouri, was born in Reading, Pennsylvania, August 30, 1856, the son of R. V. R. and Ester A. High. His ancestors were among the early pioneers of Pennsylvania and both parents were natives of that state.

After obtaining a common school education, Mr. High attended the Philadelphia Polytechnic University in 1879-80. He married Louisa Patten April 29, 1881. They have two children, a son and a daughter.

For sixteen years Mr. High was general superintendent of the Kansas City Bolt and Nut Company, one of the largest manufacturing concerns in the West. He later became connected with the waterworks department of the city and his appointment as chief superintendent of the big system was only a just recognition of his ability. Mr. High is a Republican.

EDWARD F. SWINNEY

Former President of the American Bankers' Association and Now President of the First National Bank.

EDWARD F. SWINNEY, a national figure in the financial world, at one time president of the American Bankers' Association and now president of the First National Bank of Kansas City, was born in Marysville, Campbell County, Virginia, August 1, 1857. After completing the common school course he entered Blackburg Military Academy at Blackburg, Virginia.

Leaving the academy in 1875, Mr. Swinney decided to seek his field of opportunity in the West, and in February, 1876, he arrived in Fayette, Missouri, and went to work delivering groceries. His salary was $20.00 a month. In August, 1878, notwithstanding the fact that he had been given a raise in salary of $5.00 a month, Mr. Swinney decided that he wanted to learn the banking business and accepted a place in the Fayette Bank, where he remained until September, 1882. A change to Rich Hill, Missouri, brought him promotion, and later when Fayette capital opened a bank in Colorado City, Texas, Mr. Swinney was made cashier. He remained there until 1887, when he became associated with the banking interests of Kansas City, coming to the First National as cashier. After serving in that capacity for thirteen years he was elected president of the institution, which is one of the strongest in the United States.

At one time Mr. Swinney was a director of the Chicago & Alton Railroad, and a director in the Fidelity Trust Company and the Missouri Savings Bank. For several years he served as treasurer of the school board.

Mr. Swinney's reputation as a conservative financier is national. In 1905 he was made president of the American Bankers' Association. He is a member of the Commercial Club and, as such, takes a vital interest in the industrial and commercial welfare of the city. He is also a member of the Country Club. He married Miss Ida Lee, of Howard County, Missouri, in 1882.

GEORGE O. COFFIN, M. D.

One of the Most Successful Physicians in the State and Formerly City Physician of Kansas City.

GEORGE O. COFFIN, M. D., well-known physician and formerly city physician of Kansas City, was born in Danielsville, Pennsylvania, August 4, 1858. His early education was obtained in the common school of his native town and at Williamsburg Academy. Later he entered Penn Medical College in Philadelphia and was graduated in 1879. He practiced in Frankfort, Kansas; El Paso, Texas, and Silver Cliff, Colorado, and came to Kansas City in 1887.

In 1894 Dr. Coffin was appointed house surgeon of the General Hospital and in 1895 became city physician, in which capacity he served until 1901. He was elected to the chair of surgery in the Medico-Chirurgical College and was dean of the faculty. He is also professor of clinical surgery in the Women's Medical College of Kansas City and is on the staffs of a half dozen railroad and other hospitals.

Dr. Coffin is a member of the Jackson County Medical Society and the Missouri State Medical Association. He is a thirty-second degree Mason, a noble of the Mystic Shrine, a Knight of Pythias and an Elk.

JAMES ALLEN PREWITT

Former Mayor of Independence, Missouri; Vice-President of the Home Deposit Trust Company, Independence, Missouri.

JAMES ALLEN PREWITT was born in Henry County, Kentucky, January 20, 1862, the son of James V. Prewitt, a farmer and merchant, and Catherine (Byrns) Prewitt, a woman in whom all the lovable qualities proverbial with the Southern woman were to be found. Both parents have been dead for several years. Mr. Prewitt received his education in a country school, augmented by a single year at Georgetown College, Georgetown, Kentucky. After teaching school three years, one year in Kentucky and two years in Missouri, he was admitted to the bar at Independence in 1887. He acquired the rudiments of his legal education while teaching school. He says he has never graduated; that he never intends to graduate; that he is opposed to dying young so long as there is something more to learn.

Mr. Prewitt has not strenuously sought office, but in his early business career was elected justice of the peace, served acceptably and declined to become candidate for a second term on the ground that one term as justice of the peace was enough for any man and that in four years in such office one ought to progress beyond it, or give place to one who could.

After his term of office as justice expired, Mr. Prewitt gave his entire attention to his profession, attaining a degree of success that has placed him in the ranks of the substantial members of the Jackson County bar.

In 1906 Mr. Prewitt was nominated by the Democrats at a primary election for the office of mayor, and was elected on a progressive platform, prepared and enunciated by himself during the campaign. The other nominees on the Democratic ticket were named in convention controlled by the conservative element of the party who refused to adopt the progressive platform presented by Mr. Prewitt. The election which followed, resulted in choosing Mr. Prewitt as mayor and the Democratic candidate for treasurer, both by safe majorities, but the rest of the Democratic nominees for general offices were defeated.

No man ever assumed the office of mayor of Independence under more unfavorable circumstances, and no one ever succeeded more thoroughly in carrying out his campaign promises than did Mayor Prewitt. During the two

years of his administration a veritable revolution took place. The city was rejuvenated and has ever since continued to grow.

Mr. Prewitt's character as an official and his style of accomplishing his purposes can best be shown by quoting from his public utterances. In his first message to the city council he said: "This has been a significant election. Democrats and Republicans elected at the same time on issues and not on men. It means that we are now neither Democrats nor Republicans, but servants of Independence. The responsibility is not on the Democratic party or the Republican party, but on us." Again he said: "The improvements we are about to undertake will doubtless provoke opposition. I trust that through it all, the councilmen will keep sweet. Opposition is all we can afford to provoke. With our minds firmly fixed on the public good and our hearts full of respect and consideration for our fellows, we are bound to win." And again: "We cannot move forward so long as we get our inspirations from the past or copy our ideas from tombstones. Precedent is good enough to follow so long as we know nothing better. The world should be governed by man-alive, and a city should be conducted according to the highest ideals of intellectual development. No nation, state or city can make the best progress that does not change its constitution or charter with every generation. An enlightened people will yet make this change not only possible but compulsory."

Again, in a local option campaign, the mayor gave vent to this expression: "It seems almost useless for a man to think unless he owns a newspaper or occupies a pulpit. This however should not deter us from using our best efforts to smother a movement which, for the sake of giving a few fanatics a chance to count, must result in much bitterness and in the suppression of the work now being done toward the substantial improvement of our city."

Mr. Prewitt's message to the council on the local option question and his Thanksgiving proclamation were so full of unusual expressions and unique philosophy that they were widely quoted and came near giving him a national reputation.

Out of his persistent advocacy of the improvement of the streets of Independence and the building of boulevards and paving the Old Santa Fe Trail, and the building of a City Home or Inn on a civic center in Independence in commemoration of the Trail and the historic place which Independence occupies in the civilization of the West, has grown much of the sentiment that has started the movement for a National Highway from Washington to Monterey.

Mr. Prewitt is a Mason, Knight of Pythias and Modern Woodman. He is also a charter member and one of the organizers of the famous Twentieth Century Sunday School class, at Independence, consisting of more than two hundred members, and including men of all ages and walks of life.

Mr. Prewitt is also one of the founders and organizers of the Home Deposit Trust Company and is its vice-president. This company was organized in 1910, with a capital stock of $100,000. He is also president of the Independence Fair Association.

July 12, 1896, Mr. Prewitt married Miss Mary Higgason, the daughter of the Rev. A. E. Higgason of Independence. They have one daughter, Anna.

JOB HOLLINGER

Building Contractor, President of the Hollinger Construction Company, Erector of Many Structures of Note.

JOB HOLLINGER, president of the Hollinger Construction Company, a man who has built much of the new Kansas City, was born in Renfrew County, Canada, July 31, 1860, the son of John and Sarah (Moore) Hollinger. Mr. Hollinger's mother died when he was five years old and he went to live with John Ryan, an uncle, near Ferguson's Falls, Ontario. He lived there until he was thirteen years old.

Mr. Hollinger worked as a carpenter's apprentice in Eganville until September, 1883, when he came to Kansas City, where he worked at his trade until 1888, when he began contracting and building on his own account. In 1893 he formed a partnership with Z. T. Mitchell. The latter's death in 1907 terminated the firm of Hollinger & Mitchell and the Hollinger Construction Company was organized.

Among the buildings erected by this company are Miltona apartments, Switzer and Manual schools, residence of Mrs. S. B. Armour, Christian Church at Independence Avenue and Gladstone Boulevard, Jenkins building, addition to the Emery, Bird, Thayer building, St. Teresa Academy. The company has built many of the finest buildings in the Southwest, including the Congregational Church at Springfield, Missouri, and the Presbyterian Church at Orange, Texas.

Mr. Hollinger married a Kansas City woman, Miss Armita J. Curtis. In politics he is an Independent. He was the first president of the Master Builders' Exchange, and is a member of the Merchants and Manufacturers' Association and the Employers' Association. He belongs to St. John's Catholic Church and has been prominent in the work of the Provident Association.

RICHARD JUSTIN McCARTY

Vice-President of the Kansas City Southern Railway Company, Trainer of Competent Railroad Men.

RICHARD JUSTIN McCARTY, vice-president of the Kansas City Southern Railway Company, one of the best known railroad men in the West, was born in Clarksburg, Virginia, March 12, 1851, the son of Joseph and Ann McCarty. Both parents were natives of Virginia and the ancestral stock came from England and Northern Ireland to America in 1670. Many members of the family served in the American army during the War of the Revolution.

Mr. McCarty was graduated from the University of Virginia in 1875, having prepared himself to be a civil engineer. At one time he was general manager and chief engineer of the Metropolitan Street Railway Company of Kansas City. Becoming affiliated with the Kansas City Southern Railway he served that road in various executive capacities and is now its vice-president.

Held in high esteem by the railroad fraternity of the Central West, especially by the younger generation, Mr. McCarty has trained more competent railroad men than any other official in Kansas City, and in his abrupt way has always been a warm friend of the newspaper fraternity. June 24, 1877, he married Mary Louise Allen. They have three sons, now grown to manhood.

Mr. McCarty is a member of the American Society of Civil Engineers, American Society of Mechanical Engineers and of the Sons of the American Revolution.

JOHN HARRISON ATWOOD

Prominent Attorney, a Nationally Known Leader in the Democratic Party, Occupying a Large Place in Local Affairs.

JOHN HARRISON ATWOOD, of the law firm of Atwood & Hill, was born in Phillipston, Massachusetts, the son of Andrew and Mary E. (Holden) Atwood. He was graduated from the law department of Harvard University and in 1884 was admitted to the bar in Middlesex, Massachusetts. He married Nellie F. Wyman, of Arlington, Massachusetts. They have three children.

Mr. Atwood came to Kansas immediately after graduation and located in Leavenworth, where he practiced law from 1884 to 1908. He was a law partner of Lucien Baker, United States Senator from Kansas, later was associated with William C. Hook, now Federal Judge, and more recently in Kansas City, Missouri, with James A. Reed, United States Senator from Missouri, the partnership in each case being dissolved by the accessions to office.

From 1886 to 1892, Mr. Atwood was County Attorney for Leavenworth County, Kansas, was Democratic candidate for Congress in 1892, delegate at large to the national conventions of 1896, 1900 and 1904, and served as Democratic national committeeman for Kansas from 1900 to 1909.

Mr. Atwood is a member of the University Club, Mid-Day Club, Harvard Club, Commercial Club and the Kansas City Athletic Club.

LYMAN J. STUDEBAKER

One of the Most Prominent Photographers in the Southwest, a Winner of Many Medals for Artistic Work.

LYMAN J. STUDEBAKER, photographer, was born in Freeport, Illinois, October 4, 1874, the son of George E. and Nancy E. Studebaker, who were natives of Pennsylvania.

For twenty years Mr. Studebaker has been studying photography and he is today considered one of the best in the Southwest. He began business for himself in Colorado Springs, Colorado, in 1903. In April, 1905, he came to Kansas City and opened a studio at 1024 Walnut street. In 1908 he was forced to move into larger quarters, where his studio is now located, 911 Grand avenue.

Mr. Studebaker's art work has a reputation throughout the country. Time and again he has won medals and trophies and for five consecutive years has won all the honors in the art class at the convention of Missouri Photographers.

Mr. Studebaker is a member of the Automobile Club, Kansas City Athletic Club, Elm Ridge Golf Club, Rotary Club, Ad Club, Y. M. C. A. and the Knights of Pythias lodge.

CLINTON D. FRENCH

Treasurer Rowley Copper Mines, Maricopa, Arizona; One of the Founders Kansas City Board of Trade.

CLINTON D. FRENCH was born in Cooper County, Missouri, December 4, 1858, son of John R. French, deceased, and Martha French, still living and enjoying good health.

Mr. French was one of the men who established the original Board of Trade at Union Avenue and Santa Fe Street when Kansas City's street cars were drawn by mules and passengers were often forced to alight and help push the cars up the hills.

Under the firm name of French Brothers, C. D. and his brother, Andrew R., conducted for many years an extensive grain business, shipping often several train loads of corn in a single day. The brothers made a fortune in this business, but C. D., believing then, as now, in the great future of Kansas City, invested so heavily in real estate that when the slump came in 1893 he lost more than half a million dollars.

In the last few years Mr. French has devoted his entire time to the development and financing of what is believed to be one of the largest copper-gold properties in the country, the Rowley Copper Mines of Maricopa County, Arizona. Mr. French's widespread acquaintance in this locality and his strict integrity, coupled with his unbounded energy, have enlisted many other leading citizens of Kansas City in this enterprise, and materially assisted in establishing the proposition. He was for some time secretary of the company, but his ability in the line of financing demanded his services more particularly in that line, and upon the request of his associates he now engages himself solely with the treasury department of the company, and the development of the property, which he very largely directs.

JOHN F. DOWNING

President of the New England National Bank, One of the Most Prominent Bankers of the Southwest.

JOHN F. DOWNING was born August 24, 1854, in Virginia, Illinois. His father, David D. Downing, was born in Kentucky, and his mother, Mary Gill Downing, in England. He obtained his education in Illinois College, Jacksonville, Illinois, graduating in 1879, two years before William J. Bryan and Former Governor Richard Yates of Illinois received their degrees from the same college.

On leaving college Mr. Downing became a clerk in the Farmers' National Bank of his native town and where he remained until the spring of 1882, when he came to Kansas City and became a bookkeeper for the Armour Banking Company. Through close application to business he steadily arose until he became paying teller, which position he resigned in June, 1885, to go into the real estate business, in which he remained until January 1, 1889, when he accepted the office of vice-president of the New England Safe Deposit and Trust Company, a company which he helped to organize, and which had for its president A. W. Armour.

The following year Mr. Downing succeeded to the office of president, which he has held continuously since. On September 8, 1898, the trust company was converted into the New England National Bank. Mr. Downing is, or has been, connected as official or director with the Missouri and Kansas Telephone Company, Kansas City Railway and Light Company, Kansas City Viaduct and Terminal Company, Safety Savings and Loan Association and Elmwood Cemetery Society. He is a member of the Kansas City Club, University Club, Commercial Club and the Railroad Club.

In 1881 Mr. Downing married Miss Martha B. Collins of Jacksonville, Illinois, who died leaving two sons. In 1898 he married Miss Jessie Burnham, daughter of the late James K. Burnham of Kansas City. They have two daughters.

JERRY CULBERTSON

Able Attorney and Politician and a Specialist in Industrial Development.

JERRY CULBERTSON, descendant of a prominent family of the Old Dominion, was born in Bates County, Missouri, September 12, 1869, the son of Livingston and Mary E. (Douglas) Culbertson. His father was born in Scott County, Virginia, and came to Missouri in 1866, a pioneer of Bates County, and founder of Rich Hill, which he named. The elder Culbertson was a son of David Culbertson, a native of Virginia and a member of the legislature of that state in 1838. The latter, a native of Virginia and a descendant of Scotch ancestry, was a member of the family from which the famous Culbertson family of Texas is descended. Mary E. Douglas was a daughter of Colonel Geo. Douglas, a descendant of the "Red Douglases."

Jerry Culbertson received his education in the common schools of Bates County and St. Francis Institute (Catholic) at Osage Mission, Kansas. He took a course in Bryant College at Sprague, Bates County, Missouri. He entered the law department of the University of Missouri, and after two years' course was graduated June 3, 1896. Four days later he was admitted to the bar before Judge James H. Lay, at Butler, Missouri, and at once opened an office at Rich Hill, Missouri. In the Fortieth General Assembly he served as senatorial revision clerk from the Seventeenth Senatorial District.

March 31, 1900, he received the nomination for prosecuting attorney of Cass County on the Democratic ticket, and was elected. In 1905 Mr. Culbertson came to Kansas City and has made it his home since then, devoting his time to the study of permanent investments. He is the founder and president of both the International Exploration Company and the Culbertson Realty-Stock-Bond Corporation.

Fraternally, he is a Mason, an Elk and a Modern Woodman. As an orator he possesses rare ability. He is a young man of strict integrity, with a high sense of honor, and even those whose political views differ widely from those which he entertains, consider him incapable of a dishonest or unmanly act.

February 20, 1901, Mr. Culbertson married Miss Josephine Parsons, daughter of Mr. and Mrs. J. C. Parsons, of Harrisonville, Missouri, one of the pioneer families of that place. They have three daughters.

SAMUEL EPPSTEIN

Prominent Attorney with a Large Practice and for Two Terms County Accountant of Jackson County.

SAMUEL EPPSTEIN, one of the leading attorneys in Jackson county, was born in New York City in 1862, the son of Elias and Fanny Eppstein. After obtaining the usual elementary education he finally decided on the law as a profession and was admitted to the bar in 1893. For four years he was associated with George A. Neal, former United States district attorney, in a law firm which was one of the strongest in the city. And since that time Mr. Eppstein has been identified with no law firm, but has at various times gathered about him some of the most prominent young men of the profession.

A Republican in politics, Mr. Eppstein has not been an office-seeker, preferring to give his time and attention to his practice. He did, however, serve Jackson county two terms as county accountant, taking office in 1896.

Mr. Eppstein has been in Kansas City thirty-two years. He married Isabel Goldsmith of Cincinnati, Ohio. He is a Mason, a member of the Elks' lodge and the Royal Arcanum.

IRA GRANT HEDRICK

Consulting Engineer of National Reputation; President of the Kansas City Viaduct and Terminal Railway Company, 1907-1909.

IRA GRANT HEDRICK, of the firm of Hedrick & Cochrane, consulting engineers of national reputation, was born in West Salem, Illinois, April 6, 1868, the son of Henderson and Mary A. Hedrick, who were both natives of Illinois.

After completing the common school course, Mr. Hedrick entered the University of Arkansas from which he was graduated as civil engineer in 1892. He also has the degree of B. S., conferred by McGill University of Montreal, Canada, in 1898; M. S., in 1899 and D. Sc., in 1900.

Coming to Kansas City from Arkansas University, Mr. Hedrick began work at his profession in the office of J. A. L. Waddell and was afterwards taken into partnership, the firm being known as Waddell & Hedrick until 1907. From that year until 1910, Mr. Hedrick was alone in business. Then he formed the firm of Hedrick & Cochrane, which has continued to the present time.

Mr. Hedrick built the Inter-City Viaduct, which connects Kansas City, Kansas, and Kansas City, Missouri, and from 1907 to 1909 was president of the Kansas City Viaduct and Terminal Railway Company, to which the structure belongs. He has been connected with some of the most important engineering works in America. He built the bridge across the Red River at Denison, Texas, the Oak Cliff Viaduct, largest concrete viaduct in the world, at Dallas, Texas, and is now building bridges at Shreveport, Louisiana, Cedar Rapids, Iowa, Peoria, Illinois, Calvin, Oklahoma, and other places.

In 1889 Mr. Hedrick married Louisa Luther and after her death married, in 1909, Addie M. Luther. He has four children.

Mr. Hedrick is a member of the University Club and is an Elk and a Shriner. He also belongs to the American Association of Civil Engineers, Canadian Association of Civil Engineers, Institution of Civil Engineers of England and is an honorary member of the Rensselaer Society of Civil Engineers.

MATTHEW A. FYKE

Prominent Attorney and Formerly a Member of the Board of Police Commissioners of Kansas City.

MATTHEW A. FYKE was born in Marion county, Illinois, May 27, 1848, the son of Josiah A. and Margaret Fyke. His father was born in Tennessee and his mother in Illinois.

Mr. Fyke came to Kansas City in 1886. He took up the law as his profession and after his admission to the bar for a time practiced alone. His first firm association was with Bob Hamilton. Later he was a member of the firm of Fay, Yates & Fyke, which gave place to the present firm of Fyke & Snyder.

In 1894 Mr. Fyke was appointed a member of the Board of Police Commissioners and served until 1898. He is a Democrat and one of the leading men of the party in Jackson county. October 19, 1871, Mr. Fyke married Jennie Bennett, who died in 1873. January 28, 1896, he married Marian C. Estes.

Mr. Fyke is a member of several Masonic bodies, belongs to the Knights of Pythias and the Commercial Club, and while holding a high place in the legal fraternity is a man who is keenly interested in the civic and industrial welfare of the community.

WILLIAM ROBERT LENCE

Kansas City Agent for the Missouri Pacific Railway and an Employe of the Road Since 1890.

WILLIAM ROBERT LENCE, agent for the Missouri Pacific Railway in Kansas City, was born in Williamson county, Illinois, December 31, 1871, the son of Eli and Lydia Hare Lence. His ancestors were Pennsylvania Dutch and emigrated to Jonesboro, Illinois, in 1806. His father served in the Union army three years and a half during the Civil War, being present at the battles of Vicksburg and Mobile and other smaller engagements.

With the common schools his sole source of education, Mr. Lence, at the age of fifteen, became an employe of a railroad and he has followed that calling ever since. He became associated with the Missouri Pacific Railway November 10, 1890, as a telegraph operator and has been steadily advanced until he was made the agent at Kansas City.

November 1, 1892, Mr. Lence married Miss Fannie Towl. Mr. Lence is a Republican, a member of Ararat Temple, a Shriner, belongs to the Western Missouri Consistory, Kansas City Commandery No. 10, Odd Fellows and the Railroad Club.

CHARLES WHITTLE CLARKE

Surveyor of Customs, Port of Kansas City; Former Member of the Missouri State Senate.

CHARLES WHITTLE CLARKE was born in Danville, Vermont, August 19, 1840. In the spring of 1849 his family removed to Ashtabula county, Ohio. Left an orphan when thirteen years old, at seventeen he was teaching school in northern Ohio and at nineteen he entered Hiram College, of which James A. Garfield, afterwards President of the United States, was president. His first lessons in Latin were recited to Mrs. Garfield.

Leaving college in 1861, Mr. Clarke entered the army as a private in the Forty-second Ohio Volunteer Infantry, commanded by Colonel Garfield, and served with that command until after the siege of Vicksburg. Following the fall of Vicksburg he was promoted to first lieutenant, and a year later was made a captain in the volunteer service. He took part in the battles of Big Sandy, Cumberland Gap, Chickasaw Bluff, Arkansas Post, Champion's Hill and the siege of Vicksburg.

Mr. Clarke married M. Loveland February 14, 1866, at New Orleans, and engaged in the planting of cotton near Yazoo City, Mississippi. He was admitted to the bar in 1869, was a member of the constitutional convention of Mississippi, and as chairman of the committee on education wrote the article which gave that state its first public school. He served as probate judge and judge of the court of common pleas at Greenville, Mississippi, was elected to the legislature from Washington county and was four times prosecuting attorney of what is known as the "Shoe String" district.

A delegate to the national convention that nominated President Hayes, he also attended the one that nominated his old teacher, James A. Garfield. In 1904 he was a delegate at large from Missouri to the national convention at Chicago which nominated Theodore Roosevelt. He was elected to the Missouri legislature in 1896 and to the state senate in 1900, and re-elected in 1904. In 1906 he was appointed surveyor of customs at Kansas City and re-appointed in 1910. His first wife having died, he married Miss Janie Croysdale of Kansas City, Missouri, in 1906.

Senator Clarke is a member of the First Christian Church, Grand Army of the Republic, Loyal Legion, Royal Arch Masons and Odd Fellows. He came to Kansas City in 1883.

JOHN LYLE HARRINGTON

One of the Most Prominent Consulting Engineers in the West and Known Throughout the Country.

JOHN LYLE HARRINGTON, well known throughout the United States as a consulting engineer, was born in Lawrence, Kansas, December 7, 1868, the son of Robert Charles and Angeline Virginia (Henry) Harrington. For four generations the ancestors were American born.

Following his completion of the grade and high schools, Mr. Harrington entered Kansas University at Lawrence, from which he was graduated in 1895 with the degrees of A.B., B.S. and C.E. He obtained the degree of B.S. from McGill University, Montreal, Canada, in 1906, and M.S. in 1908. Mr. Harrington married Daisy June Orton of White Cloud, Kansas, June 27, 1899. They have one child.

During 1895-96 Mr. Harrington was associated with J. A. L. Waddell, Consulting Engineer, Kansas City; later, in 1896, with the Elmira Bridge Company; Pencoyd Iron Works, Philadelphia, 1896-7; Keystone Bridge Works, 1897-8, designing the Monongahela railroad bridge and other heavy structures for the Pittsburgh, Bessemer & Lake Erie Railroad; assistant superintendent structural department Cambria Steel Company at Johnstown, Pennsylvania, in 1893; assistant chief engineer and assistant superintendent Bucyrus Company, Milwaukee, from September, 1898, to March, 1899; assistant to chief engineer Northwestern Elevated Railway Company, Chicago, from March to December, 1899; designing engineer Berlin Iron Bridge Company of Connecticut, 1899 to 1900; assistant engineer buildings and bridges Baltimore & Ohio Railroad, 1900-1; with the C. W. Hunt Company, in charge of engineering estimating and contracting, 1901-5; chief engineer The Locomotive & Machine Company, Montreal, 1905-6.

January, 1907, the firm of Waddell & Harrington, Consulting Engineers, was formed and located in Kansas City. It is now one of the leading firms of its kind in the West.

Mr. Harrington is a member of the American Society of Civil Engineers, Institution of Civil Engineers of Great Britain, American Society of Mechanical Engineers, Canadian Society of Civil Engineers, Society for Promotion of Engineering. He belongs to the Sigma Xi, Tau Beta Pi, and Sigma Nu fraternities, also to the Rensselaer Society of Engineers and the University Club.

CHARLES SUMNER CRYSLER

Prominent and Successful Attorney, a Member of the Law Firm of Harkless, Crysler & Histed.

CHARLES SUMNER CRYSLER, prominent attorney and a member of the well known law firm of Harkless, Crysler & Histed, located in the Grand Avenue Temple, was born in Marcellus, New York, August 21, 1856, the son of Cornell and Nancy Crysler, both natives of New York state.

On coming to Jackson County, Missouri, Mr. Crysler began reading law with Corning and Slover in Independence, and was admitted to the bar in 1879. Since that time he has built up an extensive general practice and his firm is among the most prominent and successful in the city. The present firm was organized in 1890.

A Republican in politics, Mr. Crysler has never sought favors at the hand of his party, but has put his time and energy into his business. October 1, 1879, he married Harriet Child.

Mr. Crysler is a member of the Kansas City Club and the Mid-Day Club, and is a life member of the Elks lodge. He has acted as special judge several times.

MAURICE L. ALDEN

Prominent Attorney of Kansas City, Kansas, and Former Public Administrator of Wyandotte County.

MAURICE L. ALDEN, one of the best known attorneys in Kansas City, Kansas, and a former public administrator for Wyandotte County, Kansas, was born in Kansas City, Kansas, October 10, 1873, the son of Henry L. and Mary F. Alden. Mr. Alden's ancestral tree leads back directly to John Alden, who came to America in the Mayflower in 1620 and whom Longfellow made one of the leading characters in his poem, "The Courtship of Miles Standish." Mr. Alden's father was born in Greenwich, Massachusetts, and his mother was a native of Albany, New York.

After completing the public schools, Mr. Alden entered Kansas University and was graduated in 1895 with the degree of B. A. He then entered Columbian University, Washington, D. C., and was graduated from the law department in 1897. He at once returned to Kansas City, where he began active practice and has enjoyed an extensive and select clientele. From 1902 to 1906 he served Wyandotte County as public administrator.

October 10, 1901, Mr. Alden married Edna W. Warkentin, of Newton, Kansas. They have two sons, John and Bernhard. In politics, Mr. Alden is a Republican.

CHARLES H. KUEHNE

President of the Kuehne-Chastain Commission Company and a Pioneer in Celery Raising on a Large Scale.

CHARLES H. KUEHNE, president of the Kuehne-Chastain Commission Company, was born in Milwaukee, Wisconsin, in 1852, the son of Carl G. and Rosalie Kuehne. The ancestral stock was from Saxony.

Mr. Kuehne came to Kansas City from Milwaukee in 1882 and entered the commission business. In 1886 he formed a partnership with D. E. Smeltzer, the firm name being The D. E. Smeltzer Company, doing a general produce commission business. This partnership continued until Mr. Smeltzer's death in 1902 when Mr. Kuehne incorporated under the name of The Charles H. Kuehne Commission Company and in 1910 re-incorporated as the Kuehne-Chastain Commission Company, of which he is president. Mr. Kuehne is also interested in the celery business in California, where he has the largest and most modern celery farm in the United States, the business being handled under the firm name of The Golden West Celery and Produce Company. This farm was started with twenty acres and now occupies six hundred acres, tiled and irrigated from artesian wells.

Mr. Kuehne has been twice married, his present wife being formerly Jennie Schuette. They were married in 1906. Mr. Kuehne has a son and daughter by his first marriage.

A member of the Commercial Club, Mr. Kuehne also belongs to the National League of Commission Merchants and the Western Fruit Jobbers. His company, which is one of the largest in Kansas City, is located at 520-522 Walnut Street.

JAMES T. BRADLEY

Cashier of the National Bank of Commerce and a Financier Whose Reputation Extends Throughout the Country.

JAMES T. BRADLEY, cashier of the National Bank of Commerce and for seven years a national bank examiner, was born in London, Ontario, July 11, 1856, the son of George and Martha Bradley. His father emigrated to Canada from Yorkshire, England, in 1838, and the family moved to Missouri in 1871. In 1875 Mr. Bradley, the son, went to Kansas, settling in Sedan, where he lived for thirty-three years. He came to Kansas City in 1908. On coming to Kansas City he had a national reputation in financial circles, having been in the banking business for twenty-eight years.

Mr. Bradley followed up his common school education with a course in the Kansas State Normal College and later served Chautauqua County, Kansas, as county superintendent of schools four years, was mayor of Sedan two terms, was a delegate from Kansas to the Republican National Convention of 1900 which nominated McKinley and Roosevelt and was a member of the committee that notified Mr. Roosevelt of his nomination as vice-president of the United States.

In 1879 Mr. Bradley married Miss Dora Gray. They have three children, Mrs. C. L. Kinney, James Ormond Bradley and Charles H. Bradley.

On coming to Kansas City Mr. Bradley became associated with the National Bank of Commerce, one of the strongest banking institutions in the West and of which he is now cashier. He is a thirty-second degree Mason and a member of the Mid-Day Club.

GEORGE H. KELLY

Prominent Attorney; Member of the Firm of Brewster, Kelly, Brewster & Buchholz.

GEORGE H. KELLY, one of Kansas City's prominent attorneys and a member of the law firm of Brewster, Kelly, Brewster & Buchholz, in the Scarritt building, was born December 1, 1874, in Knobnoster, Missouri, the son of Samuel G. and Belle Kelly. His father, a native of Pennsylvania, was admitted to the bar in Missouri in the early '60s and three times represented Johnson County in the state legislature. His mother was a native of Ohio.

After finishing the grade and high school courses, Mr. Kelly entered the University of Michigan, from which he was graduated in 1896. He then came to Kansas City and began practicing. He has twice served the county in the capacity of assistant prosecuting attorney, having been an assistant under Herbert Hadley, now governor, when he was prosecuting attorney, and again under I. B. Kimbrell.

As a Republican Mr. Kelly has rendered efficient service to his party in many of the recent campaigns. He is a man of exceptional talents and one of the best attorneys in the county. He is a member of the Elks, Masons, Phi Kappi Psi, and the Commercial Club.

JOHN ALEXANDER LOW WADDELL

Consulting Engineer of Waddell & Harrington, and Known in Engineering Circles All Over the World.

JOHN ALEXANDER LOW WADDELL, of the firm of Waddell & Harrington, consulting engineers, Kansas City, Missouri, and Vancouver, British Columbia, was born in Port Hope, Ontario, January 15, 1854, son of Angeline Ester and Robert Needham Waddell. He was educated in Trinity College, Port Hope; Rensselaer Polytechnic Institute, Troy, New York (C. E. 1875), and McGill University (B. A. Sc., 1882; Ma. E., 1882; D. Sc., 1904) He was given the degree of LL. D. by Missouri University, 1904; D. E., Nebraska University, 1911; decorated by Emperor of Japan, 1888, Knight Commander Order of the Rising Sun, and by Grand Duchess Olga of Russia, First Class Order Societe de Bienfaisance, for service as principal engineer of Trans-Siberian Railway.

He began his career as draftsman, Marine Department, Ottawa, Ontario, 1875, engineering field work, Canadian Pacific Railway, 1876-1877; assistant professor rational and techinal mechanics, Rensselaer Polytechnic Institute, 1878-1880, and technical mechanics, 1878-1880; chief engineer, Raymond & Campbell, bridge builders, Council Bluffs, Iowa, 1881-1882; professor civil engineering, Imperial University of Japan, 1882-1896, and in private practice in Kansas City, Missouri, since 1887, alone to 1899, Waddell & Hedrick, to 1906, and present partnership from 1906.

Mr. Waddell's works are in all parts of the world and are too numerous to catalogue in so limited a space. He has done much of the most important constructive work in Mexico, United States and Canada. He built one of the bridges over the Missouri at Kansas City and the Inter-City Viaduct.

He married Ada Everett of Council Bluffs, Iowa, in 1882. They have two sons and a daughter. He belongs to the Country Club, University Club, Engineers Club of Kansas City and is a member of most of the engineering and scientific societies of the world and Honorable Member of Tau Beta Pi and Phi Beta Kappa.

CHARLES SACHS

General Agent for the Northwestern Mutual Life Insurance Company and Active in Civic and Charitable Enterprises.

CHARLES SACHS, one of the most prominent insurance men in the Southwest, is a native son of Kansas City, having been born here August 20, 1869, the son of Robert and Rosalie Sachs, local pioneers. He was educated in local schools, working as office boy in a law office during summer vacations. His first full time employment was with the old Citizens' National Bank, where he remained several years, becoming later manager of the Clearing House. Then Mr. Sachs decided on a life insurance career and in 1898 he moved to Chicago to become associated with the company for which he has been one of the largest producers ever since. In 1905 he was selected to take charge of a territory with headquarters in his native city. In Chicago he married Miss Flora Weil, a cultured and charming young woman. With their two children they live in an attractive home at 3523 Charlotte street, are "first-nighters" at the theater, and patrons of art and music.

Nor has personal interest alone commanded all of Mr. Sachs' working hours. He has given much time to civic movements and toward alleviating the conditions of the poor and delinquent. Since the organization of the Pure Milk Commission, he has been one of the officers, and is now chairman of its advisory board. He was especially prominent in the notable "river" campaign of the Commercial Club. He is also a member of the Mid-Day, City and Knife and Fork Clubs, and treasurer of the Progress Club, which recently bought the beautiful Rule farm as a home. He is a director of the United Jewish Charities, and has given energy and money to the support of the Institutional Church, Boys' Hotel, Girls' Hotel and many other similar institutions.

In 1910 Mr. Sachs was a delegate representing Kansas City at the National Conservation Congress in St. Paul. A few years ago he was chosen by the Kansas City Ad Club to deliver an address at a banquet given in St. Louis for the National Association of Advertising Clubs. He has always been a warm friend of the newspaper fraternity.

JAMES D. M. CROCKETT

Certified Public Accountant, Head of one of the Best Known Accounting Firms in the Southwest.

JAMES D. M. CROCKETT, head of J. D. M. Crockett & Co., certified public accountants, was born near Pictou, Nova Scotia, Canada, July 2, 1868, the son of Duncan Ross and Ellen Robertson Crockett. His father was a Presbyterian minister and a missionary among the Indians. Both parents were of Scotch ancestry and both were natives of Nova Scotia.

After obtaining a common school education, Mr. Crockett completed the courses of the academy and college at Brookfield, Missouri. November 2, 1895, Mr. Crockett married Miss Mellie Wise. They have one daughter, Ida Winifred.

Mr. Crockett came to Kansas City in 1890, took a couse in shorthand, and held various positions from stenographer to office manager, until he started his own business in 1906. Today J. D. M. Crockett & Co. is one of the best known accounting firms in the Southwest, having an office in the Grand Avenue Temple, Kansas City, and a branch office in Topeka, Kansas.

In 1903 and again in 1908-9, Mr. Crockett served as a member of the school board in one of the suburban districts adjacent to Kansas City, Kansas. Since he was fourteen years old, he has been an active member of the Presbyterian church and is at present an officer of the Grand View Park Presbyterian Church. He is also a member of the Brotherhood of American Yeoman, the Kansas City Society of Certified Public Accountants, the Missouri Society of Certified Public Accountants and the American Association of Public Accountants.

GEORGE M. MYERS

President Standard Fire Extinguisher Company and for Twenty-five Years Connected with Priests of Pallas.

GEORGE M. MYERS, who brought the International Balloon races to Kansas City in 1911, was born November 25, 1855, in New York City. His father, Philip Myers, was connected with the freight department of the Lake Shore & Michigan Southern Railroad for more than forty years. Like most of the successful men of the West Mr. Myers started life working on a farm in summer and attending school in the winter months. Having a predilection for telegraphy he studied during his spare moments and secured a position as night operator at Berea, Ohio.

Through close application to business he gradually arose, first to be train dispatcher of two divisions, then manager of the Toledo office. In 1874 he resigned and came West, locating in Kansas City, where he was connected with the various telegraph companies doing business here at the time. This was before the Western Union Telegraph Company had absorbed these lines, and when this occurred, Mr. Myers went into business for himself. He has large property interests and is president of the Standard Fire Extinguisher Company, which he organized and which installs automatic fire devices. He is a member of the Kansas City Athletic Club and the Evanston Golf Club. In 1882 he married Miss Laura V. Boyd. Both have traveled extensively in foreign countries.

George M. Myers for over thirty years has been identified with Kansas City and has taken an active part in every movement for betterment. For twenty-five years he has been connected with the Priests of Pallas, for several years as treasurer of the organization. He organized and built the Pacific Mutual Telegraph Company, which extended from St. Louis to Denver, Omaha and Sioux City, and later sold out his interests to the Postal Telegraph Company. He organized the Commercial Telegraph Company, now the American District Telegraph Company, in Cincinnati, St. Louis and Kansas City, and later sold to the Western Union Telegraph Company.

ARNOLD DOUGLAS COTTINGHAM

Largest Mule Dealer in the Country; Exalted Ruler of the Kansas City Lodge of Elks.

ARNOLD DOUGLAS COTTINGHAM gives Kansas City one of the distinctions credited to her in the live stock markets of the world—he handles more mules than any other individual. In his twenty-five years of business in Kansas City he has built up a trade that provides an outlet for an annual average of 10,000 mules and many horses from the farms of Missouri and Kansas and surrounding states. His mule and horse business occupies a barn space of over three square blocks at the Kansas City stock yards and a 280-acre feeding plant near Hickman's Mills, Missouri. Mules are sold from his barns to practically every state in the Union and to foreign buyers.

Although he is the owner and manager of the largest individual mule business in the world, Mr. Cottingham finds time to act as director of two of the leading financial institutions of the city—the National Bank of the Republic and the Fidelity Trust Company—and as director of the American Royal Live Stock Show. He is also Exalted Ruler of the Kansas City Lodge of Elks and a member of many other organizations, including the Commercial Club, and is always active in charitable work.

Mr. Cottingham's parents were Kentuckians of English and Irish descent. He was born in Carroll County, Missouri, January 9, 1862. In engaging in the mule business, Mr. Cottingham followed his father, who was also a stockman. Mr. Cottingham started in the trade here with his brother, John R., under the firm name of Cottingham Brothers. The brother died in 1898, but Mr. Cottingham still conducts the business under the original title. On September 19, 1891, Mr. Cottingham married Miss Gettie Ralls, a Kansas City girl.

SHERMAN W. NOGGLE

President of the S. W. Noggle Wholesale and Manufacturing Company, With Business Covering the Entire West.

SHERMAN W. NOGGLE, president and treasurer of the S. W. Noggle Wholesale and Manufacturing Company, was born in Ada, Ohio, in 1870, son of John and Laura Noggle. His father was born in Pennsylvania and his mother in Ohio.

Mr. Noggle came to Kansas City in 1893. He was at that time in the employ of J. H. Hampson, a pioneer railroad builder, who was heavily interested in the West and Old Mexico. Mr. Hampson established headquarters in Kansas City and Mr. Noggle, until the formation of his own company, served as his private secretary.

In 1897 Mr. Noggle founded The S. W. Noggle Wholesale and Manufacturing Company to supply the bakers, confectioners and ice cream makers of the West and Southwest with machinery, tools and supplies. From its inception the company has had a remarkable success, until it now enjoys the distinction of being the largest house of its kind in the West, if not in the United States. It has twice outgrown its quarters. The original location at 612 Broadway served for only seven years, when it was found necessary to move to 614-18 Delaware. After six years of steady growth there the building which now occupies a quarter of a block at Sixteenth street and Baltimore avenue was erected and is now the home of the company. "The Bull Dog," devoted to the interests of the bakers, confectioners, ice cream makers and soda water dispensers, is published and distributed by the company and receives the hearty support and endorsement of all its patrons.

Mr. Noggle in 1900 married Miss Jennie L. Pierce. They have one daughter. Deeply interested in the development of Kansas City, Mr. Noggle is identified with many of the public and commercial organizations, being an active member of the Rotary, Kansas City, Athletic and Commercial Clubs. The fact that Mr. Noggle has served three years on the board of directors of the Manufacturers' Association and two terms as treasurer, is evidence of his standing in the community.

FRANK J. DEAN

President Dean Hotel Company, Operating the Hotel Baltimore in Kansas City, Missouri.

FRANK JAMES DEAN was born June 25, 1886, in New York City. He is the son of the late Delevan James Dean, who died January 15, 1911, and Annie L. Dean, still living.

The elder Mr. Dean conducted, during his active career, hotels in Sherman, New York, Wichita, Pittsburg, Fort Scott, Kansas, St. Joseph and Kansas City, Missouri. When death called him, he was president of the Dean Hotel Company, operating the Hotel Baltimore in Kansas City. Frank J. Dean comes of English and German stock. His first schooling was received in the public schools of Missouri and Kansas. Then he was sent to a private preparatory school, winding up with a term in business college. This training fully prepared Mr. Dean and launched him on his hotel career, which he began as assistant in the auditor's office of the Hotel Baltimore. This was in August, 1904, and between 1904 and 1907 he was engaged in every department of the hotel business. In 1907 Mr. Dean had won the title of auditor, the result of his patient, painstaking application to his duties. June, 1909, found the young man promoted to the associate managership; later the same year he became vice-president and general manager, and, upon the death of his father, he was elected president of the Dean Hotel Company. He was also first president of the Kansas City Hotel and Restaurant Men's Association.

As Mr. Dean's ambition did not extend to political offices, he has held none. He is a Thirty-second degree, Scottish Rite, Mason, also a member of the Commandery and Shrine. June 16, 1909, he married Fay Harkless. They have a son, F. J., Jr.

Mr. Dean is a member of the Commercial Club and of the Evanston Golf Club.

HUNTER MACKEAND MERIWETHER

President of Federal Investment Company and an Attorney of High Standing and Extensive Practice.

HUNTER MACKEAND MERIWETHER, son of Dr. James Hunter Meriwether and Lucy E. (McClure) Meriwether, was born July 21, 1861, at Pecan Grove Plantation, Crittenden County, Arkansas. The family of Meriwether is closely connected with the early history of Virginia and Kentucky. Mr. Meriwether received his education at Greene Springs Academy, Alabama, and at Vanderbilt University, Nashville, Tennessee, graduating with the degrees of B. S. and LL. B. He became assistant professor of mathematics at Vanderbilt University, and, having read law, he adopted that profession, at which he has practiced in Kansas City, Missouri, since 1885, giving special attention to real estate law, corporation matters and questions which involved taxation.

Mr. Meriwether was sole counsel for Missouri, in the Western Union Telegraph franchise case, which he won in the Supreme Court; he was also special counsel for Missouri, in the United States Supreme Court in the important State Line case against Kansas. He is president of the Federal Investment Company, West Missouri Land Company, and the Edgewater Terminal Railway Company, now affiliated with the Missouri Pacific Railway Company. He is a member of the Phi Delta Theta college fraternity, and is affiliated with the Masonic order, and of the Royal Arch, K. C. Chapter No. 28; also of the Society of Colonial Wars, and of the Kansas City Athletic Club and the Young Men's Christian Association. September 28, 1887, Mr. Meriwether married Lucy Underwood Western of Bowling Green, Kentucky. They have two children, William Western and Juliet Elgin Meriwether.

WILLIAM CHRISTIAN WEAVER

Street Commissioner of Kansas City Under the Administration of Mayor Darius A. Brown.

WILLIAM CHRISTIAN WEAVER, street commissioner of Kansas City during 1910 and 1911, under the Brown administration, was born in Clinton, Pennsylvania, October 6, 1862, the son of Joseph and Isabella M. (Johnston) Weaver. His father was a native of Clinton, Pennsylvania. His mother was born in County Tyrone, Ireland, and was a direct descendant of Sir William Johnston of Scotland.

Mr. Weaver, after obtaining the usual elementary training, entered Duffs College, in Pittsburgh, Pennsylvania, and was graduated in 1880. From the first he showed ability for handling men, and, in time, came to be general manager of the Ogden Electric Railway Company, Ogden, Utah. Later he was receiver for the Bear River Irrigation Company and was with the Ogden Water Works Company for five years. On coming to Kansas City he was made general manager of the Northeast Electric Railway prior to its consolidation with the Metropolitan Street Railway System.

When Mayor Brown went into office he appointed Mr. Weaver street commissioner, and that Kansas City has never had a more efficient man in that capacity was demonstrated during the unprecedented snows of 1911-1912, when Mr. Weaver handled the situation to the entire satisfaction of everybody with an inadequate force and with limited funds.

Mr. Weaver knows personally almost every newspaper writer in Kansas City and commands their friendship, regardless of their affiliations. He is a Republican of liberal and progressive views, a Kansas City booster, belongs to the Masons and is a Shriner.

December 8, 1886, Mr. Weaver married Mary E. Ewart of Minneapolis, Kansas. They have two daughters.

EDWIN CLEMENT MESERVEY

President of the Kansas City Board of Civil Service and Former City Counselor.

EDWIN CLEMENT MESERVEY, president of the Board of Civil Service of Kansas City, Missouri, and city counselor under the Beardsley administration, an attorney called frequently to advise the city in franchise negotiations, was born in Hallowell, Maine, March 4, 1861. His father, Thomas J. Meservey, and mother, Mary H. (Brooks) Meservey, were natives of Maine, the former having been born in Hallowell and the latter in York.

Mr. Meservey was graduated from the University of Kansas, with the degree of A. B., in 1882, and in 1885 received the degree of LL. B. from the St. Louis Law School. August 18, 1891, he married Bessie M. Harris. They have three children, Francis H., Edwin C., and Mary Bess.

One of the strong men in the Republican party of Missouri, Mr. Meservey is a member of the Jackson County Bar Association and belongs to the Phi Kappa Psi, Phi Delta Phi and Phi Beta Kappa fraternities, as well as an active member of several club organizations which have civic improvement as their purpose.

BENJAMIN FRANKLIN CARTER

Prominent Attorney in Kansas City; Formerly County Attorney for Wilson County, Kansas.

BENJAMIN FRANKLIN CARTER, prominent attorney in Kansas City and formerly county attorney for Wilson County, Kansas, was born in Fredonia, Kansas, January 15, 1871, the son of James and Sarah Carter. Mr. Carter's parents were from Lincolnshire, England. They came to Illinois in 1860 and to Kansas in 1871. A short time before the birth of the son the father was murdered and the mother robbed of her property.

Mr. Carter received a common school education and then entered the Kansas State Normal school, from which he was graduated in 1895. For several years following his graduation, he was a teacher in, and later principal of, the Fredonia, Kansas, high school. During his spare time he studied law, for which he had always shown natural qualifications and in due time was admitted to the bar.

Having, in the meantime, moved from Fredonia to Neodesha, Kansas, Mr. Carter was elected city attorney there by the Republican party, in which office he served four years; later he was elected county attorney for Wilson County on the Republican ticket and served two years to the satisfaction of all. He came to Kansas City, December 29, 1909, and is now associated in general practice with Judge William Thomson, well known throughout the state.

August 8, 1897, Mr. Carter married Jennie Prunty. He is a member of Ivanhoe Masonic Lodge, is an Elk and a Knight of Pythias.

WILLIAM S. COWHERD

Attorney and Democratic Leader; Former Mayor of Kansas City and Former Congressman From the Fifth District.

WILLIAM S. COWHERD, Democratic leader, former Mayor of Kansas City, and an attorney of national reputation, was born September 1, 1860, on his grandfather's farm between Lee's Summit and Blue Springs, Jackson County, Missouri, the son of Charles J. and Emilie Strother Cowherd, the Cowherd family having been pioneers in the West, coming from Virginia.

General Order Number Eleven, which made General Ewing famous, fell heavily on the Cowherd family, but after the border warfare days the farm again came into his grandfather's possession and today it is owned by the grandson, the subject of this sketch.

William S. Cowherd got his early education "wherever he found it"—some of it from the teacher in the log school house, some of it from papers and books; much of it from observation—and when seventeen years old was admitted to Missouri University, was graduated in 1881, and a year later left Columbia with a "sheepskin" entitling him to practice law. He entered the law office of Tichenor, Warner & Dean, where he remained one year, then he began practice on his own account.

Being a young man with all the qualifications of a successful leader, Mr. Cowherd naturally found opportunity in the service of the people. In 1884 he held his first public office, having been appointed first assistant prosecuting attorney. Returning to private practice, four years later he formed a partnership with the late Judge William B. Teasdale and R. J. Ingraham. In 1890 he was made assistant city counselor and two years later the Democratic party elected him mayor of Kansas City, although he was but thirty-two years old. After completing his term as mayor, Mr. Cowherd entered the race for Congress from the Fifth District and was elected, serving four consecutive terms.

In the primary of August, 1908, Mr. Cowherd was made the Democratic candidate for governor and in the subsequent election lost by a very small majority to Herbert S. Hadley.

Mr. Cowherd married Jessie Kitchen, September 25, 1889.

ROBERT ALEXANDER LONG

President of the Long-Bell Lumber Company and Subsidiary Concerns and a Noted Church Worker.

ROBERT ALEXANDER LONG, president of the Long-Bell Lumber Company, was born December 17, 1850, on a farm near Shelbyville, Kentucky, the son of Samuel M. and Margaret K. Long. His mother was closely related to the noted Blackburn family.

Mr. Long was educated principally in the country schools, but spent fifteen months in a school for boys at Shelbyville. At the age of seventeen he found employment in a store. This proved not to his liking, so he returned to the farm in a short time, remaining there until twenty-two years of age, when he went West. Shortly afterward he established a small lumber yard at Columbus, Kansas.

Working early and late, and reinvesting his profits, Mr. Long rose steadily, until today he controls thirteen lumber companies, which own eleven modern sawmill plants and eighty-seven retail lumber yards. He is president and principal stockholder of the R. A. Long Real Estate and Investment Company, which owns the R. A. Long Building, the first steel skeleton office building of consequence in Kansas City. Two entire floors in this building are occupied by the offices of The Long-Bell Lumber Company. He is also a director in the Kansas Natural Gas Company, the National Bank of Commerce and Commerce Trust Company of Kansas City, and the Yellow Pine Manufacturers' Association.

Notwithstanding his numerous business interests, Mr. Long finds time to take a more than active part in the affairs of the Christian Church, of which he is a member. He is also national president of the Brotherhood of Disciples of Christ and president of the Christian Board of Publication which publishes the Christian Evangelist in St. Louis.

During his long residence in Kansas City, Mr. Long has always been actively identified with important movements for the upbuilding and betterment of the city. He is also noted for his numerous charities.

Mr. Long was married at Columbus, Kansas, December 16, 1875, to Ella M. Wilson. They have two daughters, Mrs. Ellis, wife of Lieutenant Hayne Ellis, U. S. N., and Miss Loula Long, well known in Horse Show circles.

ED T. OREAR

Real Estate Dealer, Treasurer Consumers' Bread Company, and Former Treasurer of Missouri.

ED T. OREAR, prominent real estate dealer and treasurer of the Consumers' Bread Company, was born in Saline County, Missouri, August 20, 1857, the son of Nelson C. and Anna E. Orear. The senior Orear came to Missouri from Kentucky in 1855 and located in St. Charles, where he started a newspaper.

Mr. Orear is a Democrat and has been prominent for years in all movements which had the improvement of the state in view. He was for seven years State Treasurer when the office was appointive, and for four years served as superintendent of the insurance department of the state.

Coming to Kansas City in 1906, Mr. Orear at once took a conspicuous place in commercial circles. In that year he organized the Gate City Bank and in 1909 aided in the organization of the Consumers' Bread Company, which has been a marked success. In 1909 he built the Orear-Leslie Building at 1012 Baltimore Avenue, eleven stories tall, and one of the most modern structures in the city.

Mr. Orear was educated in Missouri University and in 1885 married Helen Owens of Sweet Springs, Missouri. They have two sons, John and Edward. Mr. Orear is a Knight Templar and a member of several clubs.

REV. EDWIN B. OLMSTEAD

Pastor of the Grand Avenue Methodist Church and a Traveler and Lecturer of Note.

REV. EDWIN B. OLMSTEAD, only surviving son of the late Rev. D. C. Olmstead, D.D., for many years prominent in the Methodist Church in New York and Pennsylvania, was born in the Methodist parsonage at Danby, near Ithaca, Tompkins County, New York. He graduated from Wyoming Seminary in 1876 with high honors and then entered Wesleyan University, Middletown, Connecticut. After leaving college Dr. Olmstead studied law at Wilkes-Barre, Pennsylvania. He entered the ministry of the Methodist Episcopal Church in 1882. His appointments have been as follows: Wyoming Conference—April, 1882, to April, 1883, Oneonta Plains, New York; April, 1883, to April, 1885, Laurens, New York, and Oneonta Plains; April, 1885, to April, 1888, Great Bend, Pennsylvania; April, 1888, to April, 1890, Sayre, Pennsylvania; April, 1890, to April, 1894, Broad Street Church, Norwich, New York; April, 1894, to April, 1899, Tabernacle Church, Binghamton, New York. Genesee Conference—April 17, 1899, to October 10, 1904, Asbury Church, Rochester, New York. Holston Conference—October 10, 1904, to April 21, 1909, First Church, Knoxville, Tennessee. St. Louis Conference—April 21, 1909, Grand Avenue Church, Kansas City, Missouri. He was trustee of Wesleyan University in 1896 and 1897.

During his pastorate in New York, Pennsylvania and Tennessee, Dr. Olmstead was in frequent demand as a lecturer. In 1889, 1896, 1901 and 1908, he toured the Old World and his letters on foreign travel have been widely read.

ANDREW J. HAZELTON

Manager of the Hydraulic-Press Brick Company, and a Recognized Expert in His Line.

ANDREW J. HAZELTON, manager of the Hydraulic-Press Brick Company of Kansas City, and one of the brick experts of the West, was born in Indiana, April 9, 1862, the son of James J. and Elizabeth Hazelton. Both parents were born in Ohio.

After obtaining the usual common school education, Mr. Hazelton became associated with the brick industry and, after informing himself on the methods of manufacturing and the details of the business, he was made manager of the Hydraulic-Press Brick Company in Chanute, Kansas, where he served for five years. He then went to Omaha, Nebraska, and for four years served in the same capacity, being made manager of the Kansas City Company, effective March 1, 1912.

In 1892, Mr. Hazelton married Josie L. Leitch. They have one child. Mr. Hazelton is a member of the Knights of Pythias and the Elks.

CHARLES PERVINE SHIPLEY

Executive Head of the Charles P. Shipley Saddlery and Mercantile Company, Established Twenty-seven Years Ago.

CHARLES PERVINE SHIPLEY, youngest son of Aaron and Elizabeth Shipley, was born October 27, 1864, in Wooster, Ohio, where he received a common school education and learned the harness and saddlery trade. He came to Kansas City in 1884 and in August, 1885, started to manufacture leather goods on a capital of $300, borrowed from a friend. The business prospered and gradually expanded until today the name of Shipley is known in practically every corner of the earth where leather goods are used.

In 1910 Mr. Shipley erected the Shipley Building at the Kansas City Stock Yards, one of the first ever constructed for this kind of business. It contains 24,000 square feet of floor space and every modern appliance for the making of leather goods.

Mr. Shipley married Miss Cora May Hendrickson in 1886, and to them three children were born. The second son, Clyde Lee Shipley, is associated in the business with his father as vice-president and sales manager.

The Shipley Company understands, through a quarter century of association, the Stock Yards and Western cowboy trade, and for the convenience of its customers compiles a catalog, showing leather goods and uniforms representing Western life in all its phases. More than 100,000 of these catalogs have been distributed.

Mr. Shipley is also president of the Western Harness and Manufacturers' Association, and is active in all measures that tend to make Kansas City a better place to live in

PHILIP KRAUS

A Pioneer Merchant in Kansas City and Clay County; Now Retired from Active Business.

PHILIP KRAUS, who in 1857 established an Indian trading business out of Kansas City, and who for twenty-one years was postmaster at Harlem, in Clay County, was born in Germany, April 26, 1831, the son of Johann and Katherine Kraus, who came from near the Switzerland border in Germany.

Mr. Kraus came to America in 1850, his capital being twenty-five dollars in money and the determination to make a success. For several years he sold oilcloth coverings for tables and in 1854 he went to Madison, Wisconsin, where he and his brother went into the hotel business. In 1857 Mr. Kraus went to St. Louis by boat and then up the Missouri River to Kansas City, arriving in May, 1857. He engaged in a general mercantile business. One of his stores, located in Shawnee, was destroyed by fire in 1863 and in that year Mr. Kraus went to Fort Scott and Fort Smith, returned to Kansas City in 1866 and established himself on the Clay County side of the river. In 1871 Mr. Kraus bought several pieces of property in Kansas City, which today are of great value.

In 1872 Mr. Kraus married Katherine Klamm, who died in 1876. One daughter died in infancy and a son, John P., is now a resident of Kansas City and assists his father in the management of his interests.

W. WALLACE GREENE

State Senator from the Seventh District and a Prominent Attorney of Kansas City, Missouri.

WALLACE GREENE, associated with the law firm of Cook & Gossett, and state senator from the Seventh District of Missouri, was born in Jackson County, Missouri, October 13, 1872, the son of Thaddeus W. and Eliza A. Greene. Both parents were natives of Kansas City, the Greene family having been pioneers in the county.

After obtaining a good common school education, Mr. Greene decided to make law his profession and entered the Kansas City School of Law, from which he was graduated in 1900. July 23, 1903, he married Miss Edna L. Coleman. They have one child.

Being a man of sterling qualities, a native of the county, and known by almost every old family in it, Mr. Greene was made the candidate of the Democratic party for state senator from the Seventh District in the campaign of 1908. He was elected by a fine majority and his record in the state senate has been such that the judgment of the voters has been fully vindicated.

EDWIN OTIS MOFFATT

President Moffatt Commission Company, one of the best known Grain Firms in the Southwest.

EDWIN OTIS MOFFATT, president of the Moffatt Commission Company, was born in LaSalle, Illinois, November 12, 1854, the son of Edwin R. and Mary O. (Williams) Moffatt. The Moffatt family in America began when three brothers arrived from Scotland on the Mayflower. The subject of this sketch is a direct descendant of one of those brothers. His father and mother were natives of New York.

Mr. Moffatt completed the grade schools and lacked one year of finishing the high school course, most of his schooling being obtained in Freeport, Illinois. October 3, 1883, he married Mary C. Johnston in Freeport. They have three children, a son living at home, a daughter married and living in Japan, and a daughter now in Germany, studying music.

From 1870 to 1879, Mr. Moffatt was employed in railroad offices in Chicago. In the latter year he went into the wholesale coffee and spice business in Kansas City. While in the coffee and spice business at Second and Main streets, under the firm name of Smith & Moffatt in 1886, the building was blown down. Mr. Smith was killed and Mr. Moffatt narrowly escaped death. T. G. Beaham took Mr. Smith's place in the firm after the tragedy. In 1890, Mr. Moffatt went into the grain business and the Moffatt Commission Company is now one of the best known firms in the southwest.

Mr. Moffatt is a member of the Board of Trade in several cities and a member of the principal clubs in Kansas City.

JUNIUS B. IRVING

President of the Irving-Pitt Manufacturing Company and the Irving-Pitt Realty Company.

JUNIUS B. IRVING, whose connections with the manufacturing interests of the Southwest have made him one of the most prominent men in Kansas City, was born in Ithaca, New York, June 7, 1870, the son of John and Lydia Irving, of Scotch-English ancestry.

Mr. Irving received his education in New York and engaged in a general book binding business prior to his coming to Kansas City. In 1901 he came West and decided that Kansas City offered him a promising field. In 1904 the Irving-Pitt Manufacturing Company was organized and today it is one of the largest concerns of its kind in the Southwest, occupying a beautiful building of its own. The company makes all kinds of loose leaf books and office devices. Besides being president and actively engaged in the management of this business, Mr. Irving is also president of the Irving-Pitt Realty Company.

In June, 1893, Mr. Irving married Anna Murphy of Chicago, Illinois. He is a Mason and a Shriner, a member of the Elks lodge, belongs to the Kansas City Automobile Club, the Chicago Athletic Club, the Rotary Club and as a member of the Commercial Club has played a prominent part in many of the recent campaigns to boost Kansas City as a commercial center.

CHARLES J. SCHMELZER

President and Treasurer of the Schmelzer Arms Company and One of Kansas City's Foremost Citizens.

CHARLES J. SCHMELZER was born in Hartford, Connecticut, July 23, 1856. His father, John F. Schmelzer, a native of Oldenburg, Germany, came to America in 1844 and settled in Hartford, Connecticut, where he was associated with the Colt's Armory until he came west in 1857. In that year he went to Leavenworth, Kansas, and began the business which is now conducted by the Schmelzer Arms Company. The mother of Charles J., before her marriage, was Matilda Horst, a native of Osterbruck, Germany.

Charles J. Schmelzer spent his boyhood days in Leavenworth, where he attended the public schools, becoming associated with his father's business at the age of sixteen years. When he was twenty-five years old his father admitted him to partnership, and upon his father's retirement from business in 1887, when the firm moved to Kansas City, the son became the executive head of the establishment. In 1896 the business was incorporated as the J. F. Schmelzer & Sons Arms Company, with a capital of $75,000. In 1907 this was increased to $300,000. In the half century of its existence the concern has grown from a small gun shop to one of the largest exclusive sporting goods houses in the world.

January 12, 1887, Mr. Schmelzer married Miss Alice Ide, daughter of Judge H. W. Ide, of Leavenworth. They have a son, Harvey J., and a daughter, Alice.

Mr. Schmelzer is a prominent member of the Commercial Club and has been one of the real boosters for Kansas City for more than a generation. He belongs to the Kansas City Athletic Club, Evanston Golf Club, Horton Gun Club, Minnesouri Angling Club, and there has been no movement in which the city has been interested in which Mr. Schmelzer has not been conspicuous. He is a truly representative example of the living, breathing "Kansas City Spirit."

J. FRANK MARTIN

Manager of the Buick Motor Company's Kansas City Branch and a Recognized Authority on Automobiles.

J. FRANK MARTIN, well known automobile man and Kansas City manager for the Buick Motor Company, was born in New York City, August 1, 1870, the son of George C. and Josephine B. Martin. His father was a native of New York City and his mother was born in Newburgh, New York.

After finishing the common schools, Mr. Martin spent three years in Columbia University in New York City studying engineering. He then came west, where he has been associated with the automobile industry for several years. His ability as an executive officer and his knowledge of the motor car industry brought him quick recognition in the Southwest and he was recently placed at the head of the Buick Motor Company's Kansas City branch, one of the oldest automobile houses in this part of the country and one doing an enormous business.

February 8, 1899, Mr. Martin married Pearl Sprague of Olathe, Kansas.

FERNANDO P. NEAL

President Southwest National Bank of Kansas City and Former Member of Park Board.

FERNANDO P. NEAL, a banker known throughout the Southwest, president of the Southwest National Bank, one of the strongest financial institutions in the state, was born at Knoxville, Iowa, May 12, 1855, the son of J. E., and Catherine Neal. His father was born in New York state and his mother in Ohio.

Following his common school education, Mr. Neal attended William Jewell College. January 27, 1880, he married Ida D. Adkins. They have three children.

Mr. Neal became directly associated with the financial history of Kansas City in 1888 on his arrival here. The following year he was made vice-president of the Union National Bank and continued with that institution until it ceased to exist in 1908. In that year the Southwest National, now having a capital and surplus of $1,200,000, was organized with Mr. Neal as the executive head. From the very first it has been a great success.

In politics Mr. Neal is independent. A conservative financier, he has always been interested in seeing Kansas City make a steady and solid, rather than a boom, progress and he has taken a keen interest in all the recent campaigns for municipal improvement. Mr. Neal is a member of the Kansas City Club, the Mid-Day Club and the Evanston Golf Club.

SAM SPARROW

Member Law Firm of Conkling, Rea & Sparrow, and a Prominent Democratic Leader in Jackson County.

SAM SPARROW, of the law firm of Conkling, Rea & Sparrow, a prominent Democratic leader in Kansas City, but never a candidate for political favors, was born in Jamesport, Missouri, October 1, 1870, son of Thomas J. and Elizabeth J. Sparrow. His father was a native of Shelby County, Missouri, and his mother was born in Daviess County, Missouri.

After obtaining a common school education, Mr. Sparrow entered the law department of Missouri University, from which he was graduated in 1893. He came then to Kansas City and began practice, meeting with remarkable success from the first, and today the firm of which he is a member is one of the most substantial in the state.

October 21, 1896, Mr. Sparrow married Miss Russie E. Kissinger.

A strong Democrat, Mr. Sparrow has rendered efficient service to his party and the public. He is a member of the Elks Lodge and also belongs to the Knights of Pythias.

FREDERICK A. WOLF

Hat Manufacturer; Proprietor of One of the Most Prosperous Young Businesses in Kansas City.

FREDERICK A. WOLF, hat manufacturer, was born in Germany March 11, 1869, son of Frederick W. and Maria W. Wolf. After obtaining a public school education he came to America and learned the hat making trade.

March 1, 1907, Mr. Wolf started in the hat manufacturing and repairing business at 721 Walnut street, doing all the work in his factory himself. He now employs a considerable force and his business is one of the most successful in the city.

Mr. Wolf is a member of the Moose, Independent Order of Foresters, Modern Woodmen of America, and National Union. March 26, 1890, he married Sophia M. Seitz of Cleveland, Ohio. They have one daughter.

GEORGE ALBERT BOND

Prominent in the Automobile Industry of Kansas City.
President of the Bond Motor Company.

GEORGE ALBERT BOND, president of the Bond Motor Company, one of the oldest and most successful automobile institutions in Kansas City, was born in Illinois, July 21, 1868. His father, James Bond, and his mother, Mary E. Bond, were both natives of Illinois.

The success of the institution of which Mr. Bond is the head reflects his business ability. Politically he is a Republican and although he has never held office, he is none the less actively interested in civic progress.

Mr. Bond married Miss Emma J. Antoni, July 7, 1898. Two children, a daughter and a son, have been born to them.

Mr. Bond was reared and educated at Hannibal, Missouri, coming to Kansas City in 1886. He is a member of the Commercial Club, the Kansas City Club, the Elm Ridge Golf Club, the Automobile Club and is a Mason and an Elk.

W. B. ROBERTS

General Manager Kansas City Branch of the W. W. Kimball Piano Company.

W. B. ROBERTS, a pioneer in commercial Kansas City, was born July 23, 1848, on a farm in Kendall County, Illinois. At the age of fourteen he went to Chicago to shift for himself. Standing in front of Reed's Temple of Music on Dearborn street one day, he was watching workmen remove a large plate glass. The young spectator thought the big glass was about to fall and he jumped in to assist the men, his action attracting the attention of Mr. Reed, who gave him a job immediately, notwithstanding his youth. From that day he became a fixture with the Reed concern and remained so until its failure in 1879, when he accepted a position of responsibility with the W. W. Kimball house.

In 1882 Mr. Roberts was sent to Kansas City to manage the Kimball Company's local branch. His first location was on Main street between Seventh and Eighth streets. After nine years of increased business it became necessary to hunt more commodious quarters and Mr. Roberts moved to Walnut street between Ninth and Tenth streets, where he remained until the disastrous fire of 1905. Prior to the fire he was contemplating moving again into larger quarters and when he found his old quarters in ashes with characteristic promptness he selected his present location at 1009-11 Grand avenue.

While building a great business Mr. Roberts has not neglected his duty to friends and city and today he is one of the most liberal-minded boosters Kansas City has. He is a member of the Kansas City Club and the Kansas City Athletic Club and is one of the oldest members of the local Elks' Lodge.

In 1878 Mr. Roberts married Miss Cella I. Taylor. They have two sons, W. B., Jr., and Taylor. The Roberts home in Mellier Place is one of the handsomest in the city.

ALBERT DIX FLINTOM

Branch Manager of the General Film Company and a Large Operator in Leases.

ALBERT DIX FLINTOM, manager of the Kansas City and St. Louis branches of the General Film Company, president of the Kansas City Leasehold & Improvement Company, president of the Twelfth Street Leasehold & Improvement Company, and a director of the Mercantile Bank, came to Kansas City from Lawrence, Kansas, in 1900.

Mr. Flintom was born in Lawrence, Kansas, December 10, 1872. His father, W. J. Flintom, was a native of Vermont, and his mother, Jetta Graham Flintom, came to America from Ireland.

Kansas City first called Mr. Flintom through the medium of a little "want ad" published by the National Bank of Commerce, which institution was in search of a bank clerk. He had been a teller in the Lawrence National Bank. Prior to that he had been employed on the Lawrence Daily Journal at wages ranging from $1.25 a week to $9.00 a week.

At the end of seven years he resigned from the management of the bookkeeping department of the National Bank of Commerce, where he had two hundred and fifty men working under him and was receiving $2,500 a year. He invested his savings in the Yale Amusement Company which had long attracted him. In the meanwhile he had bought up options on Broadway property, through which he realized $4,500 in one month. Eventually he bought most of the stock of the amusement company in which he was interested and managed the business at a salary of $4,500. He later organized a film exchange in Kansas City which was sold to the General Film Company of New York about a year ago at an enormous profit. He was appointed to the management of the Kansas City and St. Louis branches.

Mr. Flintom married Miss Ned Jaynes in November, 1906. They have one child, a son, Lathrop B. Flintom. Mr. Flintom is a Republican.

GRANVILLE M. SMITH

President of the Commonwealth National Bank and Keenly Interested in All Municipal Improvement Matters.

GRANVILLE M. SMITH, one of the prominent bankers of the Southwest, president of the Commonwealth National Bank, was born in Adams County, Ohio, December 10, 1860, the son of Samuel M. and Amanda J. Smith, who were both natives of Ohio. After completing the common schools Mr. Smith attended Cornell College at Mount Vernon, Iowa.

Going into the general banking business, Mr. Smith finally located in Kansas City in 1898. He was associated with the National Reserve Bank and the Central National Bank for a time, and in 1911 when the Commonwealth National Bank was established he was made president of the organization, which from the first has taken a place in the first rank of banking institutions of the Southwest.

March 2, 1885, Mr. Smith married Annie B. Pinnell. They have one daughter, Marguerite, and three sons, Granville M., Jr., Niel, and George.

Mr. Smith is a Republican, member of the Kansas City Club and the Knife and Fork Club and takes a keen interest in all municipal improvements.

STEPHEN HENRY VELIE

One of the Most Prominent Implement Men in the United States; An Officer in the Deere Company.

STEPHEN HENRY VELIE, known the world over as one of the master minds behind the gigantic John Deere Implement business, an executive officer in six great manufacturing concerns and a director of a very successful bank, was born in Princeton, Illinois, October 20, 1862, the son of Stephen Henry Velie and Emma Deere Velie. John Deere, father of Mr. Velie's mother, in a very literal sense revolutionized agricultural methods the world over, being the inventor of the steel plow and the founder of the Deere Company, which now manufactures farming implements, wagons, etc., which are sold everywhere.

Mr. Velie, with only that education which he was able to obtain in common schools and the university of experience, is today one of the most refined and sagacious business men in the United States. He has mastered every phase of the implement business. A Republican, politically, he has never sought office but has always taken a loyal citizen's interest in municipal, state and national affairs.

July 6, 1884, Mr. Velie married Emma Ainsworth. They have one son, Thomas A. Velie. Following are the executive offices held by Mr. Velie: Vice-president Velie Motor Vehicle Company, Moline, Illinois; president Velie Saddlery Company, Kansas City, Missouri; president Fort Smith Wagon Company, Fort Smith, Arkansas; secretary and manager John Deere Plow Company, Kansas City, Missouri; vice-president Velie Carriage Company, Moline, Illinois; vice-president Marseilles Manufacturing Company, East Moline, Illinois; director Southwest National Bank, Kansas City, Missouri.

CHARLES H. BOOB

Secretary Kansas City Sash and Door Company, one of the Largest in the Central West.

CHARLES H. BOOB, secretary of the Kansas City Sash and Door Company, was born December 5, 1856, in Mifflenburg, Union County, Pennsylvania, the son of Joseph and Mary Boob, who were also natives of Pennsylvania.

After obtaining the usual common school education, upon his father's death, Mr. Boob went to Kansas and continued the general contracting business which his father had established. In 1880 he moved to Kansas City and became connected with Lovejoy Planing Mill. He remained eighteen years with that company and mastered the business down to the last detail. In 1902 he became interested in the Kansas City Sash and Door Company, of which he is now secretary.

December 28, 1882, Mr. Boob married Addie F. Wilson. They have one daughter. Mr. Boob is a man who has made his own success, and his industry and sterling business integrity command the respect of his business associates and an extensive patronage. The Kansas City Sash and Door Company is one of the largest firms of its kind in the Central West, and is one of the prominent commercial interests of the city.

Mr. Boob is a member of the Masons and the Modern Woodmen.

GEORGE H. EDWARDS

Republican Member Upper House of City Council; President of the Edwards & Sloane Jewelry Company.

GEORGE H. EDWARDS, member of the upper house of the city council and president of the Edwards & Sloane Jewelry Company and the Mercantile Bank, was born in St. Louis, Missouri, May 25, 1860, the son of Richard and Betsy J. Edwards. His father was well known throughout Illinois, having served as president of the State Normal University and later as state superintendent of public instruction. He was the author of the Illinois Compulsory Education Law.

After having spent several years traveling for Chicago and New York jewelry houses, Mr. Edwards came to Kansas City in 1888 and went into business for himself, in which he has met with remarkable success. He early took an interest in politics and became a prominent member of the Republican party's counsel. He is now serving his second term as an upper house alderman.

In 1889 Mr. Edwards married Miss Belle Dix of Lawrence, Kansas. They have two sons and four daughters.

Besides taking care of his many personal interests, Mr. Edwards has always found time to take a prominent part in all municipal improvement campaigns and has stood for "business administration" and a "square deal" in the city government.

WALTER L. GRUSH

President W. L. Grush Produce & Commission Company, One of the Largest Commission Houses in Kansas City.

WALTER L. GRUSH, president of the W. L. Grush Produce & Commission Company, was born in Springfield, Illinois, September 22, 1867, the son of Martin Luther and Elizabeth Grush, who were both natives of Maryland.

Mr. Grush's extraordinary success has been of the kind which we are pleased to designate as "self-made." In 1887 he went into the produce commission business in a small way. For one year he was located in Topeka, Kansas. Then he moved to Kansas City, where the enterprise has been enlarged and built up until today the W. L. Grush Produce & Commission Company is one of the largest concerns of its kind in the Southwest. Before going to Topeka, Mr. Grush lived in Howard County, Missouri.

March 21, 1896, Mr. Grush married Miss Neva May.

Mr. Grush is a director of the Mercantile Bank of Kansas City and a man who takes a keen interest in the commercial welfare of the city.

In politics Mr. Grush is a Republican.

JOHN P. PRESCOTT

Civil Engineer; President of the Terminal Warehouse Company and Interested in Several Manufacturing Concerns.

JOHN P. PRESCOTT, president of the Terminal Warehouse Company, was born February 4, 1859, in Spirit Lake, Iowa, the son of John S. and Mary Harris Prescott. His father was a native of New York and his mother was born in Delaware. His ancestors came from England in 1640 and settled in Massachusetts, near Boston.

After finishing his school work, Mr. Prescott became engaged in the construction business, and from 1878 to 1898 he handled a large amount of railroad construction in the West, Mexico and Central America. In 1898 he came to Kansas City and became associated with the Terminal Warehouse Company, of which he is president. He is also interested in several manufacturing concerns, one of them doing an extensive business in artificial limbs.

December 20, 1892, Mr. Prescott married Martha Anderson. A Republican in politics, Mr. Prescott is a man alive to the interests of the city and has always shown a willingness to go to the front for any project which is for the betterment of financial or industrial conditions.

ERNEST LOW BRUNDRETT

President Kansas City, Missouri, Gas Company and Wyandotte County, Kansas, Gas Company.

ERNEST LOW BRUNDRETT, president of the Kansas City, Missouri, Gas Company and the Wyandotte County, Kansas, Gas Company, was born in Manchester, England, February 18, 1861, the son of Elisha and Margaret Ann (Malcolm) Brundrett. His father was a native of Manchester and his mother was born in Dundee, Scotland.

Mr. Brundrett was graduated in 1877 from the Manchester Grammar school and prepared himself for the profession of an accountant.

In 1886 he came to the United States and directly to Kansas City. Since 1888 he has been associated with the interests which have furnished the two Kansas Citys with gas. Being a man of executive ability, he at once took a prominent place in the management and was rapidly promoted.

Mr. Brundrett married Mabel Constance Barningham, of Bowden, Cheshire County, England, February 17, 1909. They have one son.

In politics, Mr. Brundrett is an Independent. He has always been a fine friend to the newspaper writers and, although one of the busiest men in Kansas City, is democratic and easily approached. He is one of the first associate members of the Kansas City Press Club.

CHARLES COE BREYFOGLE

Successful Real Estate Dealer and Secretary of the Deatherage Lumber Company.

CHARLES COE BREYFOGLE, one of Kansas City's successful real estate dealers and secretary of the Deatherage Lumber Company, is another contribution of Kansas to Kansas City progress. He was born near Lenexa, Kansas, January 3, 1869. His father, Lewis W. Breyfogle, was a native Ohioan, having been born near Columbus, and his mother, Laura A. Breyfogle, was born at Valparaiso, Indiana.

Mr. Breyfogle inherited his activity in Kansas City real estate from his father, who was interested in real estate in and around Kansas City from the time he moved to Olathe, Kansas, in 1860, until his death. Also, the elder Breyfogle was president of the First National Bank of Olathe from the day it was founded throughout the remainder of his life.

Charles C. Breyfogle was a student in Baker University at Baldwin, Kansas, but business life drew him away from the school before he had graduated. He married Marian Deatherage, February 18, 1902. They have one child, a daughter.

Mr. Breyfogle is a Republican, but the activity of Kansas City real estate has left him no time to seek public office. He came to Kansas City from Olathe ten years ago when his interests in and around Kansas City demanded his presence here. He is a member of the Masonic Lodge.

CHARLES C. CLEMONS

President C. C. Clemons Produce Company; One of the Leading Produce Merchants of the Southwest.

CHARLES C. CLEMONS, president of the C. C. Clemons Produce Company and one of the prominent produce merchants of the Southwest, was born in Covington, Kentucky, July 25, 1839, the son of Charles D. and Mary Clemons.

For forty-four years Mr. Clemons has been a conspicuous figure in the commercial life of Kansas City. He came here from Alabama in April of 1868 and started in the produce business. From the first his efforts met with success and today his company is doing one of the most extensive produce businesses in the Central West. He has been a member of the Produce Exchange since it was first organized and twice has served as its president. Established in 1868, the C. C. Clemons Produce Company was incorporated in 1908.

February 18, 1869, Mr. Clemons was married. He has two daughters. He is a member of the Commercial Club and has taken a prominent part in many of the campaigns for municipal improvement. Politically he is a Republican.

NUGENT J. FLYNN

Member of the Firm of Richards & Flynn, Amusement Promoters and Theater Owners.

NUGENT J. FLYNN, a member of the firm of Richards & Flynn, owning and operating several high-class moving picture theaters in Kansas City, was born in Brookfield, Missouri, February 15, 1882, the son of William and Martha Earl Flynn. His father was born in Lackagh, Ireland, and his mother in Indianapolis, Indiana.

After obtaining a common school education, Mr. Flynn went to business college and prepared himself to be a stenographer and private secretary, in which positions he worked for several years. Realizing that Kansas City was a promising field for high-class amusement enterprises, Mr. Flynn, with Mr. Richards, built and is operating two of the best moving picture houses in the city and a third is under construction.

Mr. Flynn is a Democrat, single, and a young man of industry and exceptional business ability. He is a member of the Moose Lodge.

JOSEPH M. GOLDSMITH

President of the Elgin Dairy Lunch Company and a Successful Self-made Business Man.

JOSEPH M. GOLDSMITH, president of the Elgin Dairy Lunch Company and interested in several other commercial ventures in Kansas City, was born in Rochester, Indiana, March 29, 1878, the son of David and Jennie Goldsmith, both natives of Germany.

Mr. Goldsmith is one of the few successful men in Kansas City who had to fight for everything they obtained in the way of education. Starting early in life to shift for himself, he went to Chicago, where for several years he was a newsboy. Successful in various minor mercantile undertakings, he came to Kansas City in 1900 and was immediately employed by Jones Brothers, who were then building up a great department store business. For seven years Mr. Goldsmith remained with that firm until repeated promotions had placed him in one of the most important executive positions in the organization.

In 1907, Mr. Goldsmith decided he would enter business for himself, and under protest from his employers he resigned his place in the store and organized the Elgin Dairy Lunch Company, which now operates five lunch rooms in Kansas City. Mr. Goldsmith made the concern a big success from the first month.

By no means the least important feature about Mr. Goldsmith is his friendship for the newsboys. In 1911 he gave them a Thanksgiving Day dinner, repeating the performance on Christmas Day of the same year. He is intimately acquainted with almost every newsboy in the city. He is a Shriner and one of the most ardent boosters of Kansas City.

BESTOR GASTON BROWN

Manager of the Western Office of The M. C. Lilley & Company of Columbus, Ohio.

BESTOR GASTON BROWN, manager of the Western office of The M. C. Lilley & Company of Columbus, Ohio, was born November 22, 1861, at Bluffton, Wells County, Indiana, the son of George Summerfield and Martha Ellen (Karn) Brown. His paternal ancestors were Quakers of Scotch descent and were in Wm. Penn's colony in Pennsylvania. His maternal ancestors were Germans. His father was a native of Ohio and his mother was born in Indiana.

Completing the public schools, Mr. Brown continued his education in the University of Michigan and later in Cornell University. For a time he followed the newspaper profession, being city editor of the Topeka Commonwealth, dramatic and sporting editor of the Topeka Capital, and a special correspondent for papers in other cities. December 7, 1884, he married Emma Jane Kellam of Topeka, Kansas. One daughter, Helen May Brown, was born to them, the happy union being broken three years after the marriage by the death of Mrs. Brown.

Besides building a very successful business career, Mr. Brown has found time to make himself, as Thomas E. Dewey said in his biographical sketch, "the most accomplished as well as the most distinguished Mason" in Kansas, where he was for years the leader of all things Masonic. Mr. Brown has been through all the degrees of Ancient Craft Masonry, Capitular Masonry, Cryptic Masonry, Christian Knighthood, Red Cross of Constantine, and the Ancient and Accepted Scottish Rite, the most of his work having been received in Topeka. From the very beginning of his residence here Mr. Brown took a conspicuous place in commercial Kansas City. Once a newspaper man, always one, Mr. Brown is looked upon as a member of the profession by the newspaper men of Kansas and Missouri.

WILLIAM THOMAS BLAND

President of the McPike Drug Company, and for Years Conspicuous in Kansas City's Commercial History.

WILLIAM THOMAS BLAND, president of the McPike Drug Company, was born in Weston, West Virginia, in 1861, the son of William John and Columbia Madison (Jackson) Bland. Both parents were native Virginians.

Mr. Bland was graduated from the University of West Virginia in 1883, and from the law department in 1884. He moved to Atchison, Kansas, in 1887 and was elected county attorney in 1890 on the Democratic ticket, mayor of Atchison in 1893, judge of the Second judicial district in 1895 and re-elected in 1899. He resigned in 1902 to become vice-president of the McPike Drug Company, which in 1904 was removed to Kansas City. He became president in February, 1911. In 1907 he was elected president of the Manufacturers and Merchants' Association and when, in 1909, it, with the Commercial Club and the Business Men's League, amalgamated under the name of the Commercial Club, he was made president of the new organization. During his administration $1,250,000 was raised by public subscription to build boats to navigate the Missouri River, the controversy between the railroads and the two Kansas Citys relative to obstructions in the Kaw River, aggravating local flood situations, was settled and the work of the Kaw River Drainage Commission was permitted to proceed.

At the April, 1912, election Judge Bland was chosen a member of the School Board. He is a director of the Commerce Trust Company and the Kansas City Missouri River Navigation Company and is a member of the Board of Governors of the Lakes-to-the-Gulf Deep Waterways Association. He has been repeatedly urged to make the race for mayor of Kansas City and also for Congress, but has declined. He is a member of the Sons of the Revolution.

In 1891 Judge Bland married Bertha H. McPike. They have one son, William Thomas, Jr.

WILLIAM B. HILL

President Ash Grove Lime and Portland Cement Company, One of the Largest in the Country.

WILLIAM B. HILL, president of the Ash Grove Lime and Portland Cement Company, was born in Pleasant Hill, Miami County, Ohio, October 8, 1854, the son of Thomas and Mary A. Hill.

As Mr. Hill expresses it, his education for the most part was received in "Clod-Hopper College." The success to which Mr. Hill has attained is evidence that in whatever college he studied he got all that was to be learned. For a time he was in the grain and live stock business, making his headquarters in Carthage, Missouri. In 1886 he came to Kansas City and became associated with the Portland cement interests, now being president of the Ash Grove company, manufacturing lime and Portland cement, and one of the largest concerns of its kind in the United States.

In 1885 Mr. Hill married Fannie Harding. In politics Mr. Hill is a Republican. He is a man who is proud of the city and state and has always been ready to do what he could to advance the interest of Kansas City. He is a member of the Masons, a director of the Mid-Day Club, belongs to the Evanston Golf Club, the Kansas City Athletic Club and the Railroad Club.

CHARLES A. BERGFELDT

One of the Leading Tailors in Kansas City, President of the Bergfeldt-Roueche Tailoring Company.

CHARLES A. BERGFELDT, president of the Bergfeldt-Roueche Tailoring Company and one of the leading tailors in Kansas City, was born in Stockholm, Sweden, January 31, 1866, the son of Alfred and Emily S. Bergfeldt, both natives of Sweden.

Coming to America, Mr. Bergfeldt went into the tailoring business and finally located in Kansas City where he has built up one of the most extensive patronages enjoyed by any tailoring firm in the Southwest. Many of the best dressed men of Missouri, Kansas and Oklahoma keep standing orders with Mr. Bergfeldt's house.

June 29, 1892, Mr. Bergfeldt married Hannah G. Erickson. They have a daughter, Mildred, and a son, W. Harold.

EDWARD WINSTANLEY

Chief Deputy County Clerk of Jackson County and Noted Throughout Missouri as a Democratic Party Worker.

EDWARD WINSTANLEY, for years one of the best known workers in the Democratic party and now chief deputy county clerk for Jackson County, was born in London, England, in 1850, the son of Edward Newnam and Helen Glanville Winstanley.

Mr. Winstanley was educated in Nutgrove College, Dublin, Ireland. He came to the United States when sixteen years old and to Kansas City thirty-five years ago. In 1879 he married Sallie E. Dunne of Independence, Missouri. They have four children.

For many years Mr. Winstanley has rendered valuable service to both the county and city. He has served as superintendent of the county court house, purchasing agent for the city and deputy probate clerk for the county. He has always been a splendid friend to the newspaper writers of the state who have come in contact with him almost daily for the last decade.

Mr. Winstanley is a member of the Elks and Moose Lodges.

HENRY LEE JARBOE, JR.

Prominent in Financial Circles of the Southwest and President of the Drovers National Bank.

HENRY LEE JARBOE, JR., president of the Drovers National Bank of Kansas City, was born in Burlington, Kansas, July 21, 1875, the son of Henry Lee and Addie Jarboe. His father was born in Missouri and his mother in Illinois.

Born and reared on a farm in Coffey County, Kansas, Mr. Jarboe moved to Marlow, Indian Territory, in January, 1893, and organized the Bank of Marlow, acting as cashier until he disposed of his interest in 1901. He then went to Chickasha, Indian Territory, as a junior member of the Gilkey-Jarboe Hardware Company, a wholesale and retail firm of which he was secretary and treasurer for several years. He organized the Chickasha Trust Company in 1901, which was absorbed by the Oklahoma State Bank of Chickasha, of which institution he was president until it was absorbed by the Oklahoma National Bank, of which also he was president. In 1910 Mr. Jarboe moved to St. Louis, where he became vice-president of the National Stock Yards National Bank, National Stock Yards, Illinois. He resigned that position in January, 1911, to accept the presidency of the Drovers' National Bank of Kansas City, Missouri.

April 24, 1901, Mr. Jarboe married Pearle Haight, of Burlington, Kansas. They have three children, Thomas Wade, Lillian and Henry Lee, III.

Politically Mr. Jarboe is a Republican. He belongs to the Masonic orders up to and including the Knights Templar; is a member of Ararat Temple, Ancient Order of the Mystic Shrine; is an Elk and a member of the Evanston Golf Club and the Kansas City Athletic Club.

PRESTON K. DILLENBECK

Founder and President of the Dillenbeck School of Oratory, Kansas City, Missouri.

PRESTON K. DILLENBECK, one of the prominent instructors of oratory in the West, founder and president of the Dillenbeck School of Oratory of Kansas City, was born in Canajoharie, New York, March 20, 1859, the son of William H. and Tenette Dillenbeck. His ancestors were of Dutch extraction and were pioneers in the Mohawk Valley of New York.

After attending the public schools, Professor Dillenbeck attended the Fort Plain Collegiate Institute where he made a specialty of oratory and public speaking. He came West and took a position with the Fulton and Trueblood School of Oratory from which place he was called to Kentucky University at Lexington, Kentucky, where for four years he occupied the chair of oratory and public speaking. He resigned from the faculty there, to come to Kansas City and establish the school of oratory which bears his name and which for nineteen years has been one of the leading schools of its kind in the Central West.

In 1892, Professor Dillenbeck married Miss Lillie L. Lash of Linneus, Missouri. They have two children Catherine and Jocelyn. Professor Dillenbeck is a Mason and in politics is a Republican. His school in Kansas City has always maintained a high standard and among its graduates are numbered several who are now stars in the dramatic world.

B. HOWARD SMITH

President of the Consumers' Bread Company, Largest Bread and Baking Company in Kansas City.

B HOWARD SMITH, president of Kansas City's largest bread and baking concern, the Consumers' Bread Company, was born in Scott County, Indiana, the son of H. S. and Lucy Smith, who were natives of Ohio.

Mr. Smith had the privilege of attending only the public schools. The knowledge and principles which have made him one of the prominent men in commercial Kansas City he obtained from the big university of experience. Having been in the bakery business for some time in various locations, Mr. Smith came to Kansas City in 1885 and engaged in the business which finally became known as the Consumers' Bread Company, of which he is the head and chief stockholder.

In 1870 Mr. Smith married Mary E. Stillie of Ohio. They have four sons and a daughter. Mr. Smith is a member of the Elks Lodge and politically is a Democrat.

WARREN NOBLE GROFF

Prominent Attorney and a Member of the Forty-fourth General Assembly of Missouri.

WARREN NOBLE GROFF, attorney and member of the Forty-fourth General Assembly of Missouri, was born in Tiffin, Ohio, April 23, 1874, son of Silas Wright and Mary Ellen (Noble) Groff. His grandfather, Warren P. Noble, was in Congress from Ohio during Lincoln's administration and was president of the first board of trustees of Ohio State University. Mr. Groff's father and mother were both born in Tiffin, Ohio.

After completing the common school course, Mr. Groff entered Notre Dame University, where he studied from 1892 to 1894, then entered Ohio State University, from which he was graduated, B.A. in 1896, and LL.B. in 1899.

Coming to Kansas City in 1901, Mr. Groff began practicing law and has built up an extensive and successful business. Being a Democrat of progressive views, when made the candidate of his party he was easily elected a member of the Forty-fourth General Assembly of Missouri and served with much credit to himself and satisfaction to his party.

Mr. Groff is a member of the Chi Phi Fraternity, Kansas City Club, University Club, Railroad Club and the Knife and Fork Club.

JOHN HOWARD KITCHEN

Member of the Firm of Lewis & Kitchen and One of Kansas City's Most Progressive Men.

JOHN HOWARD KITCHEN, one of the first men to subscribe to the million-dollar fund for the Missouri River Navigation Company and a man who has taken a great interest in industrial work in Kansas City, was born in Easton, Pennsylvania, April 4, 1870, son of Francis Andrew and Anna Margaret Kitchen. Both parents were born in Pennsylvania, of Quaker stock, and of ancestors who played an important part in the Revolutionary War. Mr. Kitchen's father was an officer in the One Hundred Seventy-fourth Pennsylvania regiment during the Civil War.

The firm of Lewis & Kitchen, dealers in ventilating and heating fixtures, was organized in 1895 and subsequently branch offices were established in Chicago. Both members of the firm are engineers and contractors and are interested in a manufacturing plant of sheet metal novelties.

Mr. Kitchen has found time, in building up an extensive and successful business, to give the city a great deal of valuable service. He is a member of the examining board of civil service; he was one of the first to respond with financial aid when the project of reviving navigation on the Missouri was brought up; he is a director of the Juvenile Hotel Association and was a member of the building committee which erected the Boys' Hotel; he was for four years a trustee of the First Congregational Church and he is a man who in an extraordinary degree lives up to the principles of the brotherhood of man.

Mr. Kitchen was educated in the manual training course of Toledo University. In 1890 he married Mabel C. Lewis, in Ottawa, Illinois. They have two sons and a daughter. Mr. Kitchen is a member of the Commercial, Evanston, Elm Ridge Golf, Knife and Fork and Engineers' Clubs and the Sons of the American Revolution.

HERMAN G. CHERRY

President and General Manager of the Stock Yards Cotton & Linseed Meal Company.

HERMAN G. CHERRY, president of the Stock Yards Cotton & Linseed Meal Company, was born May 17, 1864, in Carthage, Illinois, the son of John W. and Purlina E. Cherry. His father was born in Overton County, Tennessee, and his mother in Hopkinsville, Kentucky.

After finishing his school education Mr. Cherry became interested in live stock, locating finally at Adrian, Missouri, where he built up an extensive business. From Adrian he came to Kansas City in 1897 and went into the grain and feed business. In May, 1908, the Stock Yards Cotton & Linseed Meal Company was organized, with Mr. Cherry as president and general manager. It is now one of the largest concerns of its kind in the United States. The firm is a member of the Interstate Cotton Seed Crushers' Association, National Expellers' Cotton Seed Crushers' Association and the National Alfalfa Millers' Association.

Mr. Cherry is married, is a member of the Democratic party and belongs to the Knights of Pythias and the Hoof and Horn Club.

THOMAS MORLEDGE

Engaged in the Wholesale and Retail Fish and Oyster Business in Kansas City Since 1879.

THOMAS MORLEDGE, in the wholesale and retail fish and oyster business for thirty-three years and proprietor of the well known Morledge Restaurant, was born in London, England, the son of Joseph and Elizabeth Morledge.

Coming to Kansas City in 1879, Mr. Morledge engaged in the fish and oyster business and has built up an extensive wholesale and retail trade in that line. Eighteen years ago he opened an exclusive fish and oyster restaurant which is the finest thing of its kind in the city.

Mr. Morledge is a Democrat, but takes no active part in politics, giving all his energy to his business.

JACQUE G. L. HARVEY

Counselor for Jackson County, Missouri, and a Prominent Attorney in Kansas City.

JACQUE G. L. HARVEY, present county counselor for Jackson County and one of the prominent young attorneys in Kansas City, was born in Saline County, Missouri, January 26, 1875, the son of Jacque G. L. and Virginia Harriss Harvey, both natives of Saline County, Missouri. Mr. Harvey's four grandparents were natives of Virginia and were among the pioneers who opened Missouri to settlement. His paternal grandfather was speaker of the Missouri house of representatives in 1840. Mr. Harvey's father was a Confederate soldier.

Having obtained a common school education, reinforced by extensive reading, Mr. Harvey came to Kansas City in 1890 intent on entering the legal profession. In 1900 he was admitted to the bar. Later he served Kansas City one year as assistant city counselor and in 1909 was appointed county counselor for Jackson County and reappointed a year ago. In his general practice he is associated with the well known firm of Reed, Yates, Mastin & Harvey.

Mr. Harvey is one of the leading men in the Democratic party in Jackson County and has rendered valuable service in many of the recent campaigns. He is a member of the Elks lodge, Mid-Day Club and the Kansas City Club.

JOHN ERHARDT MUHLFELD

Vice-President and General Manager of the Kansas City Southern Railway Company.

JOHN ERHARDT MUHLFELD, one of the foremost authorities on railroad operation in the United States and vice-president and general manager of the Kansas City Southern Railway, was born September 18, 1872, in Peru, Indiana, the son of John and Kunigunda Erhardt Muhlfeld. His father was a native of Frankfort-on-the-Main, Germany, and his mother was born in Waterbury, Connecticut.

Mr. Mulhfeld's early education and training was obtained in his native town. In 1887 he worked for a time as a clerk in a drug store at $2.00 a week. Later he took a job in a coal and lumber yard. This brought him in touch with railroad men. After a course in mechanical engineering at Purdue University he began field work under Ed Rice, then building the Peru & Detroit Railway. He worked as an engine wiper and apprentice in the Wabash shops at Fort Wayne and was later made pit foreman. In 1894 through the influence of Master Mechanic Frank W. Morse he got into road locomotive service. He passed rapidly from one place to the next higher, remaining with the Wabash until the spring of 1899.

From 1899 to 1901 he was master mechanic western division Grand Trunk at Port Huron, Michigan; February to September, 1901, master mechanic at Montreal; September, 1901, to October, 1902, superintendent machinery and rolling stock Canadian Government Railroads; October, 1902, to February, 1903, assistant to general superintendent motive power, Baltimore & Ohio; February to June, 1903, superintendent motive power same road at Newark, Ohio; June, 1903, to November, 1908, general superintendent same road at Baltimore, Maryland; November, 1908 to November, 1910, engaged in steam road expert work; November, 1910, became vice-president and general manager of the Kansas City Southern.

Mr. Muhlfeld married Marie Murphy in Tilton, Illinois, April 14, 1902. They have three children, Marie, Jane and John.

Much of the work done by Mr. Muhlfeld has been of international importance. Under President L. F. Loree of the Baltimore & Ohio, he developed and adapted the first Mallet type locomotive and the Walschaert valve gear to American steam roads.

WILLIAM JOHN KUPPER

President of the Kupper-Benson Hotel Company of Kansas City.

WILLIAM JOHN KUPPER, president of the Kupper-Benson Hotel Company, was born in Burlington, Iowa, September 17, 1858, of good old German stock, his father, Jacob Kupper, having been born in Bieberheim, Germany, and his mother, Miria Morlock Kupper, being a native of Wurtemburg, Germany.

Mr. Kupper is a Republican who would prefer that someone else hold the public offices while he looks after his business. He married Miss Anna Benson August 20, 1885. One daughter has been born to them.

GEORGE TEBEAU

National Baseball Celebrity and Owner of the Kansas City Team of the American Association.

GEORGE TEBEAU, who is a national baseball celebrity and one of the foremost baseball magnates of the Central West, owner of the Kansas City "Blues" of the American Association, was born in St. Louis, Missouri, in 1861, the son of Louis and Louise Bauvray Tebeau. He is married and has two children, a boy and a girl.

Early in life Mr. Tebeau became a baseball "fan," later a player and finally an owner of professional clubs. Up until two years ago he owned the Kansas City and Louisville teams in the American Association and the Denver team in the Western League. Selling the Louisville franchise, he now devotes most of his time to his Kansas City interests.

In 1900, when Ban Johnson, president of the American League, organized that body to fight the old National, he called the team that then represented Kansas City to Washington. This team was under the management of Jimmy Manning. That left the territory of Kansas City open to organized baseball and it was then that George Tebeau stepped into the breach. Mr. Tebeau at that time was interested in Denver. He placed a Western League team in this city that won the pennant in 1901. This team also won the pennant in 1902 under a different management.

The following year the American Association was organized and Mr. Tebeau transferred his Western League team over to that organization. Since then he has maintained the Association team here. The same year another Western League team was placed in Kansas City, but the territory was declared the property of the American Association and the following year this Western organization ceased to exist here. Since then the American Association team has had full sway.

JAMES A. HOUCHIN

**Known the World Over as a Breeder of Fine Horses;
A Candidate for Nomination for Governor.**

JAMES A. HOUCHIN, who although not a resident of Kansas City, finds a place in this book because of his interests in the city and his world-wide reputation as the foremost horse breeder in Missouri, was born October 10, 1869, near Atlanta, Logan County, Illinois. The first seventeen years of his life were spent upon the farm and his education was what he could obtain from four months out of the year at the country school house and three years in the schools at Lincoln, Illinois. The balance of the time his services were needed upon the farm. Having known what it is to labor, Mr. Houchin is a man who greatly respects those who live by toil. He is one of the most democratic men in the state, and is universally esteemed for the great success he has built from his humble beginning.

January 2, 1891, Mr. Houchin entered Gem City Business College at Quincy, Illinois, and completed the commercial course there in five months. About the time he had finished the college received an inquiry for a young man who understood shorthand and bookkeeping. After exchanging letters, Mr. Houchin boarded a train, went to Jefferson City, Missouri, accepted the position offered at nine dollars a week and then wired the news to his parents. He worked in the place for two years, then made a change that brought him better salary. From 1894 to the present time, Mr. Houchin has been associated with the Star Clothing Company, of which he took entire charge in 1897.

Mr. Houchin is a resident of Jefferson City, Missouri, but is known throughout the West on account of the remarkable success of his business and his connection with the breeding of high grade stock. He is the proprietor of the famous Onward Wilkes Farm which has furnished a large number of fine horses for all parts of the country. Mr. Houchin's show string always takes the lion's share of the glory when it goes into competition in the various horse shows throughout the world. Besides his interests in thoroughbred and standard horses, Mr. Houchin deals in registered Hereford cattle. Of course, being vitally interested in the stock interests of the West, Mr. Houchin has been an enthusisastic champion of Missouri and has time and again aided in campaigns for state improvements of roads and agricultural conditions.

Being a strong Democrat, a man of known ability and integrity, when the party began to look about for a candidate for governor in the 1912 campaign, hundreds of Mr. Houchin's friends pressed him to make the race for the nomination. Prior to that he had refrained from seeking political favors, and at first he positively refused to consider the requests of his friends seriously. However, when it became apparent that his friends and business associates were determined to force him into the race, he gave his consent, knowing that it meant a sacrifice of his personal interests.

In announcing his candidacy for the gubernatorial nomination, Mr. Houchin issued a very business-like statement, characteristic of the man. He summed up his platform as follows:

A practical administration of public affairs.

Agricultural instruction in the high schools of the state, and have it extended to the rural school as far as practical.

Give the boy who cannot go farther than the little log schoolhouse an opportunity the equal of the city boy.

State aid to the weak school districts of the state.

A practical effort to better the condition of labor in every form. The state should throw every safeguard around those who toil, and see that they have equal rights, protection and a square deal.

We have talked good roads; let us now start building them. Let Missouri be the first state in this movement in the Central West.

Give every citizen and every interest of the state equal, fair and just consideration.

EDWARD JOSEPH WHITE

Prominent Attorney and Author of Several Books on Legal Questions Relating to Personal Injuries.

EDWARD JOSEPH WHITE, prominent attorney and author of several books dealing with legal questions relating to personal injury cases, was born in St. Louis, Missouri, February 11, 1869, the son of Edward Charles and Euphemia Louise (Moffett) White. His father was a native of Ireland and his mother was born in Augusta, Iowa.

After completing the common school course, Mr. White entered the law department of the Missouri State University, from which he was graduated in 1891. He at once began practicing and in 1896 he was elected prosecuting attorney of Lawrence County, Missouri, which office he filled until 1898. He then became associated with the legal department of the Missouri Pacific Railway Company and later was general attorney for that line.

Coming to Kansas City in April, 1911, Mr. White at once took a prominent place in the legal fraternity, his reputation as author of well known books on legal questions having preceded him. He is the author of the following books: "Mines and Mining Remedies," "Personal Injuries in Mines," "Personal Injuries on Railroads" and "Law in Shakespeare."

In May, 1896, Mr. White married Miss Bessie Youngblood. He is a member of the University Club, Mid-Day Club and belongs to the Elks and the I. O. O. F. Politically he is a Democrat.

J. SCOTT SNIDER, M.D.

Prominent Physician and Formerly an Assistant Police Surgeon of Kansas City.

J. SCOTT SNIDER, a prominent physician and formerly an assistant police surgeon of Kansas City, was born in Centralia, Illinois, August 25, 1872, the son of A. J. and Mary E. Snider, both natives of Illinois.

After attending college at Lebanon, Illinois, he came to Kansas City and entered the University Medical College from which he was graduated in 1900. From 1900 to 1903 he served as an assistant police surgeon. Since the latter year he has been practicing with exceptional success.

Dr. Snider is a member of the Eagles and the Elks. Politically he is a Democrat.

DAVID M. PROCTOR

Prominent Attorney and a Member of the Firm of Borland, Pew & Proctor.

DAVID M. PROCTOR, of the law firm of Borland, Pew and Proctor, was born in Monroe County, Missouri, April 21, 1881, the son of James M. and Ellen McPike Proctor, both natives of Missouri.

Graduating from William Jewell College in 1902, Mr. Proctor entered the Columbia Law School of New York and was graduated in 1905. October 17, 1906, he married Dayse Whitecott. They have one son.

After graduating from law school, Mr. Proctor came to Kansas City and began the practice of law, first being associated with Pierce Pate. In January, 1909, the present firm of Borland, Pew and Proctor was organized. It is now one of the leading law firms in Kansas City. Mr. Borland, the senior partner, is United States Representative from this district. Mr. Proctor has been interested in opening up several fine residence districts in Kansas City, in 1910 having launched the West Moreland addition, one of the best in the city.

Mr. Proctor is a member of the Kappa Alpha fraternity and the University club. He is a Republican in politics and a member of the Calvary Baptist church.

HENRY CARROLL TIMMONDS

Attorney, Member Thirty-fourth General Assembly of Missouri and Former Judge Twenty-sixth Judicial Circuit.

HENRY CARROLL TIMMONDS, attorney, member of the Thirty-fourth General Assembly of Missouri and former Judge of the Twenty-sixth Judicial Circuit of Missouri from January 1, 1899, to January 1, 1905, says he is an Irish Kentuckian. His grandfather was born in Ireland and his father, Landon M. Timmonds, and his mother, Jane M. Tichenor, both were born in Ohio County, Kentucky. Mr. Timmonds himself was born in Knoxville, Iowa, May 12, 1853.

Mrs. Timmonds, the attorney's mother, was a lineal descendant of John Alden, who is reputed to have lost his first suit for his client, Miles Standish, and to have won for himself the hand of Priscilla.

Being of Irish-Kentucky stock, it follows that Mr. Timmonds is a Democrat. He was the Democratic candidate for judge of the Kansas City Court of Appeals in 1904, the year of the Republican landslide, and he went down to defeat along with the Democratic state ticket. In 1910 his name was put on the Democratic ticket by the state committee to fill the vacancy on the state supreme bench occasioned by the death of Judge Fox. The contest instituted by the state committee as the result of the official count is still pending.

Mr. Timmonds has lived in Kansas City since 1905. He is a member of Sigma Chi and a member of the State Bar Association, the Kansas City Bar Association and the Commercial Club.

FERDINAND SULZBERGER

President of the Sulzberger & Sons Company, the Products of Which Are of World-Wide Note.

FERDINAND SULZBERGER, president of the Sulzberger & Sons Company, was born in Karlsruhe, Germany, arriving in the United States at the age of nineteen. Soon after he formed a partnership with Samuel Schwarzschild in a small rendering establishment in New York City, the outgrowth of which is the present modern packing plant located at Forty-fifth Street and First Avenue.

Mr. Sulzberger came to Kansas City in 1893, seeking a Western connection for a fast growing business. The Phoenix Packing Company's plant was purchased, possession being taken in January, 1893.

The growth of the Kansas City plant is evidence of Mr. Sulzberger's faith in the future possibilities of Kansas City. From a very small plant employing 250 men, it has grown to one now employing 2,000, and doing a business of $30,000,000 annually. The growth of the Kansas City plant is indicative of the growth of the entire company. Starting from a small rendering plant fifty years ago, it now has modern plants in New York City, Chicago, Kansas City, Oklahoma City, Los Angeles and Sioux Falls, South Dakota, with plans in preparation for new plants and extensions of the old ones. It has branch houses and selling agents in every corner of the civilized world and the products of the Kansas City plant are found on the shelves of dealers from Nome to Cape Town, from New York to Yokohama. The total business of the company done in 1911 amounted to $100,000,000.

The Schwarzschild & Sulzberger Company was succeeded in September, 1910, by the present Company, Mr. Sulzberger still retaining the presidency.

Mr. Sulzberger has kept in close touch with Kansas City for the past twenty years, and in the growth and future possibilities of the city he is a firm believer.

DOUGLAS B. WORNALL

Real Estate Dealer; One of the Successful Young Business Men in Kansas City.

DOUGLAS B. WORNALL, of the real estate firm of Wornall & Campbell, was born in Kansas City, July 4, 1888, the son of Samuel E. and Alice Buchanan Wornall. The family is one of the oldest in Jackson County, the Wornall line having been established in the vicinity of Kansas City as early as 1844. Both paternal and maternal ancestors date back to the French and Indian wars and the Revolutionary war, in which historic days they were very prominent. The great-grandfather of the subject of this sketch was a noted jurist and United States Senator from Kentucky, the state in which Douglas B. Wornall's mother and father were born.

After completing the grade and high school courses in Kansas City, Mr. Wornall entered the school of electrical engineering of Missouri University, where he spent three and a half years, returning to Kansas City to enter the real estate business, of which he has made a success, his firm now being one of the best known in the city.

Mr. Wornall is a member of the Beta Theta Pi fraternity of the University of Missouri.

THOMAS RANKIN MARKS

Prominent Attorney, Republican Leader and Former Member of the Board of Police Commissioners of Kansas City.

THOMAS RANKIN MARKS, one of the leaders of the Republican party in Jackson County and a former police commissioner of Kansas City under Governor Herbert S. Hadley, was born in Lafayette, Indiana, February 8, 1876, son of J. F. and Nancy C. (Rankin) Marks. Both his paternal and maternal ancestors came to America prior to the Revolutionary War and took a conspicuous part in those historic days. His father was a captain in the Fortieth Indiana Infantry during the Civil War.

After finishing the common schools Mr. Marks entered Purdue University, Indiana, and in 1896 was graduated from the electrical engineering department. He took up the study of law in the University of Michigan and was graduated in 1901.

Coming to Kansas City in January, 1902, Mr. Marks began practicing law and from the first has held a conspicuous place in the legal fraternity.

Mr. Marks is a member of the Mid-Day, University and Kansas City Athletic Clubs, is a Mason, and as captain of the One Hundred and Sixtieth Indiana Volunteer Infantry served a year in the Spanish-American War. In 1908 he was elected a Republican presidential elector at large from Missouri. In 1904 he was secretary of the Republican County and Congressional Committee of Jackson County. In 1906 he was chairman of the Republican City Committee, the Republican County Central Committee and the Republican Congressional Committee. In each capacity he was largely instrumental in his party's success.

EUGENE RUST

General Manager Kansas City Stock Yards Company and Vice-President American Royal Live Stock Show.

EUGENE RUST, one of the men who placed Kansas City on the map as a live stock market, was born in Washington, Maine, in 1857. His father, W. M. Rust, and mother, Martha Rust, were natives of Maine and his ancestors were among the English who settled about Boston in 1636.

For four years Mr. Rust was collector of customs at Belfast, Maine. Since coming to Kansas City he has been in the live stock commission business. He is at present general manager of the Kansas City Stock Yards Company, a position he has held since 1902.

Naturally the American Royal Live Stock Show project interested him and he gave it the most hearty support and is among the men who made the annual show one of the biggest events of its kind in the world. Mr. Rust is vice-president of the organization.

Mr. Rust graduated from East Maine Wesleyan Seminary. He married Nellie A. Case of Bangor, Maine, October 6, 1874. They have three children, Fred W., Donald D., and Dorothy C.

Mr. Rust is a director of the National Bank of Commerce, is a Republican and one of the original Kansas City boosters.

FORD F. HARVEY

President of the Fred Harvey System and One of the Receivers for the Metropolitan Street Railway Company.

FORD F. HARVEY, president of the great Fred Harvey System and one of the receivers for the Metropolitan Street Railway Company of Kansas City, was born in Leavenworth, Kansas, March 7, 1866, the son of Frederick H. and Barbara S. Harvey. His father was a native of London, England, and his mother came from Austria.

With a common school training as his educational asset, Mr. Harvey became associated with his father in the extensive system of eating houses and hotels which the senior Harvey established along the railroads throughout the country. Upon the death of his father, Mr. Harvey became the executive head of the system which is the largest of its kind in the United States.

When the Metropolitan Street Railway went into the hands of receivers, Mr. Harvey was appointed by Judge Hook of the Federal Court, joint receiver with R. J. Dunham, and these two men are now handling the affairs of the great street car system for the court.

In 1888 Mr. Harvey married Josephine Blair, daughter of General Charles W. Blair of Kansas. They have a son and a daughter.

Having been associated with the Fred Harvey System since his youth, its history is very largely the life history of Ford F. Harvey. The chain of dining rooms, lunch rooms and hotels, extending from the Great Lakes to the Pacific Ocean and the Gulf of Mexico, reaching from end to end of the Santa Fe Railway System, and covering half a continent, had its beginning in 1876 with the establishment of an eating house at Topeka, Kansas. The founder was Fred Harvey, who came from England to America when he was about fourteen years old, and secured employment with a railroad.

After a series of changes and promotions, and while with the Santa Fe Railway, where his duties required him to travel through the West where inferior hotel facilities were characteristic, Mr. Harvey was impressed with the opportunity for improvement, and it occurred to him it would be a good advertisement for the railroad to have neat and inviting eating houses. The plan he submitted to the management was accepted, and the first eating house, of which Mr. Harvey was in charge, proved so thoroughly popular that sim-

ilar places were opened all along the line wherever trains arrived at the hours for meals.

This was the first time well cooked food had been served to railway travelers in the West, and naturally it was a great attraction. It is a remarkable organization now, with several thousand persons on the payroll. There are seventy establishments, besides fifty and more dining cars, each contributing to the pleasure and satisfaction of its guests with substantial delicacies.

Where hotels have been constructed, a style of architecture typical to the Southwest has been employed, generally following the lines of the old Franciscan missions of California, and bearing the names of some characters prominent in early Southwestern history. The Cardenas, at Trinidad; the Castaneda, at Las Vegas; Fray Marcos, at Williams; the Escalante, at Ash Fork; El Garces, at Needles; the Alvarado, at Albuquerque, and El Tovar, at Grand Canyon, are named after members of the band led by Coronado, and Franciscan missionaries, who came into the Southwest in 1540 and a little later. El Ortiz, at Lamy, is constructed on the lines of an old Spanish hacienda and is very unique, while the style of the Bisonte, at Hutchinson, will be remembered as Elizabethan, or Old English, in character.

Fred Harvey's greatest service to the public has been in raising the standard of living, and though he has passed away, his influence still dominates in the conduct of the service, and it is felt as well in the homes of thousands of his patrons who learned in his dining rooms what was good to eat.

JOB A. EDSON

President Kansas City Southern Railway Company and One of the Railroad Authorities of the Central West.

JOB A. EDSON, president of the Kansas City Southern Railway Company and one of the railroad authorities of the Central West, was born in Sylvania, Lucas County, Ohio, February 14, 1854, son of Charles and Mary Edson.

With but a common school education Mr. Edson began at the very bottom of the railroad business and since he was thirteen years old has found that business his field of opportunity. In 1872 he was a telegraph operator for the Lake Shore & Michigan Southern, having been serving in that capacity for five years. In that year he went to the Union Pacific and served as operator, train dispatcher, chief dispatcher and trainmaster until 1886. During 1886-7 he was chief dispatcher of the Iowa & Dakota division of the Chicago, Milwaukee & St. Paul. In 1887 he was made division superintendent at Atchison, Kansas, for the Missouri Pacific. From 1889 to 1899 he was with the Cotton Belt on the Texas division, holding successively the offices of superintendent, general superintendent, general manager and vice-president. From 1899 to 1903 he was general manager under the receivers for the Kansas City, Pittsburg & Gulf. He was manager of the Denver & Rio Grande and Rio Grande Western in 1903-4; general manager Cincinnati, Hamilton & Dayton, 1904-5, and was made president of the Kansas City Southern in June, 1905.

Mr. Edson married Miss Margaret Gilroy of Laramie, Wyoming, November 10, 1880. They have two daughters and a son.

ROBERT JAMES MARTIN

Member of the Firm of Martin & Borders, Dealers in Lands, and an Enthusiastic Reclamationist.

ROBERT JAMES MARTIN was born on a farm near Lone Jack, Missouri, February 27, 1866. His father, James C. Martin, and his mother, Sally Martin, both born in Sarah County, North Carolina, moved to Missouri in 1847 and settled on a farm in Cass County, three miles south of Lone Jack. The youngest of twelve children, Mr. Martin lived on a farm until he was twenty years old, then moved to Warrensburg, Missouri, and entered the Normal School, from which he was graduated in 1891. He is now a member of the board of regents of the school, having been appointed to the place by Governor Hadley in 1910.

After graduation Mr. Martin taught school for several years. He was admitted to the practice of law in 1896, but was never engaged in active practice. On January 9, 1905, he married Yetta Prange. They have two children.

Mr. Martin could never wean himself away from his love for the soil and, while he farms now by proxy only, he and his partner are large dealers in land. Reclamation and intense farming are his hobbies. He has been connected with several of the largest reclamation projects of late years, among the most prominent being the Trinchera Irrigation System, San Luis Valley, Colorado; the Goose Lake Valley Irrigation System at Lakeview, Oregon, and the reclamation of the Florida Everglades, the funds used by the State of Florida in the reclaiming of the Everglades having been largely secured through the efforts of his firm.

A Democrat in politics, Mr. Martin is always interested in anything that will help Kansas City. He is a member of the Knife and Fork Club, the Mid-Day Club and the Commercial Club.

JOHN D. SEITZ

Capitalist; President John D. Seitz & Son Investment Company and Interested in Numerous Other Enterprises.

JOHN D. SEITZ, capitalist, engaged in the real estate, securities and loans business with offices in the Sheidley building, was born in Seneca County, Ohio, May 19, 1856, the son of Isaac and Ann Caroline Seitz. He was educated in the Normal School in Fostoria, Ohio, and in 1885 married Pansy A. Moore, of Virginia. They have one son, Harold.

There are few careers which equal Mr. Seitz's in activity. He first came to Kansas City in 1876, when the city still had the atmosphere of the frontier and at a time when it took determination and courage for a man to succeed. In 1885 he moved his family to Kansas City and since that date has resided here continuously.

Before coming to Kansas City Mr. Seitz was engaged in the cattle business in Nebraska, being manager of the Sheidley ranch on the Platte river. He was later president of the Sheidley Cattle Company in South Dakota, which closed out its business in 1904. He then became interested in the famous Lucky Tiger mines of Sonora, Mexico, one of the richest mining properties in Mexico, and he has been a stockholder and officer in the company since its organization.

Starting in as a cowboy, Mr. Seitz has attained an unusual measure of success by virtue of an exceptional business ability. He is identified with the Midland Life and Kansas City Casualty Insurance Companies and with the Kelly Fire Insurance Company. He is also a director of the Security National Bank.

Mr. Seitz has reversed the usual order of things in that his money was made outside of Kansas City and is being spent in the city. He is a member of the Kansas City Club, Country Club, Mid-Day Club, Automobile Club and Aero Club, and is one of the first men in every movement which aims to benefit the community.

FRED STERLING DOGGETT

Proprietor of the Blossom House; a Hard and Constant Worker for a Better Kansas City.

FRED STERLING DOGGETT, proprietor of the Blossom House, one of Kansas City's oldest hotels, was born in Chicago, Illinois, February 29, 1856, son of Joseph B. and Lydia A. Doggett. His father was born in Middleboro, Massachusetts, and his mother in Rome, New York. At the age of fourteen he entered University of Chicago, leaving that institution after passing his examinations for the senior class. The three succeeding years were spent in the laboratory of the Chicago Sheffield Steel Company and the following three years in the mines of Colorado.

Mr. Doggett came to Kansas City in 1878. He was first employed by the Kansas Pacific Railroad, and later by the Chicago & Alton, in whose service he was rapidly advanced from a subordinate clerk to the position of general Western passenger agent of the road.

In 1884 Mr. Doggett married Alice Blossom Matteson, daughter of George N. Blossom, proprietor of the Blossom House. On his retirement from the railroad business Mr. Doggett took up the management of the Blossom House and still gives it his personal attention.

Mr. Doggett has always taken a great deal of interest in public matters. He was one of the early members of the Commercial Club, served for many years as one of its directors, and at one time was its vice-president. For many years he was active in the conduct of the Kansas City Club and for some time was its president. He also served for many years as a director of Convention Hall and was president of the organization for three terms. He was a director in the Kansas City Fair Grounds Association and of the Priests of Pallas Association, and president of that organization for several years. He was appointed a member of the Board of Park Commissioners in 1903 and served in that capacity six consecutive years.

Always interested in Free Masonry, Mr. Doggett is a Knight Templar, Thirty-second Degree Scottish Rite Mason and a member of the Mystic Shrine.

Mr. Doggett has always been thoroughly interested in every movement for the upbuilding of Kansas City and has always unhesitatingly given to Kansas City his best energies and all of his time and attention which the necessities of the hour might require. In politics he is a Republican.

PHIL RILEY TOLL

One of the Prominent Lumbermen of the Southwest and a Successful Business Man in Other Lines.

PHIL RILEY TOLL, known throughout the United States as one of the most extensive lumbermen of the Southwest, and a man who has repeatedly gone to the front for Kansas City and the state of Missouri, was born November 22, 1863, in St. Joseph County, Michigan, the son of Alfred and Mary Lee Toll. His father, a prominent lumberman of the West, was a native of Schenectady, New York, and his mother came from Maryland.

Mr. Toll received his education at Kemper School, Boonville, Missouri, Missouri State University and the Rensselaer Polytechnic Institute in Troy, New York. After obtaining a good general education Mr. Toll entered the Kansas City School of Law. He completed the course with credit but he has never practiced, for the reason that extensive business interests have commanded his time and energy in other fields.

On the death of his father, Mr. Toll became chairman of the board of directors of the Badger Lumber Company, located in Kansas City, and one of the largest lumber concerns in the West. He came into the same position with the Fort Smith Lumber Company, the Central Railway of Arkansas, the Choctaw Investment Company and the Reciprocal Investment Company, all successful business concerns.

Besides these exacting interests, Mr. Toll has found time to lend his influence and judgment to other business interests, which, perhaps less extensive, are equally as successful.

December 15, 1886, Mr. Toll married Grace Kemper, an accomplished young woman of Fulton, Missouri. They have a son and three daughters. Mr. Toll has found time to make his family life a success in every sense of the word and is a conspicuous figure in Kansas City social life. His fine home is always open to his friends, whom he numbers literally by the hundred.

There may be something typical of the man in his reply to a query regarding his political faith. Mr. Toll dismissed the subject by saying, "Men, not platforms." A keen student of human nature, he has associated himself with big men and drawn big men about him and his judgment has yet to be proved erroneous when it comes to selecting men of ability and integrity.

Mr. Toll is a Scottish Rite Mason, a Knight Templar and a Knight of the

Red Cross of Constantine. He is a member of the Country Club and as a member of the Commercial Club has been one of the leaders in almost all the movements of recent years which have had as their aim the boosting and bettering of commercial and industrial Kansas City.

Probably one of the busiest men in Kansas City, Mr. Toll is at the same time extremely democratic and easily approached. He is popular with the newspaper fraternity and many of the local newspaper writers enjoy his friendship. He is an associate member of the Kansas City Press Club and is always ready to assist the "boys" in their undertakings, both in a financial way and with his counsel.

FRANK H. BURROW

Vice-President National Reserve Bank of Kansas City, Missouri, and an Authority on Financial Matters.

FRANK H. BURROW, vice-president of the National Reserve Bank of Kansas City, Missouri, and former national bank examiner, was born in Smith Center, Kansas, April 6, 1879, the son of J. R. and Mina E. Burrow, his father being a native of Illinois and his mother of Iowa.

Mr. Burrow received a common school education and found his field of activity in finance and banking. He went into the First National Bank in Smith Center, Kansas, and served that institution as vice-president. Later he was made national bank examiner and as such spent much of his time in Topeka, Kansas, and Kansas City, becoming thoroughly familiar with the financial situation, not only in Kansas City but in Missouri and Kansas and the adjacent territory. For one year prior to its consolidation with the National Reserve Bank, Mr. Burrow was assistant cashier of the Central National Bank and when the consolidation was effected he was made vice-president of the National Reserve Bank, which position he now holds.

February 8, 1912, Mr. Burrow married Margaret Louise Collins. Mr. Burrow is a Republican in politics, and, while handling a remarkable amount of work, has found time to acquire a large circle of friends. He is a member of the Masons, Odd Fellows, Elks and the Evanston Golf Club.

ARCHIBALD ALLEN PEARSON

Wholesale and Retail Millinery Dealer and Kansas City's Most Original Advertiser.

ARCHIBALD ALLEN PEARSON, one of the most extensive dealers in wholesale and retail millinery in Kansas City, was born in Lincoln County, Tennessee, October 21, 1847, son of Merideth and Ann Moore Pearson. When ten years old Mr. Pearson lost his father by death and he was reared by his grandfather, General William Moore, a captain under General Jackson in the War of 1812.

In 1864 Mr. Pearson joined the Confederate cavalry under General Forrest and saw service in many of the most desperate engagements of the Civil War. He was the youngest member of Forrest's escort at the surrender and was paroled with his gallant leader at Gainesville, Alabama, May 10, 1865.

Following the close of the war Mr. Pearson clerked for some years in a dry goods store in Mitchell, Indiana. Then he engaged in the cloak and suit business in New York for a year and came to Kansas City in 1883, opening a millinery establishment in a store room eleven by forty feet. He moved into the "Ten Hundred" block on Main street twenty-eight years ago and has been for seventeen years in the fine four-story building at 1006 Main street which he now occupies.

Kansas City knows Mr. Pearson as the most original advertiser in the city. "Pearson's Pointers" in the theater programs are read by thousands each week.

Mr. Pearson is a member of the Ad Club and Commercial Club, and is a thirty-second degree Mason, being a member of the following: Ararat Temple, A. A. O. N. M. S.; Consistory of Western Missouri, No. 2; Oriental Commandery, No. 35, K. T.; Mitchell Council, No. 48, R. & S. M.; Orient Chapter, No. 102, R. A. M.; Kansas City Lodge, No. 220, A. F. & A. M. He is a past master of Mitchell Lodge No. 228, A. F. & A. M., Mitchell, Indiana.

Mr. Pearson married Anna Stillson in 1869. They have two sons and a daughter.

JOSEPH E. MAXWELL

President of the Maxwell Investment Company, General Dealers in Investments, Farm Mortgages and Municipal Bonds.

JOSEPH E. MAXWELL, known throughout the Southwest as an extensive dealer in farm mortgages, municipal bonds and other forms of investment, president of the Maxwell Investment Company, 1011 Baltimore Avenue, was born in Jonesboro, Tennessee, November 12, 1850, the son of William H. and Mary E. Maxwell. His father was born in Jonesboro, Tennessee, and his mother in Green Meadows in the same state.

After receiving the usual common school education he entered the Ohio Wesleyan University at Delaware, Ohio, in 1867, remaining there until 1869. While in college he joined the Phi Kappa Psi Fraternity. Mr. Maxwell lost little time in connecting himself with the business which was to be his life's work. In 1871, he went into the farm mortgage business in Ottawa, Kansas, in the name of William H. Maxwell & Company, his father being the senior member of the firm.

This business continued successfully until 1876 when Mr. Maxwell went to Paola, Kansas, and became a member of the firm of F. M. Shaw & Company, engaged in the farm loan business. Withdrawing from this concern in 1878, Mr. Maxwell continued in the farm loan business in Paola, his firm name being Jones & Maxwell.

In January, 1905, H. C. Jones' interests were taken over by William L. Maxwell, son of the subject of this sketch, and the business was conducted under the firm name of Maxwell & Maxwell until July, 1909.

Having built up an exceptionally extensive business throughout Kansas and Missouri and the entire Southwest, the Maxwell & Maxwell firm, in July, 1909, gave place to a reorganization under the firm name of the Maxwell Investment Company and the business was moved to Kansas City as the logical commercial center of the territory from which the firm drew its patronage.

Mr. Maxwell's operations were at first limited to Franklin County, Kansas. Territory was added from time to time until it covered most of the eastern part of the state. Later some counties in Missouri were included, then the best part of Oklahoma, Arkansas and Texas, so that the circumference of his investment business has extended from about twenty-five

miles square until it includes the best farming sections of four states. Starting with one or two investors the Maxwell Investment Company now has satisfied customers from one ocean to the other.

In the business since 1871, and all the time in the Southwest, Mr. Maxwell today is considered one of the best authorities on investments in this part of the country, and the Maxwell Investment Company is one of the largest concerns of its kind in Kansas or Missouri.

January 9, 1873, Mr. Maxwell married Carrie B. Lothrop. They have one son.

Politically Mr. Maxwell is a Republican. He is a member of the following Masonic bodies: Paola Lodge, No. 37, A. F. and A. M., Paola, Kansas; Paola Chapter, No. 20, R. A. M.; St. Elmo Commandery No. 22, Knights Templar, Paola, Kansas. He is a charter member of the Commandery and a Past Eminent Commander. He is also a Thirty-second Degree Mason, member of Wichita Consistory No. 2, Wichita, Kansas. He belongs also to the Kansas City Club, and finds time to be an enthusiast in all campaigns for the betterment of the city and state.

Besides his interest in the Maxwell Investment Company, Mr. Maxwell is part owner in the Uinta County Irrigation Company of Wyoming, a company having 40,000 acres of water rights in Wyoming under the Carey Act.

GRANT I. ROSENZWEIG

One of the Most Learned Members of the Bar of Kansas City, Missouri.

GRANT I. ROSENZWEIG, attorney, with offices in suite 1311-17 Commerce Building, was born in Erie, Pennsylvania, September 15, 1865, the son of Louis and Minnie Rosenzweig. His father was a native of Pennsylvania and his mother of Indiana.

Mr. Rosenzweig was graduated from the Erie, Pennsylvania, high school in 1883 and from Yale University, where he established an enviable record as a scholar, in 1887.

Coming then to Kansas City, Mr. Rosenzweig began the practice of law, and from the first his services were much in demand. He has met with uniform success throughout his career, and while political prestige has often awaited him, he has refused to enter politics, giving his legal practice his undivided attention. He is a Democrat.

October 19, 1893, Mr. Rosenzweig married Mathilde Roseberg of Kansas City.

In October, 1887, Mr. Rosenzweig came to Kansas City and began the career which eventually placed him in his present enviable position in the fore rank of the legal fraternity. With Herbert L. Doggett he formed a partnership which continued until Mr. Doggett's death in 1894. Since that date Mr. Rosenzweig has practiced alone, having a full office organization, including three practicing attorneys, under his personal direction.

No attorney in Kansas City has a more exacting clientele and general practice. Mr. Rosenzweig makes a specialty of corporation and commercial cases, and while few of his cases are the kind that create general comment, they are all of vital importance, involving large amounts and delicate points of business law. Mr. Rosenzweig practices in all the state and federal courts, including the Supreme Court of the United States. In character, reputation and integrity, which he esteems of highest importance, Mr. Rosenzweig occupies the same high plane which he does as a lawyer.

A man of great mentality, socially Mr. Rosenzweig has been popular from the first day he reached the city. He is a Mason, Knight of Pythias, a member of the United Workmen, Royal Arcanum, B'nai B'rith, Progress Club, Elks, Elm Ridge Club, and an associate member of the Kansas City Press Club.

JOHN BARTON POLLARD

President of the Gate City National Bank and a Well Known Financier of the Southwest.

JOHN BARTON POLLARD, one of the prominent financiers of the Southwest, president of the Gate City National Bank, was born in Flinthill, Mo., January 19, 1875, the son of Thomas Jefferson and Demarius Lanier Pollard. His maternal grandfather came to Missouri from Virginia in 1845 and his paternal grandfather came to Missouri from Virginia in 1850. Both Mr. Pollard's parents were natives of Missouri, his father having been born in Flinthill and his mother in Troy.

Mr. Pollard was reared on a farm, attended school in Troy and then went to Westminster College, Fulton, Missouri. In 1894 he began work for the Peoples Bank, of Troy. In 1904 he went to Hannibal, Missouri, and organized the Hannibal Trust Company and was later interested in banking at Nowata, Oklahoma, coming to Kansas City in 1909 when he became interested in the Gate City National Bank, one of the most substantial banking institutions in the city.

Mr. Pollard is known throughout the Southwest as a man of conservative methods and sound judgment in financial matters and he enjoys the confidence of a large and exacting patronage. He married Frances Kabler, December 2, 1905.

BENJAMIN BUTLER FOSTER

President of the Foster Lumber Company, and One of the Prominent Lumbermen of the Southwest.

BENJAMIN BUTLER FOSTER, president of the Foster Lumber Company, was born in Leavenworth, Kansas, April 4, 1863. His father, John McCullough Foster, and his mother, Letitia Sampson Foster, were natives of Pennsylvania.

John McCullough Foster, the father, was the eldest son of Samuel D. Foster, second son of Alexander Foster, Sr., who was born June 3, 1773, in the County of Londonderry, Ireland, and emigrated to America when twenty years old, landing in Philadelphia, July 12, 1793.

Benjamin B. Foster was one of nine children. His parents settled in Leavenworth, Kansas, in 1857. The father invested heavily in real estate and suffered losses in the decline in values following the Civil War. To retrieve his fortune he became a lumberman in a small way, and that was the foundation of the Foster Lumber Company of today. He first placed a stock of lumber at Randolph, Kansas, in the spring of 1879, where he and his son Benjamin located. Success followed this venture and many new yards were added from time to time, the firm name being John Foster & Sons. In February, 1889, the company established headquarters in Kansas City, changing the name to the Foster Lumber Company, and opening a wholesale office. Mills were bought and in January, 1896, the business was incorporated by the father and sons and is still owned by the family. Subsequent to the death of John Foster in 1899, Benjamin was made president of the company, which office he has since held.

Mr. Foster is a Republican in politics, but has never sought any public office. He has never married, is a Mason and a member of the Evanston Club. He is one of the staunch business men of Kansas City. His company now owns some seventy retail yards and large lumber manufacturing interests in the South.

JOHN LAURENCE JOHNSTON

Cashier National Reserve Bank of Kansas City; One of the Rising Young Bankers of the Southwest.

JOHN LAURENCE JOHNSTON, cashier of the National Reserve Bank, was born in Louisville, Kentucky, April 23, 1884, son of John T. M. and Florence Brooks Johnston, who were both natives of Missouri.

Mr. Johnston completed his education in Washington University, St. Louis, Missouri, and, September 9, 1908, married Ethel M. Brown, of Watertown, New York.

Having taken up the banking business Mr. Johnston came to Kansas City in 1909 and became affiliated with the National Reserve Bank, of which he is now cashier. Besides this position he is a director of several successful corporations located in the Southwest.

Mr. Johnston is a Democrat and is a member of the Kansas City Country Club and the Kansas City Club.

JOHN J. FOSTER

Founder and Owner of One of the Oldest Retail Harness Businesses in Missouri.

JOHN J. FOSTER, who established and owns the J. J. Foster harness and saddle business, 511 Main Street, which is said to be one of the oldest retail harness establishments in Missouri, was born near Camden, in Ray County, Missouri. He came to Kansas City in 1875. His father, George W. Foster, and mother, Kezziah Foster, came from Batavia, Clermont County, Ohio, and settled near Camden in 1836.

Having had but twelve months of schooling, Mr. Foster's education and business success is of his own making in every sense of the word. He started out as an apprentice at the harness making trade and for three years worked for five dollars a month and his "keep," but he learned his trade so thoroughly that now, the name "Foster" means good harness and saddles throughout the city and the entire West. In 1879 he established a retail business, the firm name being DeBerry & Foster, the house being located at 306 Main street. Later Mr. Foster purchased Mr. DeBerry's interest and has since conducted the business alone. In 1908 the Foster, Helmreich, Wagner Harness Company was organized and Mr. Foster is heavily interested in this company. He is also a member of the Foster-Pulver Clothing Company which was organized in 1910.

In politics Mr. Foster is an Independent. He is a member of Elm Ridge Golf and Country Club, the Knife & Fork Club, Rotary Club, Royal Arcanum, Elks, Moose, Commercial Club, Latour Hunting Club, Cooley Lake Hunting & Fishing Club. He is a real baseball fan and is president of the J. J. Foster City League ball team.

AUGUST B. UHL

General Manager of the Walden W. Shaw Auto Livery Company, and an Automobile Pioneer.

AUGUST B. UHL, general manager of the Walden W. Shaw Auto Livery Company, has been associated with the automobile business in its various branches since the introduction of the motor car to private use in 1899. He was born in New Washington, Ohio, March 6, 1874. His father, Benedict Uhl, was a native of Germany, coming to America in 1836 from Landau, Germany, his birthplace, and settling in northwestern Ohio. His mother was born in Decatur, Indiana.

Mr. Uhl is one of a family of ten boys, whose ages range from 26 to 52 years and none of whom is under six feet in height. Six of the brothers live in Toledo, Ohio, where they operate a large metal manufacturing plant. He married Miss Mary Owen September 7, 1898. He came to Kansas City January 16, 1910. He is an Elk and a member of the Kansas City Club, the Rotary Club and the Railroad Club.

No political affiliation is claimed by Mr. Uhl, who confines his interest in politics to the support of the men he believes best equipped to fill the office they seek.

ANDREW FORSYTHE EVANS

City Counselor of Kansas City Under Mayor Jost and Formerly Circuit Judge of Jackson County.

ANDREW FORSYTHE EVANS, city counselor under Mayor Jost and one of the most prominent attorneys in the state, was born in Mercer County, Kentucky, September 13, 1862, the son of William R. and Mary J. Forsythe Evans. He was graduated from Centre College, Kentucky, in 1882, and in June, 1908, married Georgia Halley Latshaw.

Judge Evans, after educating himself, for a time followed the occupation of school teaching, reading law in the meantime. In 1884 he was admitted to the bar. Although he passed the bar examination with an exceptionally high standing he decided to spend one year at Harvard University and followed this with a year in Virginia University. After a year's practice in Kentucky, Judge Evans came to Kansas City in 1887.

From the very first Judge Evans commanded recognition. Finding him a shrewd and conservative student of events, the Democratic party soon drafted him into its councils and in November, 1902, he was elected circuit judge of Jackson county for a term of four years. He resigned this office in January, 1905. Much against his wishes he was drafted by the Democratic party as candidate for mayor in 1910. He made a remarkable race against great odds, losing the election by a very small majority.

Judge Evans is a member of the Jackson County Bar Association, the Elks, the Knife and Fork Club, and several other lodges and organizations, being always among the first to respond in any campaign for the betterment of Kansas City and the state.

GEORGE BILLINGSLEY HARRISON

Vice-President of the New England National Bank of Kansas City and a Prominent Financier.

GEORGE BILLINGSLEY HARRISON, vice-president of the New England National Bank, is a Missourian by birth and ancestry. He was born in Glasgow, Missouri, October 23, 1870. His mother, Lovan Birch Harrison, and his father, George Billings Harrison, were native Missourians.

Although an active Democrat, Mr. Harrison has never found time to hold public office or to ask for one. Neither has he found other lines of business sufficiently attractive to divide his attention with that which he early chose for his own—banking.

Mr. Harrison graduated from Pritchett College, Glasgow, Missouri, in the class of 1888. He was married to Adelaide Ligon, March 4, 1891, and to them have been born two children, Erskine Birch and Ruth Harrison.

CHARLES S. KEITH

President and General Manager of the Central Coal and Coke Company.

CHARLES S. KEITH, president and general manager of the Central Coal and Coke Company, one of the largest concerns of its kind in the United States, is a native of Kansas City, born January 28, 1873. Of Scotch lineage, his father, Richard H. Keith, was born in Lexington, Missouri, in 1842 and came to Kansas City in 1871, where he laid the foundation for the gigantic commercial success completed in his later years. The senior Keith was a man of determination and unquestioned personal bravery. When eighteen years old, he enlisted under Colonel John Bowman and saw active service for the Confederacy at Lexington, Oak Hill, Pea Ridge and later, with the Landis battery of artillery, in the first and second engagements at Corinth. After participating in many of the bloodiest conflicts of the war, he refused a parole when taken prisoner at Vicksburg, and was sent to Camp Morton, from which place he made his escape.

After the Civil War R. H. Keith went to California and later was associated with the trading interests in Kansas and New Mexico. In 1871 he came to Kansas City and invested his entire capital, forty dollars, in a small coal yard on Bluff street. To that forty-dollar coal yard, Kansas City owes no small part of her commercial importance of today, for it is of that forty-dollar coal yard, miraculously transformed into a great commercial concern of national importance and recognition, that Charles S. Keith is president and general manager.

From the date of the father's beginning to the present day the concern has grown until where three men were employed, over ten thousand are now needed in the transaction of more than seven million dollars' worth of business annually.

The Bluff street coal yard matured into the Keith & Perry Coal Company, which in turn, materialized into the Central Coal and Coke Company, the latter name being taken in 1893. Under this reorganization the lumber department of the firm was developed until today it is one of the largest in the Central West.

Beginning the manufacture of lumber in January, 1894, the Central Coal and Coke Company rebuilt and operated a large mill at Texarkana, Texas,

until 1902 when it was moved to Carson, Louisiana, that it might be nearer the timber tracts. At the Carson mill five million feet of lumber is cut and shipped in a month and the Missouri & Louisiana Railroad, fifty-one miles in length, over which all this lumber is hauled to connecting lines, is virtually owned by the Central Coal and Coke Company. A second mill is operated at Keith, Louisiana, on the Kansas City Southern Railway, and other mills are operated in Texas.

Charles S. Keith, the son of R. H. and Anna Boorman Keith, was reared in the atmosphere of this growing industry and it was but natural that he should thoroughly master it. After obtaining a common school education he went to St. John's College, at Fordham, New York, and was graduated in 1891.

In the same year he went into the offices of the Central Coal and Coke Company and during the following six years, clearly demonstrated that the judgment, energy, and keen business ability of the father had been passed on to the son. In 1907 he became president and general manager of the gigantic concern.

June 12, 1900, Mr. Keith married Miss Lucille Hill of Keytesville, Missouri. They have one child.

JOHN E. SWANGER

Formerly a Member of the Missouri General Assembly, and Now State Bank Commissioner.

JOHN E. SWANGER, state bank commissioner and for many years a conspicuous figure in Missouri state affairs, was born in Milan, Missouri, June 22, 1864, son of Jefferson and Sarah Ann Swanger, who were both natives of Pennsylvania. Mr. Swanger's ancestors were German and French.

After obtaining the usual common school education Mr. Swanger attended the State Normal School at Kirksville, Missouri. On completing the course there he entered the law department of the University of Michigan. Returning to his native state he became interested in the newspaper field and for some time was affiliated with the Springfield Republican and the St. Joseph Gazette, withdrawing from active newspaper work for the practice of law.

Being a man of exceptional ability and a strong Republican, Mr. Swanger at once became a factor in his party and in 1893 he was elected to the state general assembly, in which he served until 1897. He served as secretary of state from 1905 to 1909 and in the latter year was made state bank commissioner, which office he now holds and in which he has made a remarkable success.

July 1, 1898, Mr. Swanger married Norma F. Eubanks.

Mr. Swanger is a man of striking personality and has always been a friend of and a favorite with the newspaper fraternity.

RICHARD W. HOCKER

Lawyer, Banker, Real Estate Dealer and Railroad Builder; A Man Always Working for Kansas City.

RICHARD W. HOCKER, active in the construction of the Kansas City, Lawrence & Topeka Railroad Company, one of the first suburban lines projected from Kansas City, was born in Lincoln County, Kentucky, October 14, 1853, son of R. W. and Margaret A. Hocker. He was the youngest of eight children. His father died when Richard was but two years old.

Mr. Hocker is a self-made man in every sense of the word and as such, holds the respect of the commercial and financial Southwest. When 20 years of age he began practicing law in Kentucky. He went to St. Joseph, Missouri, in 1883, as cashier of the Saxton National Bank. Resigning in 1885, he was vice-president of the Citizens National Bank of Kansas City, Missouri, until 1888, when he organized the Metropolitan National Bank, of which he was president for five years, resigning on account of ill health. He then became interested in other commercial pursuits not so confining, among them the Kansas City, Lawrence & Topeka Electric Railroad, a road which, when completed, will be of great service and benefit to Kansas City.

Mr. Hocker is a man who inspires confidence. Modest and home loving, he is at the same time a sagacious business man and an expert in real estate values. He was a member of Kansas City's first utilities commission and was delegated on behalf of the city to fix land values to be paid in connection with the Belt Line improvement and refused compensation for his work. He resigned from the utilities commission in 1910 and was appointed city treasurer to fill out the unexpired term of William J. Baehr, deceased. He is a Democrat and one of the men who has always been for Kansas City's progress.

June 15, 1887, Mr. Hocker married Mary D. Ketcham of St. Joseph, Missouri, who died March 5, 1907. He has three daughters, Lucy K., Sara W. and Margaret Ann. He is a member of the Commercial Club, Elm Ridge Golf Club, Evanston Golf Club and Country Club.

RICHARD ROBERTSON

President of the Norman & Robertson Abstract Company, one of the Largest in the Southwest.

RICHARD ROBERTSON, president of the Norman & Robertson Abstract Company and one of the most successful young men in Kansas City, was born in Kansas City, Missouri, November 12, 1882, son of Richard and Mary Calhoun Robertson. His father, a native of Kentucky, came to Kansas City in 1871. His mother, who was born in Louisiana, is a descendant of John Calhoun and her ancestors were prominent in national history from the Colonial Wars to the Civil War.

June 4, 1905, Mr. Robertson married Lucerne Miller. They have two children, a daughter and a son.

After being graduated from the Central High School in 1900, Mr. Robertson was with the firm of Norman & Robertson for two years, was a newspaper writer for four years and in 1909 was made president of the Norman & Robertson Company, doing a general business in abstracts of titles, one of the largest firms of its kind in the city.

Mr. Robertson is a member of the Kansas City Athletic Club, Kansas City Club, Automobile Club, and by virtue of his work as a newspaper man, an associate member of the Kansas City Press Club.

THEODOR C. PELTZER

President of the Peltzer Estate Company and Dealer in Real Estate, Loans and Insurance.

THEODOR C. PELTZER, dealer in real estate, real estate loans and fire and tornado insurance, president of the Peltzer Estate Company and director in numerous other corporations, was born at Winthrop, Missouri, November 28, 1875. His father, Theodor Peltzer, was born in Germany and his mother, Gertrude Merwick Peltzer, came from Holland. The family moved to Kansas City when Theodor C. was eighteen months old.

Mr. Peltzer, after finishing the common school course, entered St. Benedict's College at Atchison, Kansas, from which he was graduated in 1894. Immediately after leaving school he identified himself with the real estate and insurance business established by his father and which has increased to large proportions under the son's management.

On June 28, 1904, Mr. Peltzer married Miss Mattie Couch. They have no children. Always identified with everything that tended to advance the business or social interest of Kansas City, he is a member of the Commercial Club, the Kansas City Club, the Young Men's Christian Association, the City Club, the Automobile Club, the Knights of Columbus, and holds a life membership in the German Hospital Association and the Kansas City Athletic Club.

CHARLES C. PETERS

Secretary of the Emery, Bird, Thayer Dry Goods Company and a Prominent Figure in the Mercantile World.

CHARLES C. PETERS, one of the most prominent men in the Kansas City mercantile world, secretary of the Emery, Bird, Thayer Dry Goods Company, was born in Danville, Illinois, February 22, 1866, son of C. T. and Amalia Peters, both natives of Germany.

While Mr. Peters has taken an active part in Kansas City's progress for many years, he has always held himself in the background, being uncompromisingly hostile to the publicity searchlight when turned in his direction.

Mr. Peters is a Democrat, but he holds the interests of the community and the integrity of men above party principles. Mr. Peters' wife, prior to her marriage, was Miss Josephine C. Hofmann.

WILLIAM PEET

President of Peet Brothers Manufacturing Company, the Largest Soap Concern in the West.

WILLIAM PEET, president of Peet Brothers Manufacturing Company, one of the big commercial interests of Kansas City and one of the largest soap concerns in the United States, was born in Chatteris, England, March 25, 1847, son of Robert and Sarah Jane Peet, both natives of England.

Mr. Peet left home at the age of fifteen and went direct to Cleveland, Ohio, where he learned the soap making business. He remained there nine years and six months. In 1872 he came to Kansas City determined to start a manufacturing establishment in the West. He had saved money in Cleveland with the intention of returning to England on a visit and it was this money which he invested in his first venture in Kansas City. For one year he was alone. Then General W. H. Powell became interested with him. Later General Powell sold his interest to Captain J. W. White and finally the firm of Peet Brothers & Company was organized, being later changed to the present name.

In August, 1870, Mr. Peet married Miss Nettie Sooter.

A Republican, Mr. Peet has taken no active part in politics, devoting all of his time and energy to building up the great business which he founded and promoting the industrial and commercial interests of the city and state.

EUGENE D. NIMS

First Vice-President and Treasurer of the Southwestern Group of Bell Telephone Companies and a Bank Director.

EUGENE D. NIMS, first vice-president and treasurer of the Southwestern group of Bell Telephone companies and a member of the board of directors of the National Bank of Commerce, is a native of Wisconsin. His interests have, however, long been associated with the Southwest, particularly with Texas, Oklahoma, Arkansas and Louisiana, in all of which he has large holdings.

Oklahoma has, more, perhaps, than any other state, felt the force of Mr. Nims' ability. He has been prominent in the recent marvelous development of the new commonwealth, being financially back of some of the most extensive business enterprises in the young state and a director in several of its leading banking institutions. His oil properties and land holdings in Oklahoma and Texas have placed him far toward the front in these lines.

Primarily a banker, Mr. Nims long since recognized the growing importance of the telephone business in the industrial world and has for several years been actively engaged in its development. One of the pioneers in the Southwest in the movement for universal telephone service, he is living and working in the hope of seeing at no distant day the telephone regarded as much a necessity in every house as the sewing machine and the refrigerator are today. He believes, in view of the present rapid development of the industry, it is only a question of a decade or so before telephone conversation over long distance lines will be as common as local service is now, and even cheaper.

Taking charge of the Pioneer Telephone Company of Oklahoma in its infancy, Mr. Nims has brought it to the front so that it now stands full-fledged among the grown-up corporations of the state and is pointed to as an example of aggressive business enterprise worthy of emulation. His conduct of the affairs of the company has won him much praise from independent companies with which he has come in contact throughout Oklahoma, Arkansas, Colorado and Texas. As a head of the Bell group, his success in this territory has caused him to be recognized as a leading figure in the national telephone field. The group of companies of which Mr. Nims is vice-president is composed of the Missouri and Kansas Telephone Company, the Bell Telephone

Company of Missouri, the Pioneer Telephone and Telegraph Company of Oklahoma and the Southwestern Telephone and Telegraph Company of Texas, Louisiana and Arkansas.

Mr. Nims was one of the first heads of a public service corporation to offer to throw open the books of his company to the public and has always in his conduct of the business, especially where the question of rates arose, offered assistance to the public in arriving at a full knowledge of what the requirements of the company were.

With his headquarters in Kansas City, Mr. Nims, though the majority of his interests lie outside the city, is a firm believer in its future and is ever ready to help push any project which has as its object the betterment of municipal and civic conditions, and despite his many business affiliations finds time to participate largely in the social affairs of the city. He is a member of the Kansas City Club, the Mid-Day Club and the Evanston Golf Club. He is a good friend to the newspaper men and always aids them liberally in every worthy enterprise.

JULIAN GIRVAN KIRSTEN

Kansas City Manager of the Anderson Electric Car Company's Branch House and an Authority on Electric-Driven Vehicles.

JULIAN GIRVAN KIRSTEN, Kansas City manager of the branch house of the Anderson Electric Car Company, was born in Otsego Lake, Michigan, January 18, 1884, the son of Adelbert and Sarah Florence (Wilson) Kirsten. Mr. Kirsten's ancestors on his father's side came from Germany and located in Detroit in 1855. His mother's parents were pioneers in Michigan and the earliest white settlers on Lake Huron.

Mr. Kirsten is one of the most prominent men in the automobile industry in the Southwest. He came to Kansas City in 1910 from Detroit, Michigan, where he had been associated with the home office of the Anderson Electric Car Company, and opened the first branch house to be established in Kansas City by a manufacturer of electric-driven automobiles. From the Kansas City branch office Mr. Kirsten takes care of Missouri, Kansas, Oklahoma and Texas. He was clerk of the Michigan State Senate in 1901.

On November 10, 1909, Mr. Kirsten married Winnogene Conner. They have two children.

A member of the Mid-Day, Rotary and Kansas City Athletic Clubs, Mr. Kirsten also belongs to the Kansas City Motor Car Dealers' Association, is president of the Kansas City Electric Vehicle Dealers' Association and a member of the Electric Club.

BENJAMIN FINLEY HARGIS

President of the Westport Avenue Bank and a Director in the National Reserve Bank.

BENJAMIN FINLEY HARGIS, prominent banker, president of the Westport Avenue Bank and a director of the National Reserve Bank, both of Kansas City, was born in Howard County, Missouri, son of Josiah N. and Mary Finley Hargis. Mr. Hargis received the usual public school training and spent his youth on a farm near Lee's Summit, Missouri. Leaving there in 1872 he went to Belton, Missouri, and began his career in the banking business. Being a man of excellent business ability, conservative and holding the complete confidence of all with whom he associated, Mr. Hargis' success was assured. In 1896 he came to Kansas City and at once became interested in local finances. Today he holds a conspicuous place with two of the soundest financial institutions in the city.

Mr. Hargis married Pet Lillard, in Boyle County, Kentucky, in 1880. Eleven years later she died. Mr. Hargis then married again, his bride being Henrietta Lillard, a sister of his first wife. He has two sons, Benjamin Lillard and Will H. Hargis, and one daughter, now Mrs. F. E. Georgia.

Politically Mr. Hargis is a Democrat. He belongs to the Commercial Club and takes a keen interest in the city's welfare.

THOMAS J. B. PAIN

Secretary Campbell Glass and Paint Company, One of the Largest Concerns of Its Kind in the Southwest.

THOMAS J. B. PAIN, secretary of the Campbell Glass and Paint Company, was born in London, England, October 28, 1849, son of Thomas J. B. and Sarah Knight Pain. He attended the public schools until he was thirteen years old, when he entered the office of Cassell, Petter & Galpin, publishers, where he remained until he came to America in 1869.

Landing in the United States, Mr. Pain came immediately to Kansas City, which has been his home ever since. He learned the carpenter's trade, serving his apprenticeship under the late Captain Joseph H. Fink, and continued in this work until 1874. In that year he entered the paint and glass business as an employe of John A. McDonald. Eight years later he left the McDonald house to connect with Campbell & Cutler, with which he is still connected under the reorganized firm name.

Mr. Pain married Charlotte A. Saunders of New York City May 23, 1882. They have one child, Lilly Muriel. In politics Mr. Pain is a Democrat. He is a member of the Elks, the Commercial Club and the Kansas City Club, also vestryman and junior warden of St. Mary's Episcopal church.

CHARLES L. SIMPSON

Prominent Real Estate Dealer and President of the Real Estate Board of Kansas City.

CHARLES L. SIMPSON, one of the most successful real estate men in Kansas City, was born in Lawrence, Kansas, in 1865, the son of Samuel N. and Kate L. Simpson, who were of the New England stock which not only gave America her independence, but furnished the hardy pioneers for the Central West. His great-grandfather fired the first shot at the battle of Bunker Hill. The gun and the commission of the Revolutionary soldier are now in Mr. Simpson's possession. Samuel N. Simpson, the father, was a pioneer in Kansas and lived in Lawrence during the border warfare days.

After having completed the common school courses, Mr. Simpson continued his education in the Massachusetts Institute of Technology and upon finishing there he came to Kansas City, Kansas, where his father was then living, and took up the real estate and investment business. From the first his business has been a success until today he is considered one of the most authoritative judges of real estate investment in Kansas City. Being a man who has not allowed his personal interests to blind him to the possibilities of the city and keenly interested in municipal improvements, he was recently elected president of the Real Estate Board of Kansas City.

Mr. Simpson married Mary M. Gamble. They have two daughters. In politics Mr. Simpson is a Republican.

JOHN M. CLEARY

Prominent Member of the Kansas City Bar and Formerly a Member of the State Legislature of Missouri.

JOHN M. CLEARY, prominent attorney and former member of the Missouri state legislature, was born in Odell, Illinois, August 21, 1869, son of Michael and Ellen Cleary, both of whom were natives of Ireland.

After completing the high school course in Odell, Mr. Cleary entered St. Viateur's College at Bourbonnais, a suburb of Kankakee, Illinois, from which he was graduated in 1892. He then entered the Bloomington Law School and was graduated in 1894.

Since coming to Kansas City Mr. Cleary has held a conspicuous place in the ranks of successful attorneys and has been active in the Democratic party. He was elected to the state legislature in 1899 and served with distinction. For several years he was reporter for the Kansas City Court of Appeals.

June 30, 1892, he married Mollie O'Rourke. They have one son, John M. Cleary, Jr.

CHARLES CLEMMENS ORTHWEIN

Stock and Grain Broker, Member of Orthwein-Matchette, One of the Best Known Firms in the Southwest.

CHARLES CLEMMENS ORTHWEIN, member of the general brokerage firm of Orthwein-Matchette, was born in St. Louis, Missouri, February 13, 1869. His father, Charles F. Orthwein, a pioneer of St. Louis and the first grain exporter of that city, was born in Germany. His mother, Caroline Nulsen Orthwein, was born in St. Louis.

Mr. Orthwein, after finishing the common school course, entered Washington University in St. Louis, from which he was graduated in 1892. Upon leaving school he went into business with his father and in 1893 was admitted to partnership, the firm name being C. F. Orthwein & Sons.

A branch of the company's business was established in Kansas City and in 1897 C. C. Orthwein came here as manager.

Mr. Orthwein married Miss Edith Hall of St. Louis in 1897. He is a member of the Kansas City Club, the Driving Club, and the Masonic Lodge, and is actively identified with all organizations and movements tending to enhance the growth and progress of the city.

ARTHUR CHAPMAN

Owner of Chapman's Cafe, the Finest in Kansas City; Former Member Missouri State Legislature.

ARTHUR CHAPMAN, owner of Chapman's Cafe, the finest eating place west of the Mississippi River, was born in Clay County, Missouri, December 30, 1864, son of Dr. Andrew L. and Mildred F. Mosby Chapman. The father was born in Washington County, Pennsylvania, and the mother in Clay County, Missouri.

Mr. Chapman's father, who died some years ago, was a grandson of Thomas Campbell and a nephew of Alexander Campbell, founder of the Christian Church. The latter also founded Bethany College, West Virginia, in 1841, and was its president until his death in 1866. The mother of Mr. Chapman was a cousin of General John W. Mosby, prominent as a Confederate leader during the Civil War.

In 1866 Mr. Chapman's parents removed to Kansas City, then little more than a country village, where the family has been located ever since. Arthur obtained his education in the ward schools of Kansas City, supplemented by a course in Central High School. In the mornings and evenings before and after school he carried papers and did other odd jobs to keep himself supplied with pocket money, and after his graduation he entered the employ of the telephone company as a switchboard operator. Thus did his desire to be independent financially early manifest itself.

Leaving the telephone office as soon as opportunity offered, Mr. Chapman connected himself with the Kansas City, Fort Scott & Memphis Railroad and soon afterward was made chief clerk in the paymaster's office of the Southern Kansas Railroad. While employed in the railroad office he was appointed deputy recorder of deeds of Jackson County and served as secretary of the Kansas City Board of Health during the administrations of Mayors Cowherd and Davis. He also worked for a while in the city engineer's office.

Mr. Chapman is and always has heen a prominent worker in the Democratic party. In 1902 he received the nomination for representative of the Seventh district in the state legislature and was elected by a large majority.

About twenty years ago Mr. Chapman engaged in the retail cigar business and is now owner of the large cigar store in the new Kansas City Live Stock Exchange Building and also one at the southwest corner of Twelfth

and Main streets, both of which have been very successful. He has also been somewhat active in the real estate field, confining himself almost entirely, however, to assisting in the management of the large estate left by his father.

Mr. Chapman, who during his long residence in Kansas City has kept his eyes on its progress in all lines, long ago noted that the city was not keeping pace with others of its class in the matter of good eating places, so he determined when the time was ripe to establish a cafe that should be in keeping with the city's progress along other lines. Accordingly, about a year ago he took a long lease on the southwest corner of Twelfth and Main streets, where he has fitted up the finest and most artistic dining rooms in the Middle West. It is to Kansas City what Martine's is to New York.

The entire furnishing of Mr. Chapman's new cafe was made especially for it and everything from floor to roof is of the highest quality throughout. In decoration, service and cuisine it is the equal of the finest in the country. The kitchen is in a specially constructed room on the roof, removing all odors of cooking from the dining room and assuring plenty of light and air and the best of sanitary conditions in the preparation of food. In this cafe was inaugurated the plan, which has since been taken up by the leading hotels of the city, of employing only the highest grade of white men as waiters, Mr. Chapman personally engaging his first crew of workers from the big hotels of New York City.

Mr. Chapman is an associate member of the Kansas City Press Club and one of the best friends to newspaper men in Kansas City.

SESCO STEWART, D. V. S.

Secretary and Treasurer of the Kansas City Veterinary College and Dean of the Faculty.

SESCO STEWART, dean of the Kansas City Veterinary College faculty and secretary and treasurer of the college corporation, was born in Weston, Ontario, March 23, 1855. After completing his preliminary education at Mayville Academy, Mayville, New York, he entered the medical department of Wooster University at Cleveland, Ohio, from which he was graduated in 1878.

Following his graduation, Dr. Stewart removed to Oakland, Iowa, where he practiced medicine until 1885, when he was graduated from the veterinary department of Iowa State College at Ames. He then located at Atlantic, Iowa, where he remained until 1888, when he went to Council Bluffs, Iowa. In 1891 he entered the government service as veterinary inspector at South Omaha, Nebraska. The next year he came to Kansas City, where he followed the same work.

In 1901 Dr. Stewart resigned from the government inspectorship to devote his whole time to the Kansas City Veterinary College, in which he had been interested for some years. Since 1893 he had been an instructor in the school and when it was reorganized in 1906 he was made dean of the faculty and secretary and treasurer of the corporation. He is also a member of the firm of Moore, Stewart & Brown, practicing veterinarians.

Dr. Stewart was president and subsequently secretary of the Iowa State Veterinary Medical Association from 1887 to 1892, and secretary of the American Veterinary Medical Association from 1895 to 1903, when he was elected president. He was thrice president of the Missouri Valley Medical Association.

On December 25, 1879, Dr. Stewart married Emma B. Beebe of Corry, Pennsylvania, at Oakland, Iowa. They have two children, Belle, now Mrs. C. D. Folse, and Rosa R. Stewart, both resident in Kansas City.

SIDNEY J. HARE

One of the Most Prominent Landscape Architects in Kansas City; Member of the Firm of Hare & Hare.

SIDNEY J. HARE, who with S. Herbert Hare makes up the firm of Hare & Hare, landscape architects, with offices in the Gumbel Building, was born in Louisville, Kentucky, January 26, 1860, son of C. C. and Isadora B. Hare, who were natives of Kentucky.

After being graduated from the Central High School of Kansas City Mr. Hare took several special courses to prepare himself for the profession of landscape architect. From 1885 to 1896 he served in the city engineer's office as a transitman, leaving that office to engage in his present business. Mr. Hare came to Kansas City in 1868.

In 1885 Mr. Hare married Miss Mathilda A. Korfhage. They have a daughter, Nellie M., and a son, T. Herbert.

Mr. Hare is a member of the American Civic Association and the Society of Cemetery Superintendents.

CHARLES L. FLAUGH

Vice-President of the B. T. Whipple Real Estate Company and Former President of the Real Estate Board.

CHARLES L. FLAUGH, prominent in Kansas City as an extensive real estate dealer and vice-president of the B. T. Whipple Real Estate Company, was born on a farm in Crawford County, Pennsylvania, January 6, 1863, son of John and Elnora Flaugh. On the paternal side his early ancestors came from Germany and settled in Pennsylvania, where Mr. Flaugh's father was born. His mother was a native of Vermont.

Mr. Flaugh's education was obtained in the public schools of Western Pennsylvania and in a business college at Titusville, Pennsylvania. December 15, 1885, he married Martha Hunter, youngest daughter of Wilson Hunter of Saegerstown, Pennsylvania. They have four daughters, Zoe, born in Pagosa Springs, Colorado, now Mrs. Howard M. Tufts; Zuvia, born in Saegerstown, Pennsylvania, now Mrs. Thomas G. Buecking; Helen, born in Kansas City, and Martha, born in Kansas City.

Coming to Kansas City in 1887, Mr. Flaugh immediately associated himself with the Whipple real estate offices and has been with this big concern ever since. Today he is considered one of the first authorities on real estate matters in Kansas City and in 1910 was elected president of the Real Estate Board. He was also a member of Mayor Brown's cabinet, having heen called into that council as the representative of the real estate interests.

Mr. Flaugh is a member of the National Association of Real Estate Exchanges and a prominent member of the Commercial Club and the Knife and Fork Club.

CHARLES C. CRAVER

Real Estate Broker and a Resident and Booster of Kansas City For the Last Fifteen Years.

CHARLES C. CRAVER, prominent real estate broker of Kansas City, was born in Warren, Ohio, son of Owen and Catherine Kistler Craver, both natives of Ohio.

Mr. Craver received his education in the common and high schools of Newton Falls, Ohio. He came to Kansas City fifteen years ago and engaged in business, being now one of the best known real estate brokers in the city.

In October, 1892, Mr. Craver married Anna L. Detwiler. They have one son. Mr. Craver is a Democrat and a man of liberal and progressive views and has always taken a great interest in all movements which have aimed to improve Kansas City.

CHARLES A. SMITH

Architect for the Board of Education of Kansas City and Originator of Many Ideas in Scientific Construction.

CHARLES A. SMITH, one of Kansas City's foremost architects, at present architect for the Board of Education, was born in Steuben, Ohio, March 22, 1866, son of A. L. and Cynthia L. Smith, both natives of Ohio.

Mr. Smith came to Kansas City in 1887 and has been closely connected with the construction history of Kansas City since that date. As architect for the Board of Education, he is responsible for many of the modern school buildings of which the city now boasts, and many of the plans he has incorporated here, looking to scientific ventilation and other sanitary features, have been adopted throughout the country.

June 4, 1898, Mr. Smith married Mary E. Bailey. In politics he is an Independent. He is a member of the Hartwell Hunting Club.

DAVID ALDEN KENDALL

Prominent Lumberman and Automobile Dealer, President of the D. A. Kendall Motor Car Company.

DAVID ALDEN KENDALL, well known throughout the Central West as a lumberman and interested in the automobile business, being president of the D. A. Kendall Motor Car Company, was born in Prairie Du Sac, Wisconsin, in 1847, son of Uriel H. and Mary Waterbury Kendall, his father being a native of Vermont and his mother of New York.

Mr. Kendall followed the common school with a course in Baraboo, Wisconsin, Academy, from which he was graduated in 1867. In 1871 he married Eliza M. Taylor of St. Peter, Minnesota. They have four sons, John A., Harry T., Roy O., and Paul E.

Mr. Kendall began his business career in the retail lumber business with John Robson of Winona, Minnesota, in 1871, and was interested in lumber yards at Mankato and Sleepy Eye, Minnesota, until 1879. From 1879 to 1883 he was in the grain business at Clay Center, Kansas, and was secretary of the Lansing Lumber Company of Lansing, Iowa, from 1883 to 1889; president of the Sawyer & Austin Lumber Company of La Crosse, Wisconsin, from 1889 to 1904; treasurer and general manager of the same company at Pine Bluff, Arkansas, until 1908. He is now interested in lumber yards in Oklahoma and Texas.

Mr. Kendall came to Kansas City in 1900 and for several years has been interested in the automobile business. The sales department of his firm has been handled largely by Mr. Kendall's son, Roy O. Kendall.

THEODORE GARY

President of the Kansas City Home Telephone Company and One of the Largest Individual Stockholders.

THEODORE GARY embarked in the telephone business about fifteen years ago in Macon, Missouri, after having been interested for twenty years in real estate, insurance and banking. He learned that telephony was a good business. He had spent much of his time formerly in efforts to secure business, but now, for the first time in his life, he had plenty without even asking for it. He found that all that was necessary was to take care of the business offered. Good service is all the people demand and everybody is ready to pay cash for it.

In a short time after his first telephone investment Mr. Gary secured independent exchanges in the following Missouri cities: Nevada, Joplin, Carthage, Webb City and Carterville; a year later Atchison, Kansas, was added. These plants had to be refinanced and rebuilt, new capital being interested. All these undertakings were promptly accomplished. Less than a year later the exchange at Independence, Missouri, was purchased. Mr. Gary then became interested in the Topeka Independent Telephone Company, Topeka, Kansas. The company was reorganized, refinanced, a complete underground system laid out and built, a fireproof building erected and a new switchboard installed.

In 1908 Mr. Gary formed a company that became the owner of the St. Joseph, Missouri, Independent Company and built a plant in conformity with the best development of the business in that city. This company controls a long distance company with pole line mileage of some four hundred miles in territory directly tributary to St. Joseph, Missouri, with exchanges at Tarkio, Missouri, and Hamburg, Iowa.

In February, 1912, the Telephone Securities Company was organized. It purchased the controlling interest in the Kansas City Home Telephone Company and the Kansas City Long Distance Telephone Company, and immediately thereafter Mr. Gary was elected president of the Kansas City Home Telephone Company.

Mr. Gary, beginning the telephone business in a small way, has grown with it. He has hundreds of stockholders and business associates, all of whom have been enthusiastic Independent Telephone men or investors, most of them

believing with him that the telephone business is the safest and best business in the world.

Besides being president of the Interstate and the International Independent Telephone Associations, Mr. Gary has served on many of the important committees of both bodies, was secretary and treasurer and a director of the Missouri Association for many years and was a pioneer in the advocacy of compulsory physical connection of telephone lines and exchanges. He now advocates a broad and liberal policy for the associations and stands for all independently owned exchanges being admitted to membership, with a modification of competitive methods in the telephone business to meet present conditions.

RICHARD B. JONES

Prominent Insurance and Loan Agent and Head of the Firm of R. B. Jones & Sons.

RICHARD B. JONES, one of the best known insurance and loan agents in Kansas City, was born in Covington, Kentucky, November 1, 1849, son of William W. and Mary Calvert Jones.

Mr. Jones came to Kansas City in 1887 and has been prominently connected with the insurance business since that time, having today one of the largest patronages in the city. Associated with him in the business are his three sons, Bryson, Cary W. and Cliff C. Jones.

Interested though he is in every movement that makes for a better and bigger city, Mr. Jones is not a self advertiser and only his most intimate friends know the full extent of his public work. He says he prefers deeds to talk.

CLARENCE W. TOBIE

Manager of the William J. Burns National Detective Agency for the Kansas City District.

CLARENCE W. TOBIE, manager of the Kansas City division of the William J. Burns National Detective Agency, was born in Rantoul, Illinois, May 17, 1869, the son of Hiram S. and Mary E. Tobie, the father being a native of Maine and the mother of Ohio.

After obtaining a common school education, Mr. Tobie attended Knox College, Galesburg, Illinois, leaving there in 1887. For the last fifteen years Mr. Tobie has been in detective work and is well known throughout the United States for his efficient work. For ten years he was located in Springfield, Illinois, leaving there in August, 1901, to come to Kansas City. When the now famous William J. Burns decided to open an office in Kansas City to take care of the Western business of his detective agency, he made Mr. Tobie manager of the district, which covers ten states. This was in May, 1910.

October 19, 1890, Mr. Tobie married Ida Webster of Pittsfield, Illinois. They have one son, Howard S. Tobie.

Since Mr. Tobie took charge of the Burns agency in Kansas City he has figured in several remarkable cases and has added much to his own and the agency's reputation for quick and reliable work. He is a man of remarkable personality and has always been a close friend of the newspaper fraternity.

ORIN LEROY CURTIS

District Manager for the Kissel Kar Company and One of the Best Known Automobile Dealers of the Southwest.

ORIN LEROY CURTIS, district manager for the Kissel Kar Automobile Company and one of the widest known automobile men in the Southwest, was born in Aurora, Illinois, March 6, 1875, son of Orin LeRoy and Eulalia Rockwell Curtis, his father being a native of Pennsylvania and his mother of New York.

Mr. Curtis was educated for a civil engineer, but recognizing the future of the automobile industry, he began to study trade conditions and manufacturing methods until he became one of the first experts in his line in the West. He was then made manager of the Kissel Kar interests with headquarters in Kansas City. He is also owner of the Curtis Motor Company.

In 1905 Mr. Curtis married Miss Lillian Hauke.

JOHN CRAWFORD JAMES

President Board of Education, Wholesale China Dealer and President Kansas City, Missouri, Gas Company.

JOHN CRAWFORD JAMES, president of the Board of Education and the foremost china dealer in the state, whose business is one of the principal features of commercial Kansas City, was born in Logansville, Kentucky, July 24, 1848, son of T. M. and Sarah A. James. He was educated in Brown University and after being graduated came West, selecting Kansas City as the most promising place to locate.

The firm of T. M. James & Sons, dealers in and importers of earthenware, china and glassware, was established in 1863 and its business now extends over the entire Southwest. J. C. James has been a member of the firm since 1872.

Mr. James was appointed to the Board of Education in 1884 and has served continuously until the present, having been president of the board four years. He has been president of the Kansas City, Missouri, Gas Company for the last six years. In politics he is a Democrat, but he has never allowed party prejudice to stand between him and his support of measures which he considered to the best interests of the community. That he has been one of the men always fighting for a better commercial city is shown by the fact that he was elected president of the Commercial Club and served with credit to himself and the organization.

In 1873 Mr. James married Miss Fannie Shouse. They have five children.

LOUIS OPPENSTEIN

Partner of Oppenstein Brothers, Jewelers, and Member of the Upper House of the City Council.

LOUIS OPPENSTEIN, one of the firm of Oppenstein Brothers, jewelers, and a member of the upper house of the city council, was born in Chicago, Illinois, in 1874.

Going to Colorado when quite a young man, Mr. Oppenstein engaged in the jewelry business, meeting with success from the first. In 1902 he came to Kansas City and opened a jewelry house, which is now one of the largest and most completely furnished in the city.

Being a strong Republican and a man of unquestioned integrity, Mr. Oppenstein was made the candidate of that party for the upper house of the city council in 1910 and was elected by an easy majority. Beside his jewelry business, Mr. Oppenstein is interested in banking, being vice-president of the Mercantile Bank of Kansas City.

Mr. Oppenstein is a member of the City Club, the Progress Club and the Elks Lodge.

JOHN R. KELLEY

Former Member of the City Council and Owner of the Kelley Cooperage Company.

JOHN R. KELLEY, owner of one of the most extensive cooperage businesses in Kansas City and formerly a member of the city council, was born in Sandusky, Ohio, October 1, 1856.

Coming to Kansas City in the spring of 1879, Mr. Kelley decided to make this his future home and in 1881 he established himself in the cooperage business. Starting out on a modest scale, he has built up an extensive business and now has one of the largest shops of its kind in the state.

In 1902 Mr. Kelley married Miss Margaret Grulish.

Politically Mr. Kelley is a Democrat.

GEORGE KUMPF

Prominent Fire Insurance and Real Estate Dealer and Former Member of the Board of Public Works.

GEORGE KUMPF, well known as a fire insurance agent and real estate dealer, was born in St. Louis, Missouri, March 15, 1858, son of Henry C. and Wilhelmina Kumpf. Mr. Kumpf's father was one of the men prominent in the building of Kansas City. He was one of the first members of the school board, its first secretary and served as city auditor four terms, city comptroller three terms and as mayor of Kansas City three terms.

Mr. Kumpf, the subject of this sketch, has also been active in municipal affairs and has taken a prominent part in many of the campaigns which have resulted in the city's present standing. He was a member of the board of public works during the administration of W. S. Cowherd and James A. Reed. He is a Republican and a man of liberal ideas.

April 11, 1888, Mr. Kumpf married Lena V. Engler. They have two sons and a daughter.

As a real estate and insurance agent, Mr. Kumpf is one of the best known men in Missouri. He has been in business for thirty-four years and during that time has built up an extensive patronage and a remarkable circle of friends.

ROBERT NESCH

President of the Pittsburg Paving Brick Company, One of the Largest in the United States.

ROBERT NESCH, one of the prominent figures in the brick manufacturing industry of the Southwest, president of the Pittsburg Paving Brick Company, was born in Switzerland, November 26, 1852, the son of Henry and Barbara Nesch.

Mr. Nesch came to the United States in 1869 and for three years was located in Philadelphia, Pennsylvania. Then he came west believing he would find a better field. In 1872 he came to Kansas City, then went to Atchison, Kansas, and later to Pittsburg, Kansas. In 1890 Mr. Nesch aided in the organization of the Pittsburg Paving Brick Company in Pittsburg. The business began with a small plant and has experienced a steady growth until today it is the largest concern of its kind in the Southwest, doing an extensive business in Missouri, Kansas, Texas, Oklahoma and the southern states. While the company's great reputation has been made in the manufacture of paving brick, it also makes a full line of building brick.

Leaving the management of the plant in Pittsburg to his three sons, Mr. Nesch came to Kansas City in 1900 to take charge of the company's general offices. Of late years he has acted only in an advisory capacity, leaving the active management of the company to his sons. Most of the streets in Kansas City, subject to heavy traffic, are paved with this company's product. It is interesting to know that thirty million bricks from the Pittsburg plant have been put down about the Kansas City Stock Yards.

Mr. Nesch is a Progressive Democrat, a man of liberal views and much interested in the municipal welfare.

EPHRAIM C. SOOY

President of the Kansas City Hay Press Company and a Large Holder of City Real Estate.

EPHRAIM C. SOOY, president of the Kansas City Hay Press Company, was born in Green Bank, New Jersey, in 1848, son of Ephraim C. and Lucy M. Sooy. Both his parents were natives of New Jersey and his grandfather on the mother's side was prominent in New Jersey state politics.

In addition to the advantages of the public schools Mr. Sooy attended business college in Poughkeepsie, New York. Coming to Kansas City in 1882, Mr. Sooy was associated for some time with the Kansas City Milling Company. He then became interested in the Kansas City Hay Press Company, a manufacturing concern which stands high in industrial Kansas City. Besides this, Mr. Sooy was at one time president of the Lucky Tiger Mining Company, president of the Hunter Real Estate Company, and now has extensive real estate interests in the city.

Mr. Sooy married Evelyn Hamilton in Philadelphia, Pennsylvania. They have three children, Mrs. Lucy Sooy Mark, Norman H. Sooy and Elizabeth L. Sooy.

A Republican in politics and a man of liberal and progressive views, Mr. Sooy is a Kansas City booster and takes a great interest in all campaigns for municipal betterment.

HORACE HAVELOCK ANDERSON

President of the Kansas City Transfer Company, the Oldest of its Kind in the City.

HORACE HAVELOCK ANDERSON, president and manager of the Kansas City Transfer Company and since 1887 a conspicuous figure in commercial Kansas City, was born March 14, 1858, in Hanover County, Virginia. His ancestors were of distinguished English connections and came to Virginia early in the eighteenth century. Dr. Thomas B. Anderson, grandfather of Horace H., was graduated from Pennsylvania University in 1811 and for fifty-nine years was one of the most prominent physicians in Virginia.

Mr. Anderson spent his boyhood in historic Hanover County and his early recollections are of the Civil war. When the slaves were freed in 1866, he was forced at the age of eight, into the field to follow the plow. At night he studied. Later he went to school to Alfred Duke, a highly educated farmer, who taught him Latin, Greek and higher mathematics.

Completing his education Mr. Anderson went to live at Topping Castle, an estate belonging to his father. In 1881, he went into the milling business with an uncle, in Norfolk, Virginia. In 1885 he moved to Charlottesville, Virginia, and engaged in the real estate business.

Mr. Anderson came to Kansas City in September, 1887, and entered mercantile life. He at once affiliated with the Commercial Club. For two years he was a traveling salesman. In 1890 he entered the government's employ in the improvement of the Missouri River channel; in 1892 he started in the contracting and paving business and during that year became secretary of the Kansas City Transfer Company. Three years later he gave up the contracting and paving business and devoted his entire time to the transfer company, the oldest of its kind in the city.

December 17, 1891, Mr. Anderson married Phebe Fleming Brent, a daughter of one of the old families of Kentucky. They have one son, Thomas Brent Anderson.

In 1895 Mr. Anderson was made Quartermaster of the Third Regiment, Missouri Infantry, National Guard, staff officer with rank of Captain. The regiment volunteered for regular service in the Spanish-American war and was mustered out in November, 1898.

ALFRED HOLTMAN

Sole Owner of the Holtman Heating Company, One of the Largest Concerns of Its Kind.

ALFRED HOLTMAN, founder and owner of the extensive business conducted under the firm name of the Holtman Heating Company, was born in Illinois, his parents being natives of Sweden.

With only a common school education, Mr. Holtman early showed his ability as a business man and in 1887 became convinced that Kansas City was destined to be one of the greatest industrial centers in the United States. He located here and fifteen years ago established himself in the heating business. While his beginning was in a very modest way he has added to his activities annually until today he has one of the largest interests of its kind in the country and has one of the most completely equipped plants in the United States. His success has been "self-made" in every sense of the word.

Twenty-one years ago Mr. Holtman married Miss Mary J. Blake.

Mr. Holtman is a life member of the Elks and belongs to the Independent Order of Foresters.

BENJAMIN ROWLAND BEALL

President of the Excelsior Products and Manufacturing Company of Kansas City.

BENJAMIN ROWLAND BEALL was born in Montgomery County, Maryland, in 1865, son of Charles Alexander and Catherine Beall. His father was born in Maryland and his mother was a native of Washington, D. C. The Beall family was established in America in 1658 when Ninian Beall came to America from Scotland, and the family has been prominent in American history since that date.

Mr. Beall came to Missouri in 1878. At the age of eighteen years he was in the grain business and for twenty years was a successful dealer in the Missouri River territory. In October, 1900, he married Elizabeth Ermane Thomas at St. Joseph, Missouri.

In 1891 Mr. Beall, still in the grain business, moved to Kansas City, believing it to be the logical center of the great Southwest. In 1907 the Excelsior Products and Manufacturing Company was organized with Mr. Beall as president. From the first it has been a successful venture. The plant is situated in the East Bottoms and is one of the largest and finest in this section. The factory, warehouse and yards occupy five acres and the entire plant is up-to-date in its equipment and facilities. The factory is a one story and basement structure, built of concrete and steel and is equipped with special machinery of the most modern type. The company ships excelsior and sweeping compound to all points west of the Missouri River. The capital stock of the company is $50,000. The executive offices are in the Massachusetts Building.

Mr. Beall is a Democrat, a member of the Rotary Club, and the Commercial Club, and a man much interested in the industrial welfare of the city and state.

WILLIAM F. HELM

President of the William F. Helm Commission Company and Vice-President of the Mercantile Bank.

WILLIAM F. HELM, president of the William F. Helm Commission Company, vice-president of the Mercantile Bank, president of the Kansas City Fruit Auction Company and treasurer of the Union Celery Company, was born in Sedalia, Missouri, December 24, 1877, the son of John and Kathryn Helm. He married Anna D. Wurzer in 1901. They have three daughters.

Mr. Helm came to Kansas City from Sedalia, in 1884, and for nine years was connected with the Anheuser-Busch Brewing Association of St. Louis. Leaving this employment, Mr. Helm engaged in the commission business and made a remarkable success from the first. He incorporated the William F. Helm Commission Company in 1905 and his two brothers, O. C. and E. J. Helm, are now associated with him in the management. Besides the main house in Kansas City, which does over a million dollars' worth of business annually, a branch house is maintained in Lawrence, Kansas.

Mr. Helm is a member of the Produce Exchange and was at one time president of the organization. He is a member of the Commercial Club and a Shriner.

FLORIAN C. FLORANCE

General Broker in Coal and Building Material, Civil Engineer and Railroad Man.

FLORIAN C. FLORANCE was born in Philadelphia, Pennsylvania, July 27, 1859, and lived in that city until his maturity. He was educated as a civil engineer, and at the time of his coming West, in 1880, to Kansas City, was connected with the Engineer Corps of the Pennsylvania Railroad.

Arriving in Kansas City, Mr. Florance remained in his profession under such well known engineers as John Donnelly, George W. Neir, and Knight & Bontecau, and afterwards was in charge of the Maintenance of Way of the Missouri Pacific Railroad under Andrew Donnan stationed at Sedalia. On his return to Kansas City he was made Chief Engineer of the Fifth Street Cable Line, known at that time as the Shallow Conduit System, which afterward became a portion of the Metropolitan Street Railway System. On account of the strain on his eyesight in this profession he was compelled to leave it and go into a commercial business, adopting a general brokerage line of coal and building materials, representing many of the best firms of the Central West, and removed to Independence, Missouri, where his business has been continued until this time.

Mr. Florance is a member of the Masonic fraternity, the Commercial Club of Independence, Railroad Club of Kansas City, and other organizations. He is also a veteran of the First Regiment, National Guards of Pennsylvania, and a retired officer of the National Guards of Missouri, having served fourteen years as an officer in the Seventh, Third and Second Regiments.

THEODORE REMLEY

Attorney and Police Commissioner of Kansas City and Former Justice of the Peace, Eighth District.

THEODORE REMLEY, prominent attorney and police commissioner for Kansas City, appointed by Governor Herbert S. Hadley, was born December 2, 1866, at Bentonsport, Iowa, son of George and Mary J. Remley. His parents were natives of Greene County, Pennsylvania.

After completing the common school course, Mr. Remley entered Oberlin College, at Oberlin, Ohio, from which he was graduated in 1896. October 24, 1899, he married Mabel Eells at Albion, Indiana. They have an adopted son, Master Paul Remley.

Since coming to Kansas City in 1884 Mr. Remley has taken a prominent part in Republican politics. In 1906 he was elected justice of the peace of the Eighth district, on the Republican ticket, and served until 1910. In that year Governor Hadley appointed him to the board of police commissioners of Kansas City, in which capacity he is now serving.

Mr. Remley is a man of liberal views and his services as police commissioner have given general satisfaction. He is a member of Union Lodge 168, I. O. O. F., and of Knights of Pythias Lodge No. 1.

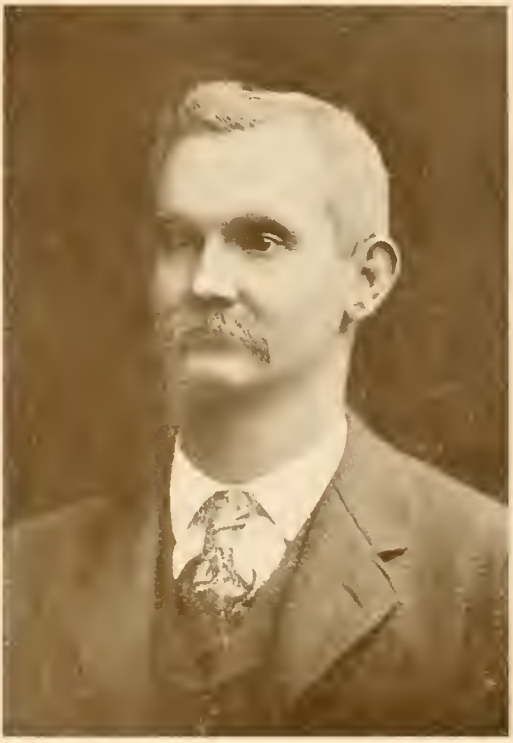
JOHN R. CROWE

President of the J. R. Crowe Coal and Mining Company and Interested in Other Big Enterprises.

JOHN R. CROWE, president of the J. R. Crowe Coal and Mining Company, was born in Hamden, Ohio, October 12, 1858, son of David and Susan Leff Crowe. Both parents were natives of Pennsylvania.

Starting out with a common school education, Mr. Crowe has made his own opportunities. All his life he has been engaged in the mining business. He was located in Joplin, Missouri, for many years, where he was interested in lead and zinc mining. From there he went to Kansas and the J. R. Crowe Coal and Mining Company was established, the offices first being at Weir City, Kansas. In 1898 Mr. Crowe moved the company's headquarters to Kansas City. The company operates extensively in Missouri, Kansas and Oklahoma. Besides the J. R. Crowe Coal and Mining Company, Mr. Crowe is interested in several other successful firms, among them being the Baltimore Hotel Company and the Cherokee Fuel Company.

In 1887, Mr. Crowe married Margaret Hamilton. They have a son and a daughter. Politically, Mr. Crowe is a Republican and, while taking no aggressive part in the campaigns, he is a man always awake to the best interests of the city and the Southwest. He is a member of the Commercial Club, the Kansas City Club and is a Mason.



WILLIAM D. OLDHAM

Wholesale and Retail Grocer Who Established His Business in Kansas City Thirty-two Years Ago.

WILLIAM D. OLDHAM, prominent wholesale and retail grocer, who has been in business in Kansas City since 1880, was born in Georgia, January 10, 1861, son of J. C. and Melissa Underwood Oldham. His father was a native of Kentucky and his mother was born in Tennessee.

Mr. Oldham was graduated from the school in Doltan, Georgia, in 1879 and the following year came to Kansas City and began the business which has grown into the present extensive wholesale and retail trade at 507-9 Main Street. Mr. Oldham is a man who has accomplished his own success through hard work and an honest business policy.

December 25, 1887, Mr. Oldham married Miss E. C. Mitchell, of McDonald, Tennessee. They have two children, a son and a daughter.

Politically Mr. Oldham is a Democrat and he takes a keen interest in the things which are of direct benefit to Kansas City. He is a member of the Modern Woodmen.

SAMUEL P. WOODS

President of the Woods-Egan Live Stock Commission Company and an Authority on Live Stock.

SAMUEL P. WOODS, prominent as one of the leading live stock commission men of the Southwest, was born in Henderson County, Illinois, May 19, 1859, son of James H. and Elizabeth Woods. His father was born in Gibson County, Indiana, and his mother in Louisville, Kentucky.

Mr. Woods has been in the live stock commission business in Kansas City for about twenty years. He was first interested in the Northwestern Live Stock Commission Company, which six years ago was consolidated with the Evans, Snider, Buell Company. Three years ago Mr. Woods reorganized his business under the firm name of Woods & Ott Commission Company and a year later the present company, Woods-Egan Live Stock Commission Company, was organized. It is now one of the most prominent doing business out of Kansas City.

December 24, 1883, Mr. Woods married Clara A. Moore. They have five children.

JAMES E. TURNER

Manager of the Saunders-Turner Lumber Company and One of Kansas City's Substantial Young Men.

JAMES E. TURNER, manager for the Saunders-Turner Lumber Company, of Kansas City, was born in Bedford, Missouri, April 21, 1882, the son of Samuel G. and Laura E. Turner. His father was born in Virginia and his mother in Missouri. The ancestral stock all came originally from Virginia.

After completing the common school courses, Mr. Turner attended Leland Stanford University in California. November 16, 1910, he married Hortense Taylor.

Coming to Kansas City after completing his college work, Mr. Turner became associated with the Saunders-Turner Lumber Company of which his father is the head. After learning the business he was made manager, which position he now occupies.

ERNEST R. SWEENEY

Manager Coal Department Central Coal & Coke Company, One of the Southwest's Largest Concerns.

ERNEST R. SWEENEY, manager of the coal department of the Central Coal & Coke Company of Kansas City, was born in Fort Scott, Kansas, in February, 1867, son of George R. and Amanda C. Sweeney. His father and mother came from Mercer County, Pennsylvania.

Mr. Sweeney is a Republican in politics, but has taken no active part in the various campaigns. His wife, before her marriage, was Hattie E. Fiske. They have one son, Ben A. Sweeney.

The story of Mr. Sweeney's advancement with the Central Coal & Coke Company is the story of merited reward for hard work. He first worked for the Keith & Perry Coal Company and in 1882 took the position of weighmaster for the Central Coal & Coke Company at 1111 West Twelfth Street; later he was made bookkeeper and then advanced to collector. From this position he was promoted to manager of the city sales department and then to the management of the entire retail business of the big concern. In 1907 he was made manager of the entire coal department and has served in that capacity to the present date.

Mr. Sweeney, in common with all the officials of the Central Coal & Coke Company, has always been a friend to the newspaper fraternity.

FRANCIS LYMAN GILMAN

General Manager of the Missouri and Kansas Telephone Company and a Recognized Telephone Authority.

FRANCIS LYMAN GILMAN, general manager of the Missouri and Kansas Telephone Company, was born in New Bedford, Massachusetts, February 12, 1873, son of Francis Lyman and Frances Thomazine Gilman. His father was born in New Hampshire and his mother in Boston, Massachusetts.

Graduating from Harvard University in 1895, Mr. Gilman at once became connected with the telephone and telegraph business, being on the staff of one of the vice-presidents of the American Telephone and Telegraph Company of New York. In 1910 Mr. Gilman came to Kansas City and has been connected with the Missouri and Kansas Telephone Company, of which he is now general manager, since his arrival.

In 1896 Mr. Gilman married Harriet Frances Hart. They have a daughter fourteen years old. A Republican in politics, Mr. Gilman is a man of liberal views and a recognized expert in the management and maintenance of telephone systems. He is a member of the Kansas City Club, the Mid-Day Club, Evanston Golf Club, Engineers' Club, and the Harvard Club. He is also a Mason, being affiliated with the New York lodge.

WILLIAM THOMAS GRANT

Secretary and Treasurer of the Business Men's Accident Association and Prominent Among Insurance Men.

WILLIAM THOMAS GRANT, secretary and treasurer of the Business Men's Accident Association, was born in Middleport, Ohio, November 30, 1878, son of William H. and Etta J. Logan Grant, who were both natives of Ohio.

After completing the common schools, Mr. Grant attended Kansas University in 1902-3. Later he came to Kansas City and went into the insurance business, making a remarkable success from the first and quickly coming to his present place of responsibility.

April 29, 1908, Mr. Grant married Miss Frances Downing. They have one daughter.

Politically Mr. Grant is a Republican. He is a Knight Templar, a Shriner, a member of the Knife and Fork Club, the Kansas City Athletic Club, the Y. M. C. A. and the City Club.

JOSEPH R. DONEGAN

Manager of the Hotel Edward and the Century Theater; One of the Press Club's First Friends.

JOSEPH R. DONEGAN, manager of the Hotel Edward and the Century Theater, was born in St. Louis, Missouri, October 4, 1877, the son of John P. and Mary Byrne Donegan. Both his parents were natives of New York state. His father was a mining promoter who opened the first salt mine in Wyoming. He died in 1903 in Nome, Alaska, where he was in the employ of the government.

After completing the common school courses, Mr. Donegan attended Christian Brothers College in St. Louis. On leaving school Mr. Donegan became associated with Edward Butler and for twenty-three years continued in his employ, working up from a clerical position in the office to manager of the Butler interests in Kansas. In 1899 Mr. Donegan was sent to Kansas City to take charge of the Century Theater, which was completed in 1900. Mr. Donegan married Rose LeDenardo of St. Louis.

Mr. Donegan is a member of the Knights of Pythias, Elks, Moose, Eagles, the Theatrical Mechanics' Association and is an associate member of the Kansas City Press Club, having been one of the men who assisted in its organization in 1910.

CHARLES H. BAIRD

Manager and Treasurer and One of the Organizers of the Kansas City Casket and Furniture Company.

CHARLES H. BAIRD, manager and treasurer of the Kansas City Casket and Furniture Company, 1312-14 West Eighth Street, was born in Iowa. He came to Kansas City from Cedar Rapids, Iowa, in 1902, when the Kansas City Casket and Furniture Company was established.

Mr. Baird's history in Kansas City is that of his company, which has shown a remarkable growth, making an increase in business of over six hundred per cent since its first year. At present the company employs a large force of traveling men who cover the entire Southwest and the concern is one of the most prominent features of manufacturing Kansas City. Its specialties are caskets and funeral supplies. Besides the manufacture and sale of this line, the company does an extensive business as wholesale jobbers of furniture.

The officers of the company, besides Mr. Baird, are D. C. Buckstaff, president; J. Donnelly, vice-president, and S. W. Wilcox, secretary. Mr. Baird and Mr. Wilcox are the only members of the firm who live in Kansas City.

GEORGE E. MUEHLEBACH

President of the Muehlebach Estate Company and Head of One of the Largest Brewery Interests in the West.

GEORGE E. MUEHLEBACH, son of George and Margaret M. (Bessenbacher) Muehlebach, was born in Kansas City, August 10, 1881. His father was born in Switzerland and his mother in Illinois.

With a common school education obtained in Kansas City and a course in Spalding's Business College, Mr. Muehlebach was called to take charge of one of the largest brewery interests in the state, when he was a very young man. He has "made good" in every sense of the word. Today he is president of the Muehlebach Brewing Company, a director in the National Bank of the Republic, and president of the Muehlebach Estate Company.

A busy man and modest, Mr. Muehlebach has always been among the first to give material aid to projects of vital interest to Kansas City. As a rule, his activities are known only to those directly interested in a given project since he invariably insists on the minimum of publicity.

A. S. McCLEARY, M. D.

Prominent Specialist Whose Discoveries of Non-Surgical Methods of Treatment Have Brought Him Success.

A. S. McCLEARY, M. D., was born in Montgomery City, Missouri, August 1, 1864, son of Thomas A. and Rebecca M. McCleary. Coming to Kansas City in 1893, Dr. McCleary completed his professional education in the Eclectic Medical University. Early in life he devoted some years to newspaper work and commercial traveling, but abandoned these callings on entering medical college.

After graduating, Dr. McCleary decided to take up a specialty, and upon investigation found the field of orificial diseases gave promise of the greatest opportunity. Not satisfied to follow, but desiring to make a name for himself, he chose to specialize in the exclusive field of rectal diseases, and his efforts have been directed along that line. Early seeing the danger and inefficiency of surgery in the treatment of these diseases, he began investigations along other lines and soon discovered that most of them yielded readily to the specific action of mild medical remedies properly applied.

Since commencing the practice of his specialty along non-surgical lines, some fifteen years ago, Dr. McCleary has cured many hundreds of sufferers and has thoroughly demonstrated that his theories are right and that cures are easily effected without the use of chloroform or other general or local anesthetics.

HENRY SERLIS

Jobber and Wholesaler of Liquors and an Enthusiast on Kansas City As a Good Place to Live.

HENRY SERLIS was born in Germany, August 17, 1875, son of Alexander and Olga Serlis. His wife, prior to their marriage, was Miss Hattie Weisenbach. They have one daughter and a son. He is an Independent, politically.

Mr. Serlis was engaged in the wholesale liquor business in Chicago for six years prior to his coming to Kansas City five years ago, where he now has one of the largest businesses of its kind in the city.

An extensive traveler, Mr. Serlis has been in practically every city of any size in the United States and most of the large cities of Europe. He says he will back Kansas City against any of them for both business and residence.

WILLIAM HARRISON DAVIS

Capitalist and Real Estate Holder. Born August 14, 1834. Died November 20, 1911.

KANSAS CITY sustained a severe loss on November 20, 1911, when the long and honorable life of William Harrison Davis, retired farmer and extensive real estate holder, for sixty-one years a resident of this city, was brought to a close. This well-known pioneer made his home at the Densmore Hotel, and it was there the end came, death being due to acute gastritis. His fortune, estimated at $500,000, he left to his niece and companion, Mrs. Nannie Davis Shelby, also of Kansas City.

Mr. Davis was a native Missourian, and throughout his entire life was never a resident of another state. At the time of his death it was claimed that he was Kansas City's oldest resident. He was born on his father's farm in Washington County, August 14, 1834. In 1842, when he was eight years of age, the family moved to Lafayette County, and after the death of his father moved again into Jackson County, where with his mother he settled on a farm. The farm house was located near where Fifty-fifth and Oak Streets now intersect. It was at this place, where the homestead was from time to time enlarged and rebuilt as their fortunes increased, he resided until two years prior to his death, when the residence was destroyed by fire.

When the Civil War opened Mr. Davis and his brother, Napoleon Davis, another well known Kansas City pioneer, who died in 1910, joined Company C of the Second Confederate Missouri Infantry. He served throughout the entire war in the brigade of General Joseph Shelby, and received promotion for bravery in action.

Returning to his home after the war he played an active part in the development in the South Side of Kansas City. The old Davis farm now comprises one of the exclusive residence districts of the city, where are located some of the prettiest homes in this section of the country.

William Harrison Davis was of good American stock, his father, William Davis, having been a native of Virginia, and his mother, whose maiden name was Nancy Reynolds, having been a native of Illinois. Mr. Davis never married, but always made his home with his niece, Mrs. Shelby.

PHILIP G. WALTON

Cashier of the New England National Bank and Prominent as a Banker in the Southwest.

PHILIP G. WALTON, well known throughout the Southwest as cashier of the New England National Bank, was born in Methuen, Massachusetts, August 15, 1867, son of James and Josephine Woodbury Walton. One of Mr. Walton's maternal great-grandfathers brought from England the first charter of the Massachusetts Colony. His father was a native of England and his mother was born in New Hampshire.

Mr. Walton went into the banking business when a young man and from the first has had a successful career. Prior to his coming to Kansas City he was well known in the Southwest through his connections with several large banking institutions in Kansas and his services as a national bank examiner under Comptrollers William B. Ridgely and Lawrence Murray. On coming to Kansas City he became associated with the New England National, of which bank he is now cashier.

Mr. Walton was mayor of Anthony, Kansas, from 1906 to 1908, and treasurer of the Board of Education in the same town from 1896 to 1900. In politics he is a Republican.

November 24, 1897, Mr. Walton married Miss Elizabeth C. Bent, of Salina, Kansas. They have one daughter, Elizabeth Tess. Mr. Walton is a Knight of Pythias, an Elk, and has all the degrees of Masonry except the thirty-third. He is a man of progressive ideas and since his coming to Kansas City has been an enthusiastic booster for the city.

JOSEPH W. VERNON

President of the Vernon Law Book Company, One of the Largest Law Book Concerns in the State.

JOSEPH W. VERNON, president of the Vernon Law Book Company, one of the largest law publishing concerns in the state, was born in Dane County, Wisconsin, April 25, 1860, the son of Daniel E. and Mary Ann Goodwin Vernon. Both his parents were natives of England.

Mr. Vernon, after having completed the common school course, entered Wisconsin University, from which he was graduated in 1885. The same year he married Miss Harriet Fish of Madison, Wisconsin. They have one daughter, now Mrs. J. R. Amelung.

Coming to Kansas City in 1888, Mr. Vernon became interested in the book publishing business and in September, 1902, organized the Vernon Law Book Company, a concern that publishes more legal books than any other in the state. In this business Mr. Vernon has made a success.

A Democrat in politics, Mr. Vernon is a man of liberal views and has repeatedly taken an active part in municipal improvement campaigns. He is a member of the Commercial Club.

FREDERICK RUTHRAUFF HOOVER

Bridge Engineer; General Agent for the Canton Bridge Company of Canton, Ohio.

FREDERICK RUTHRAUFF HOOVER, civil engineer and general agent for the Canton Bridge Company since 1909, was born in Indianapolis, Indiana, in 1876. He came to Kansas City with his parents, Joseph W. Hoover and Mary C. Ruthrauff Hoover, both natives of Stark County, Ohio, in 1884.

Mr. Hoover was graduated from the University of Michigan with the class of 1899 and was married to Gertrude E. Montague of Traverse City, Michigan, in 1900. For ten years prior to his advancement to the general agency for the Canton Bridge Company he was employed by the concern in which his father is interested in the same line of work. He is affiliated with no political organization and has never held public office.

CHARLES EUGENE JOHNSTON

Chief Engineer of the Kansas City Southern Railway, Standing Near the Top in His Profession.

CHARLES EUGENE JOHNSTON, chief engineer of the Kansas City Southern Railway Company, with headquarters in Kansas City, was born in St. Elmo, Fayette County, Illinois, October 30, 1880, son of Alexander Morrison and Mary Josephine Bledsoe Johnston. His father was a native of Harrison County, Ohio, and his mother was born in Fredericksburg, Virginia.

After finishing his education for the profession of civil engineer, Mr. Johnston became associated with the Frisco railroad and from 1900 to 1906 was assistant engineer for that road. In 1906 he was made division engineer for the Kansas City Southern and since January 1, 1911, has been chief engineer.

In June, 1907, Mr. Johnston married Miss Ethel Irene Kirkpatrick. He is a Republican in politics and a man of pleasing personality and exceptional ability.

MELVIN M. RINER

President and General Manager of the Riner Lumber Company, with Headquarters in Kansas City.

MELVIN M. RINER, president and general manager of the Riner Lumber Company, a concern doing an extensive business throughout the Southwest, with general offices in Kansas City, was born in Fort Dodge, Iowa, in 1870, son of H. R. and Susan Riner. His father was born in Ohio and his mother in Indiana. The father served with distinction throughout the Civil War.

In 1894 Mr. Riner married Miss Lizzie D. Tindal.

A Republican in politics, Mr. Riner, since coming to Kansas City, has proved himself a man of liberal and progressive views and has repeatedly aided in the campaign for civic improvement.

GEORGE G. WRIGHT

Prominent as a Real Estate Operator on a Large Scale and President of the George G. Wright Company.

GEORGE G. WRIGHT, president of the George G. Wright Company, 919 Commerce Building, and one of the most prominent land dealers in the Southwest, was born in Topeka, Kansas, in 1866. His parents, who were natives of Pennsylvania, died when he was a small boy, and from the first Mr. Wright was thrown upon his own resources and his success is, therefore, the more remarkable.

Mr. Wright's youth was spent in Pennsylvania. From there he went to Southeast Missouri and later to St. Paul, Minnesota, where he became interested in the land business. After meeting with much success in St. Paul, in 1906 he came to Kansas City, where he has built up an immense business in Minnesota, North Dakota, Canadian, Texas and Mexico lands. He is one of the real authorities on land values in the Southwest. Mr. Wright's company bought and sold seven hundred and fifty thousand acres of the land given by the state of Texas for its new capitol building.

Mr. Wright married Nannie J. McLeary of Cape Girardeau, Missouri. He is a member of the Mid-Day Club and belongs to the Masons.

GEORGE W. TOULMIN

Manager of the Standard Milk Company, Which Supplies Most of Kansas City's Hotels and Restaurants.

GEORGE W. TOULMIN, manager of the Standard Milk Company of Kansas City, was born in Massachusetts, February 2, 1862, son of William B. and Lavina B. Toulmin, both natives of England.

Mr. Toulmin came to Kansas City in 1883 and became affiliated with the harness and saddlery business for a few years. He then entered the real estate business on his own account and nineteen years ago went into the milk business. Starting in a small way, he began to bring milk to Kansas City from his own farm. Today the company of which he is manager furnishes ninety per cent of the milk consumed in Kansas City's big hotels and restaurants and draws its supply from 350 farms within a radius of fifty miles from the city. Its business is entirely wholesale and includes an ice cream department of considerable proportions. The company still owns its original farm located at what is now Seventy-ninth street and Troost avenue.

In 1887 Mr. Toulmin married Aurelia D. Kirk. They have no children.

CARL AUGUST MUEHLEBACH

Secretary and General Superintendent of the George Muehlebach Brewing Company and a Bank Director.

CARL AUGUST MUEHLEBACH, secretary and general superintendent of the George Muehlebach Brewing Company of Kansas City, one of the largest brewing interests in the state, is a native of Kansas City, having been born November 28, 1887, son of George and Margaret M. Muehlebach, who were pioneers in Kansas City. The father was born in Switzerland, the mother in Illinois. George Muehlebach established the extensive industry which is now conducted by his sons.

Carl Muehlebach was educated in St. Benedict's School, from which he was graduated in 1904, when he at once took up the task of learning the business details of the great business with which he is now connected. As a member of the Kansas City Automobile Club he has been one of the most active men in the city on behalf of the good roads movement.

Besides his official connections with the brewing company, Mr. Muehlebach is secretary of the Muehlebach Estate Company and a director in the State Bank of Kansas City.

FRANK E. WEAR

President of the Diamond Window Glass Company and Interested in Several Big Plants in the Southwest.

FRANK E. WEAR, one of the truly big glass manufacturers in the West, son of James R. and Martha Wear, was born in Pittston, Pennsylvania, May 2, 1857. His parents were natives of New York state. At present Mr. Wear is president of the Diamond Window Glass Company and of the Texas Glass Company, and treasurer of the following concerns: Fredonia Window Glass Company, Fredonia Gas Company, Fredonia Brick Company and the Coffeyville Window Glass Company.

Mr. Wear is a Republican in politics, and the Southwest has no more ardent champion and all around booster than he. Many of the towns of the Southwest have been placed on the industrial map by virtue of Mr. Wear's investments.

In 1877, Mr. Wear married Mary Dedrick. They have no children.

ELLIS R. JONES

Secretary of the Kansas City Paper House and a Dealer in Paper All His Life.

ELLIS R. JONES, secretary of the Kansas City Paper House, began handling paper in 1885, when, as a newsboy, he carried a route for the Kansas City Star and the old Kansas City Times. He was born in Port Huron, Michigan, in the paper pulp belt, July 7, 1873. His father was Elisha S. Jones and his mother, Minnehaha, was born in Ontanogan, Michigan.

From the retail business in printed paper that he carried on at the tender age of twelve years, Mr. Jones graduated into the employ of the Kansas City Paper House and his present title, that of secretary of the firm, is an evidence of his successful service.

On February 6, 1896, he married Miss Lillian A. Martin, in Independence, Missouri. They are the parents of one child, a son.

A. MORRISON, JR.

One of the Leaders in the Movement for Furnishing Pure Milk to the Families of Kansas City.

MORRISON, JR., known throughout the Southwest for his interest in pure milk, president of the A. Morrison Farm Company, which operates the model dairy at Shawnee Mission, Kansas, was born in Arrow Rock, Missouri, in 1884, son of A. and Enola Collins Morrison, both natives of Missouri.

Mr. Morrison came to Kansas City with his parents in 1892 and received his education in the Kansas City schools. In 1904 he started in the dairy business with three cows. Being a man of liberal views, he soon realized that the old method of dairying was doomed. He was sure that the clean dairy and pure milk would be welcome to the public, and he shaped his policy accordingly. When the pure milk agitation came on it was discovered that Kansas City already had a man in the person of Mr. Morrison who had been working for pure milk for several years. The history of the A. Morrison Farm Company is his history and the public has been much interested in it.

As has been stated, Mr. Morrison began business with three cows. He now has 171 high grade cows which he subjects to the most severe tests and which are cared for under sanitary conditions which are the envy of the entire state. He also operates nine retail milk wagons. The products of his dairy are handled after the most scientific methods known. When drawn from the cows the milk is immediately cooled and bottled and delivered direct to the consumer, being kept on ice from the pail until it is delivered. The milking is done in buildings which have been especially designed along sanitary lines approved by dairy experts, and in 1911, when the pure milk agitation was at its height, the health department scored this dairy highest of any in the vicinity of Kansas City.

Mr. Morrison's success in the pure milk business has been the result of the most painstaking application to the business in hand. Selecting personally his milk cows and growing the feed upon his own farm and under his personal direction, he has brought his dairy up to a standard which is as near perfection as is possible. He is one of the few men in the state who has always invited inspection by the authorities and has always been anxious to co-operate in the pure milk crusade; in fact, many of the methods now generally represented to dairymen as the best and most practical originated in Mr. Morrison's dairy. At various times Mr. Morrison's place and herd have been inspected by the city health department, the state officials and the United States government inspectors, and always it has been found far above the standard required.

As indicative of the perfection in Mr. Morrison's methods, in one scoring by the health department his dairy not only was first, but it lacked but 10.5 points of being absolutely perfect. In a recent test made by the Kansas City Testing Laboratory the milk from this dairy showed a bacteria count of only 31,680 per cubic centimeter. The requirement of the city health department calls for not more than 300,000 per cubic centimeter, showing that the Morrison dairy product had only one-tenth of the amount found in milk passed as pure.

ROBERT KEITH

President and Founder Robert Keith Furniture and Carpet Company, Whose Business Extends Over the Entire Southwest.

ROBERT KEITH, founder of the immense furniture and carpet business which bears his name, was born in Lexington, Missouri. His father, Smith Keith, was a native of Virginia, who came to Missouri in 1839. Robert, after finishing his school education, engaged in various lines of activity until 1872, when the foundation of the present concern was laid in Leavenworth, Kansas. In 1882 the company removed to Kansas City, occupying a building of four stories and basement at 811-813 Main street.

Increasing business demanded more room and in 1887 a building on Walnut street at the rear of the Main street store was erected. The new building contained five stories and basement, seventy-five feet by one hundred and fifteen feet, and was connected with the other by means of covered bridges across the alley. These two buildings were occupied until 1891, at which time the company moved into the splendid seven-story and basement building erected by Dr. John Bryant at the southwest corner of Grand avenue and Eleventh street. In the spring of 1901 the company moved directly across the street into a fine seven-story and basement building especially erected for its use by Colonel Thomas H. Swope. In 1906 two additional floors were added, giving the building at present nine floors and basement.

About the time the company moved into the Swope building it built a commodious warehouse at Twenty-first street and Baltimore avenue, which it occupied for ten years. This building was sold during its occupancy. A short time before the Baltimore avenue warehouse was vacated the company built a substantial six-story warehouse and factory at Thirteenth and Charlotte streets. The building at Thirteenth and Charlotte streets and the main store at Grand avenue and Eleventh street afford splendid facilities for conducting the vast business of the company.

The firm retails furniture, rugs, carpets, curtains and everything pertaining to floor coverings and draperies, also hand-made mattresses and spring bed bottoms of its own manufacture, and of which it makes a specialty. It is also a wholesaler and does a complete house furnishing business, including interior decorations. Its business extends in large volume over thirteen adjacent states in the West and Southwest.

Besides Mr. Keith, president of the company and its founder, the other officers are: Halbert White, vice-president; Frank W. Biggar, second vice-president; William G. Ennis, treasurer, and George W. Taylor, secretary, all of whom have spent practically their entire business lives with this one corporation, growing up in close touch with its ideals and aims.

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